

JULY 3, 1971

# CHEMIST & DRUGGIST

The newswweekly for pharmacy

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leading  
house for  
Ethicals**

# MIP

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28367/3 lines



**MAWSON AND PROCTOR PHARMACEUTICALS LIMITED**  
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**NPU to set up  
new trading  
organisation?**

**Westons' new  
unit sells  
housewares**

**Paradox and  
promise of  
prostaglandins**

**Barclay's  
continuing  
progress**

**New rules on  
practical  
training**





**Mother's hair by  
Lady Schick  
Beauty Salon.**

**Groom's hair by  
Schick Men's  
Styling Dryer.**

**Bride's hair by  
Carmen Heat  
Retaining Rollers.**

**Bridesmaid's face  
by Lady Schick  
Facial Sauna.**



This is the first year that new Schick products are being marketed in the U.K. by the House of Carmen.

So Schick product innovations will be backed by the full marketing expertise of the highly successful Carmen Sales Organisation.

Schick are introducing three entirely new products. All of which have been a huge success in the U.S.A.



#### 1. The Lady Schick Facial Sauna

Women are becoming more and more beauty conscious. So the Lady Schick Facial Sauna is a natural. It removes the dirt, make up and grime, from deep in the pores of the skin. It will also be very popular with young people, because it's ideal for teenage complexion problems. Recommended Retail Price £9.95.

A big advertising campaign, with full colour pages will be appearing again and again in national magazines like: Vogue, 19, Honey, Good Housekeeping, Woman & Home and She from September onwards. These magazines have been selected because they reach women of all ages and classes throughout the country.

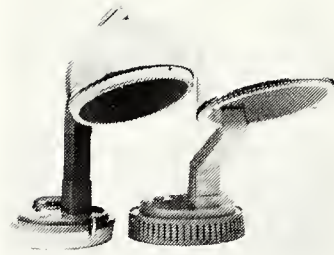


#### 2. The Schick Men's Styling Dryer

These days, everyone wants to look as though they have a full head of hair. But it's no longer fashionable just to let it grow wild. It has to be controlled and styled.

There is obviously a yawning gap in the market and the Schick men's styling dryer fills it. It's masculine, it's compact and easy to use. Recommended Retail Price £7.95.

Full pages will be appearing in the Observer and Sunday Times Colour supplements. These two colour supplements reach men and their wives or girlfriends together, because gift purchase is going to be very important for the product. The ads will reach them Sunday after Sunday from November onwards.



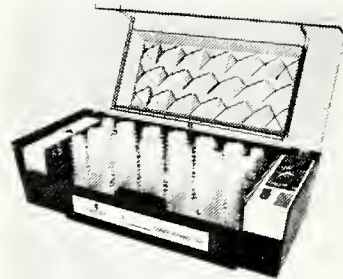
#### 3. The Lady Schick Beauty Salon. The Lady Schick Consolette.

The trend is away from hand held dryers to models that really do a complete job on women's hair. A Hairdressing Salon at home, in fact. And that's the Lady Schick Beauty Salon. It dries, moisturises, sets hair, speeds up conditioning and colouring, has four temperature controls and folds away easily – all the things a woman wants from her hairdresser – at home. Recommended Retail Price £17.95.

And the Lady Schick Consolette, for fast, efficient drying and setting – portable, compact with four controlled heat settings and filtered air. Recommended Retail Price £14.95.

Full colour pages appearing month after month in: 19, Good Housekeeping, Honey, She and My Weekly from September onwards.

These ads will reach the same enormous audience as Lady Schick Facial Sauna. So women will see twice the barrage of Schick advertisements.



#### 4. Carmen Heat-Retaining Rollers.

Everyone knows that Carmen were the first heat-retaining rollers and are still the best. They give a woman a beautiful hairdo in minutes without any of the usual aggravation that you get with home hairdressing. There's a complete range from the Carmen Companion at £5.95, to the Carmen Capital at £17.85, including the new Carmen Conditioning Curl, a three-in-one home treatment for hair at £14.95.

Another major colour television campaign will break: Autumn/ Winter 1971, reaching millions of women over and over again.

**It really will be hard not to make a fortune out of Schick & Carmen this year. So stock up and keep smiling.**

**Dealer's smile by  
House of Carmen.**

**Never before have so many people been so ready to try so hard to stop smoking.**

**bantron<sup>®</sup>** helps people to stop smoking



**bantron<sup>®</sup>** has a new pack in a new outer.

**bantron<sup>®</sup>** sells at 66p. You get a lot of profit for a little shelf space. (30% on cost including purchase tax).

NOW! Special case rate equivalent to 14 charged as 12 increases your profit to 52% on cost.

Never before have so many of your customers wanted to give up smoking. Offer them *bantron<sup>®</sup>*.

**bantron<sup>®</sup>** is a registered trade mark of Cuticura Laboratories Ltd., Maidenhead, Berks.



# CHEMIST & DRUGGIST

112th year of publication Vol. 196 No. 4765

The newsweekly for pharmacy

## CONTENTS

NPU to set up new trading organisation?	7
Retail or hospital experience a 'must' for registration	8
Seeking views on VAT	8
£90 fine for false 'price cuts'	8
Barclays record sales from wholesaling	9
The Xrayser column: Matters of history	10
Weston's new unit puts housewares in the pharmacy	11
Comment <input type="checkbox"/> VAT realities	17
<input type="checkbox"/> A change for the better	
Council lays down rules for pre-registration year	18
Hospital Pharmacy Forum: The year of the graduate	19
Medicines Act regulations on licensing	21
Prostaglandins: paradox with a promise	23

WELLCOME INSTITUTE LIBRARY	
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No.	

Appointments	10	News in Brief	10
Bonus Offers	12	On Television Next Week	15
Business Briefly	9	People	10
Company News	9	Prescription Specialities	14
Deaths	10	Promotions	15
Irish News	8	Sport	19
Letters	21	Trade News	12
Market News	24	Trade Shows	12
New Products	14	Classified Advertisements	24

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A Benn Group Journal



Weston group have put housewares into their latest and largest London pharmacy (see p 11)



# Our five sales areas

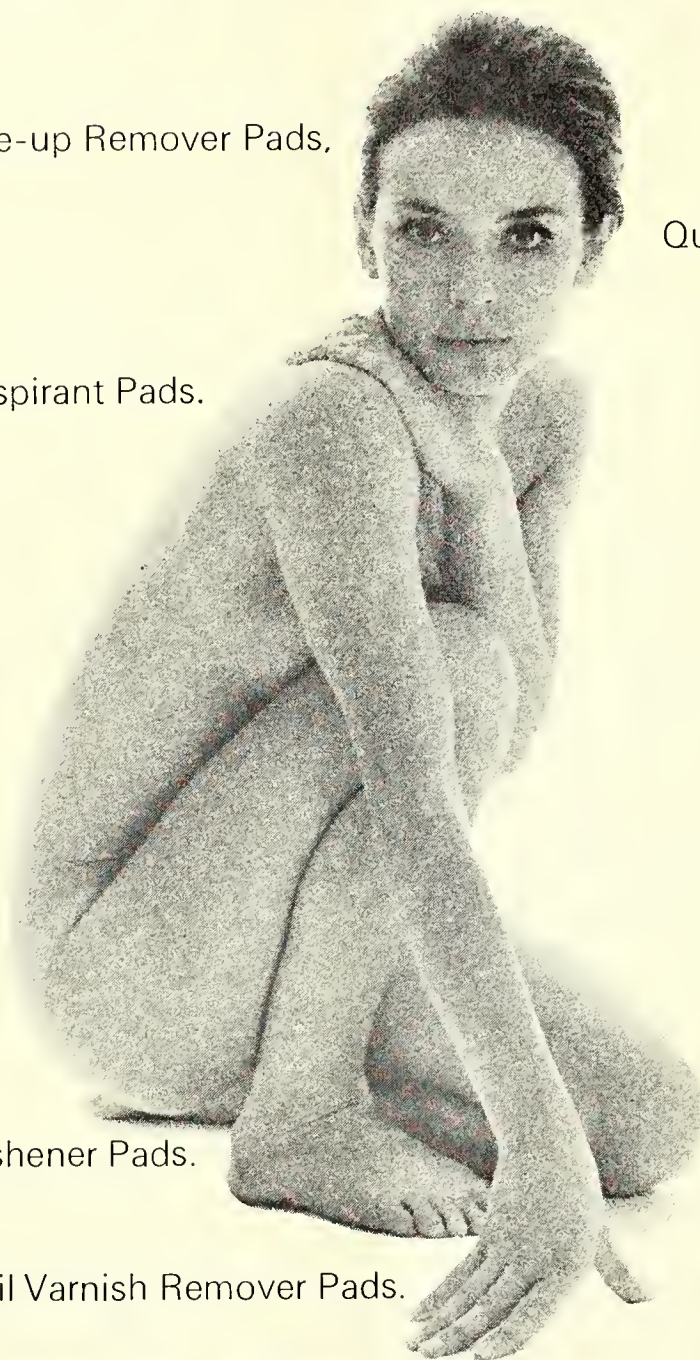
Quickies Eye Make-up Remover Pads,

Quickies Face Cleansing Pads.

Quickies Anti-Perspirant Pads.

Quickies Foot Freshener Pads.

Quickies Nail Varnish Remover Pads.



There are about 28,000,000 female faces in Britain. And double that number of eyes, hands, underarms and feet. That's some 196 million potential Quickies sales areas altogether. No wonder you can get rich Quickies.

This practical point-of-sale unit (including contents) is available at special bonus terms.

Order now from **Fassett & Johnson Ltd.**,  
19 Radford Crescent, Billericay, Essex.  
Tel: Billericay 53221 or from your local Fassett & Johnson salesman.



# NPU to set up new trading organisation?

Independent retail pharmacy could get its own voluntary trading organisation, if a feasibility study just commissioned by NPU Holdings Ltd finds in favour of the idea.

The study is to be carried out by PA Management Consultants Ltd—who are already engaged on a general investigation of NPUM—and will “examine methods of harnessing the purchasing potential of the 10,000 independent chemists represented by the National Pharmaceutical Union.”

To some extent, this line of thinking has been foreshadowed at NPUM with the setting up of a proprietary promotions division, which negotiated the recent link with Reckitt & Colman for a “members-only” offer on brand-leader toiletries.

No details of the study have been released, but it is assumed that the Spa, Mace, type of operation will be considered, with participating members making a commitment to purchase through the organisation.

The results of the study are likely to be available to the board of NPU Holdings sometime in the autumn.

## Medicine sales in S. Africa

After reviewing some of the points made by Mr R. Summers and Dr T. G. Booth in a paper “Retail Pharmacy Practice in South Africa” (*C & D*, May 22, p 646), read at the Institute of Pharmacy management’s annual conference, the *SA Financial Mail* (June 11) concludes: “At a time when the authorities are worried about drug abuse, they will hardly wish to downgrade the profession that controls the legitimate sale of drugs.”

Summers and Booth were able to establish that sales of medicines by non-pharmaceutical outlets nearly equalled sales of general merchandise by pharmacists.

Pharmacists had expressed a willingness to give up their general dealer’s licences in exchange for a “canalisation” to themselves of all medical and traditional pharmaceutical goods.

The Retail Chemists’ Asso-

ciation has asked the government to close a “loophole” in the Medical Dental and Pharmacy Act which provides for the professional registration with the Pharmacy Board of Companies as distinct from individuals. Practising pharmacists are, however, not allowed to form partnerships with people outside the profession.

The expert evidence provided by Summers and Booth should persuade government to close that “loophole,” says the *Financial Mail*. “After that, it is up to the chemists to persuade the provinces to alter the conditions attached to their own licences and those of general dealers.”

## RSH hospital group meetings

The Royal Society of Health Hospital Group plans to hold, as its first event, a wine and cheese party at the Society’s Headquarters, 90 Buckingham Palace Road, London, SW 1, on July 20, 1971, at 6 p.m. The Medical Supply Association Ltd have agreed to sponsor the function on behalf of the group. Numbers for the event are restricted and members are therefore advised to make early application.

The first scientific meeting will be held at the Royal Northern Hospital, Holloway Road, London, N 7, on October 27. This will take the form of a one-day symposium on Geriatrics—hospital and community services.

## Packaging of pharmaceuticals

A specialised residential course on the packaging of pharmaceutical and toiletry products is to be held at the National College of Food Technology, Weybridge, Surrey, from September 19-24.

The course, organised by the Institute of Packaging, has been designed for all those concerned with this type of product and its package, whether



Delegates to the first meeting of the Council of the Commonwealth Pharmaceutical Association (last week, p 795), were the guests of the NPU Executive Committee at Mallinson House on June 23. A group of the delegates is pictured here, together with NPU chairman, Mr K. R. Rutter; director Mr J. Wright; and Mr A. Howells, who presided over the Association’s meeting

from the angle of product formulation, research and development, marketing and distribution or package design and production.

The curriculum, which embraces lectures, discussion sessions, factory visits and films, will also feature a Group Project assignment, in which participants will be grouped to discuss and resolve — with expert guidance — a hypothetical packaging problem.

Course fee, inclusive of full board and residence, factory visits, lecture notes and the course handbook, is £78. Registration forms and course programmes from Mr R. E. Watkins, Education and Training Officer, The Institute of Packaging, Malcolm House, Empire Way, Wembley, Middlesex.

## A sun tan without tears

Success in relieving the unpleasant effects of sunburn, without otherwise affecting the tanning process, is reported following a trial on approximately 3,000 airline staff who were taking Sylvasun tablets.

BEA and BOAC staff participated while on holiday in locations all over the world. Of these, 51.6 per cent reported complete freedom from symptoms, while 90.6 per cent noted a marked reduction.

The vitamin A and calcium carbonate in the preparation is said to antagonise excess vitamin D (with its calcium-retaining effects) which is produced by the sun’s rays.

Although Sylvasun has been available in this country for some time, the manufacturers, Intec Proprietaries (UK) Ltd, have recently launched a promotion campaign.

Dr Anthony Turner, senior

overseas medical officer of the airlines, who ran the recent trial, was booked to appear on television earlier this week to talk about the product.

## Gastric emptying with Maxolon

In patients requiring emergency anaesthesia and surgery the well-known hazards of regurgitation and vomiting continue to call for precautionary measures. However, workers now suggest that metoclopramide (Maxolon) can reduce these dangers.

T. Hilary Howells, et al, confirm the finding that the drug encourages gastric emptying, in a recent paper in the *British Medical Journal*. They point out that the expedient of waiting four hours, before surgery, from the last ingestion of food is not relevant in major trauma and say that neither is it a reliable time lapse for even minor cases.

Trials are continuing to confirm the therapeutic value of the drug in this area.

## Sir Keith studies drug costs

The cost of Roche Products’ promotional expenditure is under consideration, Sir Keith Joseph said in the House of Commons on Tuesday.

Sir Keith had been questioned by Mr Laurie Pavitt about what action he proposed to take to reduce the cost to the NHS of Nobrium in the light of information supplied. (Nobrium has recently been the subject of comment in the national Press). Sir Keith replied: “I am in touch with the company concerned about their prices in general for drugs supplied to the NHS.”



## 'Price cuts' were false: £90 fine

Brierleys of Leicester Ltd, who have a general discount store in Humberstone Gate, were, at Leicester City Magistrates' Court, fined a total of £90 on six charges of stating price cuts in a newspaper advertisement which were false.

The charges were in respect of Rennie's indigestion tablets, Anadin tablets, Macleans toothpaste, Wright's coal tar soap, Johnson's baby powder and Vitalis hairdressing, and it was alleged that when advertising the company had repeatedly stated an incorrect retail price for the items so that the actual reduction was less than the advertised reduction.

Mr Frank Richard Brierley, the company's managing director, told the court that retail supplies for the store came from London and he relied on his suppliers for retail price details, but he took full responsibility for the advertisements.

Defending solicitor, entering pleas of guilty to the charges, told the Court that the offences were regretted and every step would be taken to see that such a thing did not happen in future, but even with the amended prices the customers were getting bargain value.

## Exhibition to be annual

The success of the first Slimming, Health Foods and Beauty Exhibition, which took place recently at the Free Trade Hall, Manchester, has prompted the organisers to make the exhibition an annual event.

Next year's show will be held at the same venue on June 4 and 5 (for the trade only) and June 6-10 (for the general public).

Organisers are John Clarke (Press Representations) Ltd, St James House, 44 Brasenose Street, Manchester.

## Halfpenny will survive

The new halfpenny is *not* a temporary coin, asserts the Decimal Currency Board, in its annual report, issued recently.

Over 1,000 million have been minted and distributed to banks, say the Board. The coin is in free circulation, and will be a valuable unit for price-shading for a long time to come.



*Pictured at the recent annual meeting of the Pharmaceutical & Allied Industries' Association, held at the Intercontinental Hotel, Dublin, are, left to right: Mr T. W. Wardell (incoming president), Mr Sean MacHale (outgoing president), Mr Liam Nolan (managing director, Leo Laboratories Ltd) and Mr E. J. Dover, chairman of the PAIA*

## Retail or hospital experience a 'must' for registration

The Pharmaceutical Society's Council has put forward draft byelaws to require at least half of the pre-registration year to be spent in retail or hospital pharmacy.

The proposed byelaws would also give the Council power to declare any pharmacist establishment "unsuitable" for pre-registration experience if the "experienced gained therein or the facilities provided . . . are found no longer to be adequate in the Council's opinion."

The changes, which are largely based on the report of the Council's working party on postgraduate practical training, are backed up by detailed guidance on the purpose and form of the pre-registration year (see p 18).

Members are being given the required 60 days' notice of Council's intention to amend the byelaws, after which the amendment will be submitted to the Privy Council for approval (comment or objections may be sent to the secretary and registrar within that time).

## Olive oil exports

According to statistics prepared by Unilever Ltd and presented at the congress of the International Association of Seed Crushers in Copenhagen, Spain exported a record 179,000 tons of olive oil last year.

In 1969 the quantity was 90,000 tons and in 1968, 44,000 tons.

## Seeking views on VAT

The National Chamber of Trade has circulated to members a document setting out the Chamber's views on what are regarded as five principal issues arising from the imposition of value added tax.

They are: Registration, exemption of small businesses, treatment of non-taxable goods, analysis of sales and allowance for purchase tax paid on goods held at date of introduction of VAT.

The NCT is inviting members to contribute their opinions to help the board in finalising its views to put before the Government.

The Association of British Chambers of Commerce, in submitting its views to the Customs and Excise, also stresses the likely distortion of demand unless steps are taken to reconcile old PT rates with the new VAT.

The need is also stressed to give credit for stocks of goods held at the time of the change-over and on which PT has been paid.

The Association advocates a gradual reduction of purchase tax rates before the introduction of value added tax. (Comment, page 17.)

## Irish news

### VAT problems discussed

Problems arising from the introduction of value added tax were aired at a meeting in Dublin on June 24 when pharmacists were addressed by a senior Government revenue official, Mr L. J. Kirwan.

When Mr Kirwan explained that it would be necessary under the new system to segregate the sale of goods liable to the different rates of tax, and that the Government would do everything possible to ease the inconvenience, Mr M. F. Walsh said that pharmacists did not think that medicines should be subject to tax. They were not luxuries.

Mr Kirwan answered that medicines were at present subject to turnover tax, and it was the intention that they would be liable to VAT at the lowest rate—5.2 per cent.

Mr Walsh argued that pharmacists should not be taxed for providing a service or taxed on their professional fee.

Mr Kirwan said he believed the tax, broadly speaking, applied to any fees which were part of the cost of the goods, or affected the costs of the goods in any way. Doctors' fees were exempt, but not opticians'. He agreed that, to an extent, the scheme discriminated against pharmacists.

Mr John Travers, chairman of the sponsoring body, the Alliance of Independent Traders, who presided, said that pharmacists were not happy with the application of the tax—particularly in relation to the commencing date. (It is due to come into operation on January 1, 1972, although it is likely that a short postponement may be granted.)

### Dublin congress for Catholics

The International Federation of Catholic Pharmacists is holding its congress in Dublin, July 14-16. Four papers will be presented on the theme "Medicines in a consumer society."

The proceedings, being held at the Royal Hibernian Hotel, will be opened by the Minister for Health, Mr E. Childers, at 2.30 pm on July 14.

Those wishing to attend the congress or the banquet (July 16) should apply immediately to the Pharmaceutical Society of Ireland, 18 Shrewsbury Road, Dublin 4.



# COMPANY NEWS

## Barclay's record sales from wholesaling

Pharmaceutical wholesaling turnover of Barclay Securities Ltd now amounts to over £16m a year, according to the annual report of the chairman, Mr. John Bentley. In 1970 the turnover was £11.69m from which there was a profit of £400,000.

During 1970 four separate companies in the pharmaceutical distribution division and 16 depots acquired in the year previously were merged and rationalised.

Computerisation of sales invoices to 18 depots has now taken place. Two depots have been closed down and a major warehouse moved to new premises.

Hyde & Entwistle Ltd was restored to full efficiency after the destruction of its premises by fire in 1969.

## Metal tube licence

Victor Metal Products Corporation of Cincinnati, Ohio, USA, one of the world's largest manufacturers of metal collapsible tubes, have signed an agreement with John Dale Ltd, New Southgate, London for the licence to manufacture and sell the Dalecone conical tube packaging system. The licence agreement covers USA, Canada and Mexico.

The Dalecone system, for

which patents have been applied in most major countries of the world, has been developed by John Dale — a member of the Metal Closures group of companies.

In this system, the tubes are made conical, as opposed to parallel sided, and can thus be nested together in sticks resulting in savings in storage and transportation space in the region of 80 per cent as compared with conventional tubes.

## In brief

**Mr T. H. Wilson, MPS**, has acquired the business of Thompson & Fisher Ltd at 380a Baring Road, Grove Park, London SE 12, and will conduct it under his own name. Thompson & Fisher's business at 8 Sundridge Parage, Bromley, Kent, has now closed down. All correspondence relating to that branch should be addressed to Clark, Barker Partners, 36 High Street, Sevenoaks, Kent.

**Dorothy Gray Ltd** are to sell cosmetics to Hungary—their first major Iron Curtain deal. Contracts were signed in Budapest recently on behalf of the company and Konsumex, the Hungarian foreign trade organisation.

**Mr J. B. Hough, FPS**, has sold his pharmacy in Aberaeron, Cardiganshire, to Mr B. I. A. Byrt, MPS. The name of Hough's Dispensing Chemists will be retained.

**Laporte Industries (Holdings) Ltd**: Net profit for year ended March 28 was £1.9m, compared with £2.7m in the previous year. Dividend for year is 9.2 per cent (13.4 per cent).

**H. J. Heinz Co Ltd** raised their pre-tax profit for 1970 to £8.29m from £7.69m in 1969. Net profit is to £5.05m (£4.18m).



The High Commissioner for Zambia in London, Mr A. I. Phiri and three colleagues were guests of Evans Medical Ltd, at Speke, Liverpool, last week. He is pictured here (centre) with Mr T. J. Garner, Evans Medical's export sales manager, and Mr E. S. Kapotwe, Zambian Trade Commissioner

## Advertiser's Announcement

# Barclay Securities Limited

## 1970 RESULTS

### CONTINUED STRONG RATE OF GROWTH ENVISAGED

- \* **PROFITS INCREASED**  $2\frac{1}{2}$  times to £1,035,000 from £290,000 in 1969.
- \* **DIVIDEND INCREASED**  $1\frac{1}{2}$  times to  $37\frac{1}{2}\%$  from 15%. The increase has resulted in shareholders' income rising 150% during the year.
- \* **EARNINGS INCREASED** by 108% per share.
- \* **ASSETS INCREASED** by 200% per share.
- \* **FORECAST PROFITS** for 1971 of at least £1,500,000 expected to be clearly exceeded.
- \* **FORECAST DIVIDEND** increase to 50% for 1971.

### Extracts from Chairman's Report

"These forecasts for 1971 demonstrate the confidence of the directors in a continued strong rate of growth for the Company as a whole during the current year."

"The Company's prime objective is to increase its assets and earnings per share to the maximum by internal growth and by acquisition. This we consider to be the only real measure of a company's performance. By operating in several chosen areas it is possible to consolidate or to expand with timing necessary to make the best use of the financial aspects of acquisition. This policy is both defensive, in times of a depressed economy, and progressive in more normal times."

Barclay Securities is an Investment Holding Company. Investment holdings include interests in Pharmaceuticals, Advertising, Toys, Property, Computer Services and Commercial Radio. Subsidiary businesses include The Barclay Pharmaceutical Group, Chad Valley, Mobo and Mills & Allen.

The Company's Report and Accounts are available on request from 32 Curzon Street, London W.1. (01) 499 5342.



# PEOPLE

**Dr Kenneth Carter**, who is English born, has been appointed vice president of regulatory affairs for Syntex Corporation in Mexico City. Dr Carter studied pharmacy at Manchester University and medicine at London University and University College Hospital. He joined Syntex Corporation in 1966.

**Mr Robert S. Anderson**, a pharmacist who switched to the theatre, has been appointed administrator of Harrogate Theatre from the beginning of July. A Fellow of the Pharmaceutical Society, Mr Anderson began studying theatre administration through an Arts Council bursary in 1968. He has been the theatre and publicity manager at the Phoenix Theatre, Leicester, for the past two years.

**Mr H. L. Bell**, representative for Ayrton, Saunders (Midland) Ltd in the North-west Midlands, has retired. Mr Bell spent his whole career in the pharmaceutical industry, broken only by war service.

## Appointments

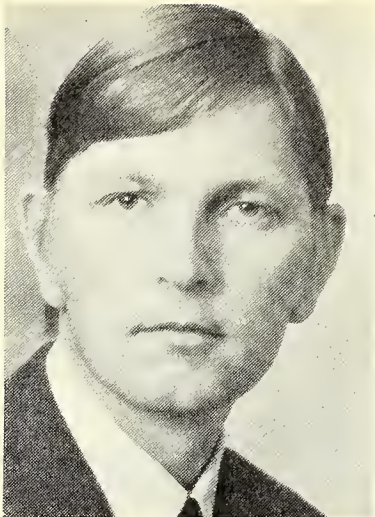
**Associated British Maltsters Ltd:** Mr Edward G. Cox has been appointed a director.

**Ortho Pharmaceutical Ltd:** Mr E. W. Wadsworth has been appointed marketing services manager. Mr Wadsworth, previously product manager, joined Ortho in 1950.

**Burroughs Wellcome & Co,** have appointed Dr Geoffrey Holden, assistant medical adviser. Previously in general practice in Bromley, Dr Holden worked from 1965 for five years in the US Public Health Service.

**Rapidol Ltd:** Mr B. G. Gilder has joined the Inecto sales force as representative in the Berkshire, Bedfordshire, Buckinghamshire, Hertfordshire, Oxfordshire and West Surrey.

**Janssen Pharmaceuticals** have appointed Mr John W. Pope, BPharm, MPS, their marketing manager. Mr Pope joined Janssen (a division of Ortho Pharmaceutical Ltd) in 1968 as product promotion manager and immediately prior to this appointment was product man-



ager with responsibility for all Janssen "ethical" pharmaceuticals.

## Deaths

**Byrne:** On June 24, Mr Liam D. Byrne, of Clydare, Sydney Parade Avenue, Dublin, aged 49. Mr. Byrne qualified in 1947.

**Caplin:** On June 16, Mr Jack Caplin, joint managing director, Rimmel Ltd.

**Connell:** On June 14, Mr James Connell, of 65 Main Street, Finglas, Dublin. Mr Connell qualified in 1939.

**Fawcett:** Mr Frank Fawcett, formerly governing director of Thomas Edmondson Ltd, Penrith, Cumberland, aged 73.

**Kelly:** On June 13, Mr James C. Kelly, of The Mall, Tralee. Mr Kelly qualified in 1947 and had his own pharmacy in Tralee.

**Walsh:** Recently, Mr Thomas M. Walsh, of Dingle, co Kerry. Mr Walsh qualified as a pharmacist in 1925.

## NEWS IN BRIEF

□ A senior management study conference on value added tax has been arranged at the Piccadilly Hotel, London W1, on July 22, by MSC Ltd, 14 Queen Victoria Street, London EC4.

□ The National Chamber of Trade have, for the first time in their 74-year history, appointed a woman to hold the office of chairman. On June 22, Miss M. E. Head, OBE, was appointed to head the Chamber's board.

□ Regulations will be made to ensure that the product "data sheets," required under the Medicines Act, are limited to "moderate and sober statements of fact." That information was given by Sir Keith Joseph, Secretary for Social Services in the Commons this week.

## Topical reflections By Xrayser

### Matters of history

I find it difficult to believe that ten years have passed since the photograph of the Drug Mill Gateway appeared in your columns. I am glad that it stimulated Mr L. G. Matthews to carry out an investigation and that he has been successful in his quest.

I remember its publication very well, for I was immediately reminded of a similar kind of engraved stone above a shop in a busy city street. Unfortunately, its appearance was more fleeting than that of William Wilson's, for it was uncovered in one of those speedy operations in which a shop front is torn down and a new one installed with breathtaking rapidity. But the preliminary work of the shopfitters disclosed, on a stone beam, evidence that the shop had, at some time in its existence, been a pharmacy, and buried somewhere behind a glittering example of a modern facade, the evidence remains.

I was sufficiently interested at the time to make inquiry among the most senior pharmacists of the day, but none could remember anything of it. Still, one need not be too despondent, for one day soon the shopfitters will move in on a similar operation and I may be granted an opportunity to make amends for my remissness.

The gateway in your illustration on page 805 is a handsome and well-proportioned one, and it is not difficult to picture narrow streets and huddled houses in the vicinity, and people hurrying through that entrance to work at 6 o'clock on bleak winter mornings, under conditions not very different from those obtaining in Murdstone and Grinby's. That is not to malign William Wilson, for working conditions of the period were not what we know today.

One can visualise horse-drawn lorries entering the yard to discharge sacks of castor-oil seed from the nearby docks, to be followed in the days to come by all the spices of the East. The bollards at each side of the gateway suggest that the owners thought more highly of their structure than of the navigation and docking expertise of the carters.

### Glass

Another matter of historical interest is the feature on page 806 dealing with bottles for use in the pharmacy. I gather that, in my early days, probably all of the bottles I used were mouth-blown, and very elegant they were, both in shape and colour, with a lip which poured nicely. The closure was, of course, cork, and pharmacists went to great trouble and expense to purchase only the finest quality.

That, in turn, was treated with a careful application of sealing-wax, embossed with the seal of the pharmacy, and the bottle wrapped in white demy with an artistry impossible of achievement with the new metric equivalent. But, then, bags have largely replaced white paper, and the art is dying, if not quite dead. By dint of long practice and caustic comment from my seniors, I achieved a passable proficiency myself, and I continue to wrap medicines, with that stubborn resistance to change which is the hallmark of the senior citizen.

### Packing

There are, of course, many improvements. No longer do bottles arrive packed in straw, in hampers and crates—so heavy that they had to be opened and unpacked in the street, and the contents laboriously transported in small lots to the bottle cellar. Does Mr Matthews recall the distinctive and musty odour of damp straw? That, also, is history.



# WESTON'S NEW UNIT PUTS HOUSEWARES INTO THE PHARMACY

Kitchen utensils, stainless steel ware, clocks and umbrellas are among the merchandise on sale at the Weston Group's latest pharmacy, the largest in the London area, opened last week in Tottenham High Road, N 17. This diversification can be seen as giving effect to the company's recent announcement (*C&D* June 12, p 736) that it would offer "a substantially increased product range."

However, the housewares section takes up only a small part of the shelf space, being limited to about half of one wall—some 40 ft in all. The remainder of the 2,500 sq ft selling area is devoted to more "traditional" lines.

The premises occupy a double unit in a new development sited centrally in the main shopping area, and are laid out with an eye to creating an atmosphere of light and space. A double doorway, maximum space between gondolas, continuous strip lighting above each of the aisles, and the colour scheme (pastel orange above fixtures, reflected in the floor-tile pattern and contrasting with the "Westons blue" of the fixtures themselves)—all combine to look inviting to passing customers.

The key to the operation is self-selection, payment being made at a number of strategically-placed cash points. Wire baskets are available for customers' convenience, but for those seeking advice there is considerable counter area for cosmetics,

photographic and medicines — the latter being along the rear wall and including a glass riser for the protected display of Part I poisons.

Of the three large gondolas, one is devoted exclusively to hair care and another to health foods—of which an extensive range is stocked—plus home-brewing and wine-making equipment. In addition, a number of manufacturers' larger display stands have been found good sites, offering lower-priced cosmetics, hair grooming aids, tights and foot comfort products. End-of-gondola positions are all in use, those facing the doors carrying special offers — though no great play is made of cut-pricing generally. The baby care section is placed just inside the doors.

The dispensary, situated in the right-hand rear corner, is compact and well fitted, but is capable of expansion if the business dictates. The premises have rear access, goods being taken by lift from the unloading bay to the first-floor stock room.

With the doors opening only on Friday, the manager, Mr P. B. Chapper, BPharm, MPS, was pleased with customer interest on the first weekend's trading. "Customers were buying housewares on impulse—there was no window display—and once we have established a name for having a department with a good cross-section of products, we should do very well."



*Above: Umbrellas are first "non-traditional" line to face the customer (top). The housewares section is on the wall behind. Manufacturers' stands are given good positions (below).*

*Below left: A general view from the front of the pharmacy.*



## BUSINESS Q & A

*I am unable to obtain insurance cover in respect of loss to my staff if a thief were to steal, say, a handbag from my premises. Why?*

Insurance companies will not usually give cover for those losses arising from offences which before the Theft Act were described as larceny. Normally, the only means of cover is a personal all-risks policy for each individual concerned.

*I wish to adopt a particular trading name but have been unable to obtain consent to this name in forming a company. Is there any alternative open to me?*

A limited company, just as an individual, can register a business name with the Registrar of Business Names. You could therefore form a company using, for example, your own surname, and then register the business name in question with the company as its proprietor.



# TRADE NEWS

## Tegretol for the young and the frail

Tegretol is being made available by Geigy Pharmaceuticals, Hurdfield Industrial Estate, Macclesfield, Cheshire, in tablets, each containing carbamazepine 100 mg. This new preparation will be called Tegretol 100, and the existing tablet will be known as Tegretol 200.

Tegretol 100 has been introduced specifically to facilitate the administration of Tegretol to young children, and in certain frail and elderly patients where a carefully controlled dosage is necessary. Tegretol 100 is in packs of 100 (£1).

## Transfer of some activities

J. L. Bragg Ltd, 60 Beaconsfield Road, New Southgate, London, N11 3AE, ceased to manufacture at that address on June 1. Charcoal biscuits, tablets, and dog biscuits to the existing specification and in the same packaging continue to be made without interruption of supplies by a successor company in the course of formation at Tower Street, Ipswich, Suffolk (Telephone Ipswich 52714 to whom inquiries and orders should be sent marked "J. L. Bragg").

All other items in J. L. Bragg Ltd range are to be discontinued. Its toilet preparations will no longer be available.

Remittances for amounts owing to J. L. Bragg Ltd should be sent to Mr F. R. Reber, Norton Keen & Co, Finsbury Circus House, Blomfield Street, London, EC2M 7BA.

## 'Hot Paints'

Woltz Italiana (Biometica Division of Sales Affiliates Ltd, Boreham Wood, Herts) are introducing new nail enamel colours for Autumn fashion. They will be known as the four 'Hot Paints' (£0.23). All have "brownish" overtones.

Antillas is an unusual deep red, slightly "rusty" in tone, Sahara is an autumn brown, Gadames is the newest clove tone, with a touch of grey, whilst Tobago, the latest damson shade, is reminiscent of the colour of grape skin.

## Now Mini and Maxi

As from July 1 the smaller pack of accordion pleated mixture wool from Robinson & Sons Ltd, Wheat Bridge Mills, Chesterfield, is renamed Kinx in line with the larger pack of this make-up and the two packs will be known as Kinx, Mini and Maxi. On that date the packing for Mini changed to 72 per case.

## Fennings original mixture

Fennings Pharmaceuticals, Horsham, Sussex, announce that Fennings mixture—original formula (£0.20) is once again available and is being marketed as Fennings original mixture—stomachic and astringent. Fennings mixture, lemon

flavoured (£0.20) is still being issued and is specifically recommended for the relief of influenza and feverish colds.

## Base with cream-ointment properties

A new dermatological vehicle which is said to combine the advantages of both an ointment and a cream is now available from Syntex Pharmaceuticals Ltd, St Ives Road, Maidenhead, Berks.

The product, SAPG cream base, is incorporated in Topilar cream, and where dilutions of the cream are required, the new base should be used. The base is now available in jars of 500 g (£1.37 trade).

Syntex claim that the product has optimal steroid release characteristics; it is stable, cannot "crack" or turn rancid, and contains no skin sensitisers.

## A Swiss mail order launch

Mediline (UK) Ltd is the UK subsidiary of Mediline AG of Lucerne, Switzerland, the nine-year-old toiletry division of the parent organisation, Geistlich of Zurich. A large part of Mediline AG business is in the field of feminine hygiene. Bidex's world wide sales account for over £5m of the company's annual turnover. The company claims to be one of the fastest growing health and beauty aid companies in Europe.

Bio-Facial emulsion, the first product to be marketed by Mediline (UK) Ltd, is being promoted for the treatment of "spots and pimples." It contains chlorhexidine 1.5 per cent and glycerin 4.6 per cent. Bio-Facial is priced at £1.70 per tube and is being made available to the public by mail order from Mediline (UK) Ltd, 105 East Street, Southampton. If the mail order launch is successful the company will consider a retail launch.

## Family Doctor on 'skin'

The effects of the sun, cosmetics and diet on skin condition and care of the hair and nails are subjects dealt with in "Your skin and the body beautiful," the latest Family Doctor Booklet (£0.10). It is written by Professor P. J. Hare and is available to members through the National Pharmaceutical Union, 321 Chase Road, London N14.

*Bands and Bows: Some of the hair decorations offered in priced blister packs by Ravina Marketing Co, 64 Oxford Road, Denham, Uxbridge, Middlesex*



## Bronnley restyled

H. Bronnley & Co Ltd, 10 Conduit Street, London, have repackaged three of their well-known bathroom toiletries, bubble bath, hand and body lotion and after bath cologne. They now carry attractive "thistledown" caps, colour-matched to Bronnley's four fragrances: lemon verbena, English fern, rose geranium and lavender.

## 'Phone improvements

New switchboards and additional telephone lines are being installed at the Reeds Lane, Moreton, Wirral, plant of E. R. Squibb & Sons Ltd. This will necessitate a change of 'phone number to: 051-677-0171.

## Trade Shows Next Week

### Gateshead

*Five Bridges Hotel*, July 5-8, Bremner-White Ltd; July 5-9, Cussons, Sons & Co Ltd.

### Newcastle upon Tyne

*County Hotel*, July 5-8, M. & R. Norton Ltd, Taylor of London Ltd, R. G. Trevorrow & Co Ltd.

*Royal Station Hotel*, July 5-9, Jackel & Co Ltd.

*Royal Turks Head Hotel*, July 4-9, Shulton (Great Britain) Ltd; July 5-9, Bronnley & Co Ltd; July 6-7, Fabergé Inc.

### Norwich

*Castle Hotel*, July 4-9, Shulton (Great Britain) Ltd.

# Bonus offers

FBA Pharmaceuticals Ltd, Haywards Heath, Sussex. Bayolin. 42 invoiced as 36. 180 invoiced as 144, 384 invoiced as 288. Iversal. 42 invoiced as 36, 180 invoiced as 144, 384 invoiced as 288. (Until Oct 31).

Gordon Miller Ltd, 10 Stafford Road, Wallington, Surrey. One free Genuine shaver with each display pack of 10 Rascal shavers (until July 15).

Imperial Chemical Industries Ltd, Pharmaceuticals Division, Alderley House, Alderley Park, Macclesfield, Cheshire. Lorexane medicated shampoo. 13 invoiced as 12, 56 invoiced as 48. Through representatives until August 31.

Keldon Ltd, Wadsworth Road, Perivale, Greenford, Middx. Optrex Una Pac. 12 invoiced as 10. Optrex soaking solution 120 ml. 12 invoiced as 10. Optrex wetting solution 55 ml. 12 invoiced as 10. Optrex composite Una kit. 6 invoiced as 5. (Until July 31).



# New complete treatment for Athlete's Foot—by Scholl

## 1. TREATING THE CONDITION

**Scholl S.1.** This liquid Borotannic Complex kills any fungus on the skin and penetrates deeply. It is brushed on easily, dries quickly and requires no dressing. Symptomatic relief is almost immediate. A course of fourteen days treatment however, is advisable to deal with the deep seated spores.

## 2. PREVENTING REINFECTION

**Scholl Athlete's Foot Powder.** New Scholl Athlete's Foot Powder was developed as a companion product to S.1 and should be used in conjunction with it—also as a preventative measure against reinfection after the full course of liquid treatment is completed. For dusting on feet and in foot-wear.

Such is the persistence of Athlete's Foot that a recommendation for something new is often sought by the public. These two Scholl products provide a complete course of treatment both new and effective.



**Scholl S.1 (Liquid)** Rec.Retail Price 37p

**Scholl Athlete's Foot Powder** Rec.Retail Price 20p



# NEW PRODUCTS AND PACKS

## Cosmetics and toiletries

### A distinctive fragrance

Emeraude perfume has been in the Coty range for many years, but its strong and distinctive fragrance has not been used widely by British women, who for many years have preferred the more subtle and sweet French fragrances. But Coty now believe that more women will want to wear a more powerful fragrance. Emeraude is available in a complete range of the most popular fragrance presentations: Perfume, Pour le Sac (£1.95), natural spray (£2.55), perfume ½ oz (£3.50), ¼ oz (£5.50), atomiser 2oz (£3.70), spray mist (£1.75), creamy skin perfume (£1.35), creme de parfum (£1.35), eau de Cologne 1½ oz (£0.95), 2½ oz (£1.45), parfum de toilette 1½ oz (£1.35), talc 100g (£0.60) and hand and body lotion (£0.75). (Coty Ltd, Coty House, 3 Stratford Place, London, W1.)

### Face 'glossers'

The names of the new California face glossers (£0.4) from Max Factor are descriptive of the shades: Clearly Copper is a light golden tone, touched with pink. Clearly Golden is a deeper golden shade, whilst Clearly Tan is a rich, dark golden bronze. (Max Factor Ltd, 16 Old Bond Street, London W1X 4BP.)

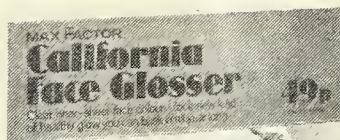
### Aerosol hair colourant

An aerosol foam hair colourant has been introduced by Gillette. Called Magic Moments (£1.15), it is being test marketed in Scotland and Yorkshire TV areas, and is in eight shades ranging from golden blonde to black.

Magic Moments has a permanent hair colourant, the colourant and the oxidiser being separated in the container and mixed as foam only when the applicator is pressed. (Gillette Industries Ltd, Great West Road, Isleworth, Middlesex.)

### For large and small "babies"

Johnson's baby gel (£0.27) is transparent and colourless. It has been formulated primarily as a moisturiser for baby's skin during nappy changing. Johnson & Johnson envisage also a high degree of adult usage as a general purpose moisturiser.



The product is packed in a transparent, flexible polythene tube; it is being launched through pharmacies and will be backed by two Press advertising campaigns, one for adult and the other for baby usage.

J & J expect a high percentage of purchasers of baby gel to come from the 16 to 24 female age group.

A counter stand which holds one dozen packs of the gel is available for point-of-sale use. (Johnson & Johnson Ltd, Slough, Bucks.)

## Electrical Shaver and torch

Gordon Miller have released, after test marketing, the Gemini (£4.38) battery shaver which has a torch in the base. Another new shaver is the Rascal (£3.97) which starts when the protective head-cap is removed. (Gordon Miller Ltd, 10 Stafford Road, Wallington, Surrey.)

## Household Toilet cleanser and colourer

Latest addition to the Big D range of products is a new automatic toilet cleanser and colourer called Blue N Suite (£0.10). It comes in a plastic pack which is designed to hang in the lavatory cistern. Each time the toilet is flushed the substance colours the water blue and protects the surface of the bowl.

Big D Blue N Suite is being sold in a plastic container and, because the product is so competitive, no refills are being supplied by the manufacturer.

A single container lasts two to three months. (Domestic Fillers Ltd, 10 Thames Road, Barking, Essex.)



# PRESCRIPTION SPECIALITIES

## AUDINORM liquid

**Manufacturer** Carlton Laboratories (UK) Ltd, Shelley Chambers, 11 Shelley Road, Worthing, Sussex

**Description** A viscous, transparent liquid containing 5 per cent dioctyl sodium sulphosuccinate and 10 per cent glycerin

**Indications** For softening impacted ear wax

**Method of use** Insert a few drops into aural canal and then plug with cotton wool saturated in Audinorm, leave overnight. Repeat if wax is excessively impacted

**Pack** Bottle of 12 ml, with dropper (£0.19 trade + PT).

**Issued** June 1971

## DICOPIN tablets

**Manufacturer** Concept Pharmaceuticals Ltd, 59 High Street, Rickmansworth, WD3 1EZ

**Description** Green tablets, each containing dihydrocodeine tartrate 10 mg and aspirin 300 mg

**Indications** Treatment of moderate to severe pain, particularly when due to inflammatory conditions

**Contraindications** Known hypersensitivity to aspirin; impaired liver function

**Dosage** Two tablets, three or four times a day after meals

**Precautions** Use with extreme care in presence of allergic disorders, particularly asthma

**Pack** Of 50 (£0.42 trade), 100 (£0.77)

**Supply restrictions** SI, DDA (invoice only)

**Issued** July 1971

## BRICANYL injection and tablets

**Manufacturer** Astra Chemicals Ltd, PO Box 117, King George's Avenue, Watford, Herts

**Description** Ampoules containing terbutaline sulphate 0.5 mg, sodium chloride 8.9 mg, hydrochloric acid qs to pH 3.5, water for injection to 1 ml. Pale yellow, scored tab-



# WEEKLY CHANGES AND ADDITIONS

## To June Quarterly Price List

### THE CHEMIST & DRUGGIST Price List Service

To ensure accurate pricing, look first in this supplement under This Week's Changes and Stop Press followed by the Cumulative Section commencing on p 1. If the price you are seeking does not appear in this supplement, refer to the Quarterly List. Discard earlier supplements.

Trade prices are given per unit unless otherwise stated. Bold upright figures (0.14) in the retail column indicate the price is subject to resale price maintenance. Italic figures (0.14) is manufacturer's recommended price. Light upright figures (0.14) is a suggested guide. A=Price advanced. R=Price reduced. ●=New entry. D=Delete. C=Correction. I=Insert.

	Trade £·p	Tax £·p	Retail £·p
<b>2-Minute Magic (385 DG)</b>			
116cc	0.39	0.21	0.81
<b>10 Hour (333 Cupal)</b>			
powders	0.865dz	0.29dz	0.13½
<b>Abstem (746 Lederle)</b>			
tablets	100	1.42	0.521
<b>Abunda (385 DG)</b>			
cream	14cc	0.42	0.23
<b>Actifluor 3-18 (1341 Willows)</b>			
<b>Actifluor 3-18 (1335 Wigglesworth)</b>			
<b>Actifs (1521 Pharm Dis)</b>			
<b>Activs (1521 Pharm Dis)</b>			
capsules	4.26dz	1.68dz	0.75
<b>Adaptoplast (339 CG)</b>			
dressings			
125 pieces asst. M95	0.625	—	0.87
150 pieces asst. M304	0.45	—	0.63
pieces 150 × ½ × 2½			
M304M	0.45	—	0.63
island dressing			
150 × ½ × 1½	M97	0.479	—
strip			
½ in × 5yd	M266	5.60dz	—
1 in × 1yd	M272	1.59dz	—
1 in × 5yd	M268	7.95dz	—
<b>Adventure (545 Grossmith)</b>			
perfume	4cc	3.12dz	1.67dz
<b>Agfa (16 AGL)</b>			
chemicals			
Neutol NE	—	—	0.26½
liquid	—	—	0.63
Neutol 66	—	—	0.26½
films	—	—	1.26
Dia direct reversal	—	—	—
35mm 36 exp.	—	—	1.30
filters, 25, 30, 32mm	—	—	2.34
35.5mm	—	—	2.58
46mm	—	—	3.27
<b>Agfacolor (16 AGL)</b>			
chemicals			
film bleach bath	—	—	0.56½
film developer 5	—	—	0.48
film fixing bath	—	—	0.51
paper bleach fix bath	—	—	1.11

	Trade £·p	Tax £·p	Retail £·p
paper developer	—	—	0.56½
paper stop bath fix	—	—	0.47½
projectors 50	—	—	20.90½
automatic 50	—	—	40.74½
case	—	—	3.09
negative film CN5			
standard cassette			
35mm 12 exp.	—	—	0.53
20 exp.	—	—	0.65
36 exp.	—	—	0.89
126 20 exp.	—	—	0.71
126 12 exp.	—	—	0.57
Rapid	—	—	0.57
roll film 127, 120, 620	—	—	0.48½
reversal film CT18			
126 20 exp.	—	—	1.36
35mm			
cassette 20 exp.	—	—	1.36
36 exp.	—	—	1.96
Rapid	—	—	1.09
roll film 127, 120, 620	—	—	1.00
8mm cine CT135 25ft.	—	—	1.65
8mm cine CK.17 super 8	—	—	2.00
8mm Movex cassette	—	—	2.15
16mm cine spool 100ft.	—	—	4.69
<b>Agfalux (16 AGL)</b>			
flashgun KM	—	—	6.06½
CK & CM	—	—	3.83½
CI outfit	—	—	5.42
<b>Agfascop (16 AGL)</b>			
viewer	10	—	5.35
20	—	—	7.92½
<b>Agfatronic (16 AGL)</b>			
flash guns	140A	—	23.38½
160A	—	—	29.13
220A	—	—	40.79
<b>Agprosal (17 Agprolin)</b>			
tablets	100	0.30	—
<b>Airwick (671 Jeyes)</b>			
aerosol mists	16oz	1.90dz	—
old sizes	—	—	—
<b>Albion (339 CG)</b>			
cotton wool			
carton	1oz	0.47dz	—
4oz	—	—	0.13½
11b	—	—	0.32
paper wrapped	2oz	0.74dz	—
8oz	—	—	0.09
11b	—	—	0.23
0.30	—	—	0.40
<b>Albucid (187 B5)</b>			
eye drops †s4B			
10% 10ml	0.23	—	0.34½
20% 10 ml	0.24	—	0.36
30% 10 ml	0.25	—	0.37½
eye ointment† 2½% 4 g	0.10	—	0.15
6% 4 g	0.12	—	0.18
10% 4 g	0.13	—	0.19½
nasal spray	—	—	—
<b>Algesal (894 Nicholas)</b>			
tube	40g	0.14	0.05
<b>Allergilac (307 C &amp; G)</b>			
12oz	5.20	—	0.29
(2doz)	—	—	—
<b>Allinson (40 Allinson)</b>			
dried yeast	4oz	3.93	—
(3 dz)	—	—	0.13½
<b>Alopecinin (1521 Pharm Dis) †s4B</b>			
ointment	1oz	9.92dz	3.80dz
tablets	30	9.92dz	3.80dz
<b>Amami (105 BTD)</b>			
styling lotion	80cc	1.16dz	0.64dz
<b>Amytal (413 Lilly) †s4A</b>			
Pulvules with ephedrine	100	0.33	—
<b>Anacal (1490 IAPS)</b>			
ointment	0.82	0.30	1.53
suppositories	0.51	0.187	0.95
<b>Anapax (848 Minnesota)</b>			
cold sore lotion	5ml	1.00dz	0.367dz
cold tablets	12	1.33dz	0.488dz
24	—	—	—

'Contac 400'  
for 12 months  
continuous profit!



	Trade £·p	Tax £·p	Retail £·p
cough linctus †			
adult	55ml	1.90dz	—
110ml	3.15dz	—	0.22½
child's	—	—	0.37½
junior pain reliever 60ml	1.68dz	—	0.20
<b>Andre Philippe (48 AP)</b>			
bubble bath			
gift set trio	33	4.00dz	1.465dz
slim diamond	14	3.40dz	1.245dz
continental	35	7.20dz	2.64dz
Cologne			
slim diamond	24	3.00dz	1.65dz
Cologne/lavender	34	6.60dz	3.63dz
<b>Anectine (208 BW)</b>			
(distributors 218 Calmic)			
Insert †s4B			
<b>Anethaine (518 Glaxo) †</b>			
cream	20g	0.11	—
<b>Animalintex (1073 Robinson)</b>			
poultice dressing (vet.)	2.354	0.862	0.40
(10)	(10)	(10)	(10)
<b>Anusol (1310 WW)</b>			
suppositories	12	2.08dz	0.763dz
<b>Apple Blossom (596 HR)</b>			
bath essence	3303	—	1.20
cubes	3321	—	0.75
creme perfume	3032	—	1.35
deodorant spray	2422	—	0.80
anti-perspirant	2433	—	1.05
dusting powder			
drum	3208	—	1.75
spray bottle	3212	—	0.80
sprinkler flask	3233	—	0.85
foaming bath oil	3356	—	1.35
hand lotion	3344	—	0.80
perfume			
concentrated	3111	—	2.40
perfume mist	3013	—	1.20
crystal bottle	3122	—	5.00
skin perfume spray	3002	—	1.10
3022	—	—	2.10
3023	—	—	1.15
refill			
soap, complexion,			
three	3333	—	0.90
bath, three	3336	—	1.35
solid fragrance stick	3020	—	0.95
splash Cologne	3056	—	0.95
stroke on perfume	3130	—	1.20
traveller	3477	—	1.75
<b>Apres Soleil (525 Golden)</b>			
3.90dz	2.14dz	—	0.65
<b>Asmapax (894 Nicholas) †s4B</b>			
tablets	30	0.35	—
250	2.28	—	0.52½
<b>Astral (333 Cupal)</b>			
aerosols			
Mimosa blossom	—	—	0.21
Apple blossom	—	—	—
kitchen deodorant	—	—	—
<b>Atkinsons (76 Atkinson)</b>			
English lavender	21cc	—	—
mini mist	—	—	—
Gold Medal Cologne	—	—	—
watch flask	—	—	—
mini mist	—	—	—
<b>A toi (76 Atkinson)</b>			
<b>Aurora (243 Cernelle)</b>			
mixed vegetables			
spinach, carrot	7oz	3.90	—
(1½ dz)	(1½ dz)	—	0.26
<b>Baby Life (79 BLP)</b>			
baby pants			
Candy	N.20	1.58dz	—
ex. large	N.20X	1.58dz	—
handy twin	N5	1.32dz	—
bibs	No. 141	1.13dz	—
pleats	50g	0.53dz	—
200g	1.20dz	—	0.14
<b>Barret (485 Fulford)</b>			
Swiss hand treatment large size			—

the most versatile digitalis glycoside

# LANOXIN\* DIGOXIN

TABLETS • SOLUTION • INJECTION • PAEDIATRIC ELIXIR

BURROUGHS WELLCOME & CO. (The Wellcome Foundation Ltd.) DARTFORD, KENT.

\*Trade Mark





	Trade £:p	Tax £:p	Retail £:p		Trade £:p	Tax £:p	Retail £:p		Trade £:p	Tax £:p	Retail £:p
<b>Baycaron</b> (542 F8A) tablets 25mg 50	1.18	—	1.77		<b>Caldecium</b> (695 TK)	0.17	—	0.25			
150	3.35	—	5.03		<b>Calpol</b> (218 Calmic) paediatric suspension 11 tablets 1000	1.70 2.10	— —	— —	plain	16oz 1oz 2oz 4oz 16oz	10.65dz 0.87dz 1.53dz 2.90dz 10.07dz
<b>Belle Argent</b> (525 Golden) ‡ shampoo hair colouring	2.64dz	1.45dz	0.44		<b>Carneo</b> (1073 Robinson) tampons 10	2.772 (2 dz)	—	0.15	multiple pk. dressing	No.1 No.2	2.55dz 5.20dz
<b>Belle Colour</b> (525 Golden) ‡ Bemax (103 Beecham) existing entry	2.64dz	1.45dz	0.44	D	40	4.898dz	—	0.53	<b>Chantage</b> (76 Atkinson) <b>Chelkate</b> (103 Beecham) 12 case rate mixed flavours		0.295dz
<b>Bemax</b> (103 Beecham) 12 case rate	1.96dz	—	0.21	I	<b>Canon</b> (1136 Silber) cameras still				<b>Chilban</b> (436 Evans) <b>Cicatrion</b> (218 Calmic) T5 cream	15g 100g	0.34 1.50
10oz	1.96dz	—	0.21		FT-QL body only	—	—	99.90	15g	0.34	0.125
20oz	3.47dz	—	0.37½	D	Canonet 28	—	—	29.97	100g	1.50	0.55
<b>Benbrows</b> (1492 SVC) <b>Benbrows</b> (67 Ashe) dog products				I	case	—	—	2.97	15g	0.34	0.125
canker lotion	1.69dz	0.60dz	0.25		Demi EE-17 with case	—	—	49.97	50g	0.85	0.31
conditioner	1.16dz	0.41dz	0.18		EE-28 with case	—	—	39.96			
2oz	1.82dz	0.65dz	0.28		Dial II with case	—	—	46.99			
4oz					cameras cine	—	—	184.86			
capsules	2.04dz	0.73dz	0.30		814	—	—	14.97			
½ t'spoon	2.04dz	0.73dz	0.30		case	—	—	59.97			
½ t'spoon					250 with case	—	—	79.94			
shampoo beauty bath	0.48dz	0.17dz	0.07	D	projector 5400	—	—		<b>Clenicose</b> (289 Concept) T5 ointment	5g	0.40
sachet	—	—	—	I	<b>Carbocaine</b> (970 PM) ampoules 2ml 10 × 10	2.00	—	—	14.2g	0.62	—
soap	0.78dz	0.28dz	0.11		5ml 10 × 10	3.75	—	—	<b>Clenisep</b> (289 Concept) cream	15g	0.40
taneworm tablets	0.80	—	0.10		10ml 10 × 10	5.75	—	—			
<b>Benylin</b> (938 PD) expectorant ts7	1.86dz	0.69dz	0.29		20ml 5	0.85	—	—	<b>Clomid</b> (838 Merrell) Insert ts48		
<b>Betnesol</b> (518 Glaxo) T5 injection 1ml × 5	1.31	—	1.75	D	50ml 10	1.00	—	—	<b>Codelsol</b> (837 MSD) eye/ear drops	15	1.33dz
1ml × 6	—	—	—		injection vial 20ml	1.75	—	—	<b>Codural</b> (848 Minnesota) ‡ tablets	15	0.488dz
<b>Better Off</b> (385 DG) for the face	0.42	0.23	0.88		50ml 10	1.75	—	—	<b>Coldrex</b> (976 PL) hot lemon	12	1.01dz
for the legs	0.37	0.20	0.77		3% cartridge 2ml	2.16	—	—	tablets	24	0.335dz
aerosol spray	0.69	0.38	1.44		4% ampoule 2ml	1.75	—	—			0.335dz
<b>Bio</b> (1400 PBI) pot pourri maker	3.40dz	1.18dz	0.37½	D	<b>Cardinelli</b> (226 C8P) eyelashes	0.345	0.19	0.73	<b>Colgate</b> (280 CP) shaving cream lather or brushless	1.45dz	0.54dz
<b>Biocel</b> (249 Chase) <b>Biocel</b> (1240 Tokalon)				I	Aqua-Lash	4.20dz	—	0.44	<b>Color Match</b> (525 Golden) hair colourant	2.94dz	1.62dz
<b>Bio-Clear</b> (596 HR) cream	0801	—	0.90		<b>Casilan</b> (518 Glaxo) 8oz	3.42dz	1.79dz	0.55	<b>Comet</b> (848 Minnesota) chiropractic soap	2.03	0.744
pore lotion	0822	—	0.75		<b>Casual</b> (1242 Toni) ‡ hair colour	3.42dz	1.79dz	0.55	sponge & soap	(1½dz) (1½dz)	(1½dz) (1½dz)
shampoo	0832	—	0.65		lightener						
wash	0813	—	0.85		<b>Cellogen</b> (385 DG) cream	30cc	0.68	0.37			
<b>Bioglan-M/Q</b> (127 Bioglan) ts4B tablets 6	1.30dz	—	—		55cc	1.01	0.56	2.12			
<b>Biokets</b> (848 Minnesota) ‡ sore throat tablets 18	1.25dz	—	0.15		hand cream 30cc	0.36	0.20	0.75			
<b>Bisks</b> (1530 Fisons) chocolate Vienna wafer	1.10dz	0.24dz	0.14		55cc	0.56	0.31	1.17	<b>Complan</b> (518 Glaxo) 11b <b>Coprolax</b> (397 Dunster) capsules 200	2.275	—
1 meal	2.72dz	0.60dz	0.34		<b>Ceporex</b> (518 Glaxo) T5 capsules 250mg 20	2.81	—	—	<b>Coralie's</b> (564 H&N) Coralshine powder	4oz	—
4 meal					100	13.50	—	—	complexion milk	8oz	—
<b>Blue Grass</b> (60 Arden) foaming beauty bath	—	—	1.70		500mg 20	5.53	—	—	creams		
<b>BN</b> (848 Minnesota) liniment 100ml	1.33dz	0.488dz	0.20	I	100	26.65	—	—	skin food, cucumber, nourishing, special, bleaching, lilac	4oz 11b 21b	— — —
200ml	2.00dz	0.733dz	0.30	D	tablets 250mg 20	2.81	—	—	hand lotions, astringent, milky, summer	4oz 8oz	— —
<b>Boblets</b> (646 EI) existing entry				I	100	13.50	—	—	hardener		
<b>Boblets</b> (786 Macdonald) coloured wool balls 50	0.70dz	—	0.09		500mg 20	5.53	—	—	healing balm		
100	1.20dz	—	0.14		100	26.65	—	—	Healthinale	5.3g ½oz 1oz	— — —
white 50	0.60dz	—	0.07½		syrup 125mg/5ml 100ml	1.40	—	—	Healthinamel plain cream colours		
100	1.05dz	—	0.12½		250/5ml 100ml	2.81	—	—	introductory kit	4oz 11b 21b	— — —
<b>Bourjois</b> (150 Bourjois) talcum powder					<b>Ceporin</b> (518 Glaxo) TS vial 250mg 5	1.40	—	—	Klenza		
Boudoir, Mimosa, Wild Rose, Golden Fern	1.45dz	0.80dz	0.24		500mg 5	2.70	—	—	mannah 1 and 2 nail grower		
<b>Bralium</b> (533 Grabowski) lotion 2% 100g	0.64	0.23	0.92		1g 5	5.28	—	—	Nail-o-wax		
5% 100g	0.77	0.28	1.44	D	<b>Certor</b> (786 Macdonald) bandage crepe	1.52dz	—	0.19	oil remover stain	1oz	—
0.5% 100g	—	—	—		2in × 5yd	1.84dz	—	0.22	Onox		
<b>Brevitol</b> 'M' (971 P5M8) Insert ts4B					2½in × 5yd	2.19dz	—	0.26	restorer		
<b>Brightener</b> (848 Minnesota) toothpaste 150g	1.43dz	0.523dz	0.21	I	3in × 5yd	2.51dz	—	0.30	Reville tissuetone	4oz 11b	— —
<b>Bristrex</b> (171 8LL) capsules 16				D	3½in × 5yd	2.93dz	—	0.33	tip white		
<b>Bronnley</b> (194 Bronnley) soap					4in × 5yd	4.20dz	—	0.47	Vitanail		
country herb visitor's 6	—	—	0.60		6in × 5yd				<b>Corega</b> (1178 Stafford) denture powder 49g	1.93dz	—
<b>Broxodent</b> (713KH) electric toothbrush 240v	—	—	8.95		bandage w.c.w.	0.26dz	—	0.03½	<b>Correx</b> (1136 Silber) developing tank 35mm	120	—
universal	—	—	10.00	D	1in × 4yd	0.42dz	—	0.05½	<b>Cortisone</b> (837 MSD) acetate tablets 25mg 40		
<b>Burson</b> (1388 TKC) existing entry				I	2in × 4yd	0.60dz	—	0.07	<b>Cortucid</b> (187 B5) ts4B cream	3g	0.35
<b>Burson</b> (1388 TKC) hosiery (distributors 810 Maw)					3in × 4yd	0.76dz	—	0.10	<b>Cossack</b> (1038 R&C) men's hairdressing aerosol	12oz	3.12
one way stretch					4in × 4yd				<b>Coty</b> (301 Coty) Originals		
anklets	0.80pr	—	1.20		bandage triangular unbleached	1.2dz	—	—	eyeliner streamliner	0.71	0.39
knee caps	0.80pr	—	1.20		51in × 36in	0.3v	—	—	eyeshadow frosted	0.47	0.26
two way stretch					cellulose tissue 16oz	0.18	—	—	creme	0.47	0.26
anklets	1.20pr	—	1.80		cellulose wadding 16oz				mascara automatic		
knee caps	1.20pr	—	1.80		cotton wool absorbent	1oz	0.56dz	—	<b>Covas</b> (358 D&S) injection (vet)	100ml 15ml	3.83 —
two way stretch flat bed above knee					2oz	0.95dz	—	0.11	<b>Cow and Gate</b> (307 C & G) dairy junior foods 6oz	0.93 (2dz)	—
cotton open toe	2.25	—	3.37½		4oz	1.59dz	—	0.18½	glucose	16oz	2.86
with forked suspender	2.375	—	3.55½		16oz	5.30dz	—	0.59	(2doz)	10.17	—
nylon open toe	2.25	—	3.37½		1oz	0.49dz	—	0.06	low calcium	14oz	10.17
with forked suspender	2.375	—	3.55½		2oz	0.79dz	—	0.09			
cotton full foot	2.25	—	3.37½		4oz	1.29dz	—	0.15			
nylon full foot	2.25	—	3.37½		8oz	2.44dz	—	0.28½			
below knee					16oz	4.10dz	—	0.46			
cotton open toe	1.85	—	2.77½		1yd	0.86dz	—	0.11			
nylon open toe	1.85	—	2.77½		3yd	1.89dz	—	0.23			
thigh length					6yd	3.45dz	—	0.38			
cotton open toe	2.33	—	3.49½		12yd	6.73dz	—	0.75			
with forked suspender	2.455	—	3.67½		gauge ribbon non-sterilised						
nylon open toe	2.33	—	3.49½		½in × 6yd	0.64dz	—	—			
with forked suspender	2.455	—	3.67½		1in × 6yd	0.77dz	—	—			
one way stretch men's knee length	1.32	—	1.98		sterilised						
<b>Cadbury</b> (216 Cadbury) diabetic chocolate plain	1.41dz	—	0.15		½in × 6yd	0.70dz	—	—			
					¾in × 12yd	1.15dz	—	—			
					1in × 6yd	0.82dz	—	—			
					1in × 12yd	1.36dz	—	—			
					gauge swabs						
					3in × 3in—8 ply (5)	0.45dz	—	—			
					gauge tissue 8PC	1.82dz	—	—			
					16oz	6.24dz	—	—			
					1oz	0.91dz	—	0.11½			
					2oz	1.59dz	—	0.18½			
					4oz	2.95dz	—	0.33			
					lint boric						



	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p	
low lactose 14oz	10·17 (2dz)	—	0·56½	Daptazole (894 Nicholas)	6	1·69	—	2·53½	clearing cream	0·34	0·19	0·71
milk food				injection 30 mg	25	6·09	—	9·13½	compact powder	0·23	0·13	0·48
full cream 16oz	3·16dz	—	0·30	150 mg vial	40	0·47	—	0·70½	face pads	0·34	0·19	0·71
half cream 16oz	3·16dz	—	0·30	tablets 100mg	50	1·32	—	1·98	foundation cream	0·23	0·13	0·48
humanized 16oz	3·16dz	—	0·30	Dason (358 D&S)					heal and conceal stick	0·28	0·15	0·58
skimmed milk food 14½oz	3·77 (2dz)	—	0·21	conditioner (vet.) 4oz	2·00dz	—	0·25		lipstick	0·20	0·11	0·42
special half cream 20oz	6·63 (2dz)	—	0·37	2lb	10·40dz	—	1·30		refining lotion	0·34	0·19	0·71
Remalgin (117 BPL)				shampoo (vet.)	1·85dz	0·82dz	0·30		skin cleanser	0·34	0·19	0·71
balm 25g	2·00 (1½dz)	0·73 (1½dz)	0·19	Dayfur M (358 D&S)					Drapolene (218 Calmic)			
50g	1·67 (10/12dz)	0·61 (10/12dz)	0·32	intramammary syringes	16·80dz	—	2·10		Droxalin (976 PL)	500g	0·75	—
old packs				Day's (358 D&S)					tablets 30	1·54dz	—	0·17
Crystapen G (518 Glaxo) TS				antiseptic hand cream					Duphaston (1539 Duphar) †s4B			
tablets 250mg 100	0·92	—	—	110g	2·48dz	1·09dz	0·40		tablets 10mg 80	6·70	—	—
500	4·35	—	—	4oz	—	—	—		500	34·80	—	—
Crystapen V (518 Glaxo) TS				Driffield oils 568ml	8·04dz	3·54dz	1·30		5mg packs	—	—	—
suspension				20oz	—	—	—		Durex (774 LR)			
125mg/5ml	0·30	—	—	etheric ammonia 8oz	3·71dz	1·64dz	0·60		Gossamer plain (3) R194	4·25 (48pkts)	—	0·19
100ml	—	—	—	Red Drink 14lb	2·94	1·29	5·70		Dusk (545 Grossmith)			
100ml	0·30	—	—	28lb	5·52	2·43	10·70		suntan oil 100ml	0·63dz	0·34dz	0·11
250mg/5ml	0·55	—	—	white oils 20oz	8·04dz	3·54dz	1·30		Duvadilan (1539 Duphar)			
100ml	0·92	—	—	D.D.D. (359 DDD) (distributors 366 Dendron)					ampoules 2ml 5	0·50	—	—
tablets 250mg 100	4·35	—	—	balm economy	2·23dz	0·77dz	0·30		tablets 20mg 50	0·90	—	—
500	8·26	—	—	Decadron (837 M5D)					250	4·00	—	—
1000	—	—	—	tablets 0·5mg 100					Economycin (251 CD)			
Culmak (332 Culmak)				Decadron-75 (837 M5D)					tablets/capsules 500			
shaving brushes				tablets 30					Efcortisol (518 Glaxo) TS			
Spartan	1·80dz	0·66dz	0·28	Delta-Cortelan (518 Glaxo) TS					ampoules 1ml x 5	0·94	—	1·25
Junior	2·25dz	0·83dz	0·35	tablets 5mg 100	0·42	—	—		1ml x 6	—	—	—
Traveller	2·55dz	0·94dz	0·40	500	2·00	—	—		Elation (385 DG)			
Chum	3·20dz	1·17dz	0·50	Dencen (657 IL)	0·091	0·033	0·17		bath essence 25cc	0·34	0·19	0·71
Senior	3·85dz	1·41dz	0·60	Dentinex (366 Dendron)					54cc	0·57	0·31	1·18
Saloon	5·50dz	2·02dz	0·86	gel	1·49dz	0·52dz	0·22		dusting powder drum	0·57	0·31	1·18
Plus	5·15dz	1·88dz	0·80	liquid	1·49dz	0·52dz	0·22		flask	0·32	0·18	0·67
50/50	9·20dz	3·37dz	1·43	Dequadin (34 A & H)					hand and body lotion	0·34	0·19	0·71
50/50 Traveller	9·95dz	3·65dz	1·55	lozenges 0·25 mg. 20	0·10	—	0·15		moisturising bath oil	0·74	0·41	1·54
Prince	10·90dz	4·00dz	1·70	40	0·18	—	0·27		perfume purse	0·53	0·29	1·11
50/50 Mark II	14·80dz	5·43dz	2·30	Dermacaine (830 Medo)					spray mist	0·57	0·31	1·18
No. 30	11·55dz	4·24dz	1·80	ointment 15g	—	—	—		roulette	0·27	0·15	0·56
No. 40	15·75dz	5·78dz	2·45	Dicynene 500 (1531 Delandale)					skin perfume intro	0·23	0·13	0·48
No. 55	20·75dz	7·61dz	3·23	tablets 60	4·06	—	—		25cc	0·34	0·19	0·71
Sovereign	22·15dz	8·12dz	3·45	Digespirin (1169 BG5)					54cc	0·57	0·31	1·18
No. 84	28·60dz	10·49dz	4·45	antacid	0·10	—	0·15		108cc	0·92	0·51	1·94
No. 86	34·05dz	12·49dz	5·30	Dixor (379 Dixor)					make-up			
Super	35·35dz	12·96dz	5·50	overnight cream	1·73dz	0·95dz	0·30		brush-on blusher	0·93	0·51	1·94
Cupal (333 Cupal)				Domestos (382 Domestos)					refill	0·42	0·23	0·88
adult cough balsam	—	—	—	regular	1·806 (1½dz)	—	0·10½		brush-on eyeliner	0·36	0·20	0·75
baby pain elixir	—	—	—	Dormel (1426 UN)					brush-on eyeshadow set	0·51	0·28	1·07
child's pain & fever elixir	1·025dz	—	0·13½	feeders	—	—	0·14		refill	0·32	0·18	0·67
linseed liq. compound	—	—	—	teats	—	—	0·04½		cream powder	0·39	0·21	0·81
lozenges 2k	0·575	—	—	Dorothy Gray (385 DG)					eyeliner brushes	0·32	0·18	0·67
mouth ulcer tablets † 15	0·91dz	—	0·12½	all weather balancer	0·39	0·21	0·81		eyeliner liquid	0·36	0·20	0·75
Cutex (256 CPL)				beauty cases small	4·22	1·55	8·21		propelling pencil	0·47	0·26	0·98
lipsticks				large	7·10	2·60	13·79		refill	0·17	0·09	0·35
hot lips	2·53dz	1·30dz	0·40	colour swirls	0·74	0·41	1·54		eye make-up remover			
CVK (Abbott) T5				cream rouge	0·32	0·18	0·67		pads	0·32	0·18	0·67
capsules 250mg 100	0·92	—	1·38	dry skin cleanser 55cc	0·39	0·21	0·81		eye shades	0·61	0·34	1·27
500	4·35	—	6·53	115cc	0·66	0·36	1·38		eyeshadow cream	0·36	0·20	0·75
1000	8·26	—	12·39	extra rich night cream					stick	0·36	0·20	0·75
Filmtabs 250mg 25	0·27	—	0·41	30cc	0·41	0·23	0·86		face powder	0·39	0·21	0·81
100	0·92	—	1·38	55cc	0·68	0·37	1·42		lipsticks	0·30	0·17	0·63
500	4·35	—	6·53	115cc	1·06	0·58	2·22		liquid make-up	0·39	0·21	0·81
1000	8·26	—	12·39	200cc	0·33	0·18	0·69		mascara block	0·34	0·19	0·71
solution 125mg 100ml	0·30	—	0·45	eye beauty cream 14cc	0·14	0·08	0·30		brush-on	0·53	0·29	1·10
250mg 100ml	0·55	—	0·83	eye make-up remover					refill	0·33	0·18	0·68
Cyclax (341 Cyclax)				12cc	0·20	0·11	0·42		nail enamel pearl	0·30	0·17	0·63
beauty pressed refill	—	—	0·63	face glossers	0·44	0·24	0·92		skin glossers	0·75	0·41	1·57
puffs	—	—	0·17	hand cream	0·28	0·15	0·58		Elizabeth Arden (60 Arden)			
bronzing lotion	—	—	0·96	55cc	0·33	0·18	0·69		gloss over	—	—	0·70
confidence roll-on	—	—	0·74	115cc	0·51	0·28	1·07		Elle (325 C-A)			
aerosol	—	—	0·87	200cc	0·79	0·43	1·65		aerosol 48g			
eyeshadow applicators	—	—	0·13	lipsticks	0·30	0·17	0·63		Elsan Blue (418 E)†			
Gay Chiffon	—	—	—	moisture tint	0·39	0·21	0·81		8 charges	3·38dz	—	0·37½
Joie de Vivre	—	—	—	new masque frappe	0·33	0·18	0·69		16 charges	4·95dz	—	0·55½
bath cubes	—	—	0·62	orange flower skin lotion					32 charges	8·32dz	—	0·92½
bath powder	—	—	1·11	116cc	0·39	0·21	0·81		Eltroxin (518 Glaxo) †s4B			
with puff	—	—	1·59	290cc	0·78	0·43	1·64		tablets 0·05mg 100	0·09	—	—
bath salts	—	—	1·11	Perfemma	0·39	0·21	0·81		1000	0·75	—	—
hand lotion	—	—	0·87	handbag spray	0·15	0·08	0·31		0·1mg 100	0·12	—	—
skin perfume	—	—	1·46	dry spray	0·36	0·20	0·75		1000	1·00	—	—
spray mist	—	—	1·46	portrait make-up	0·39	0·21	0·81		Emoform (1341 Willows)			
soap bath (1)	—	—	0·33	quick cleanser 116cc	0·39	0·21	0·81		Emoform (1335 Wigglesworth)			
palm (3)	—	—	0·66	roll-on deodorant/					Emotion (596 HR)			
lipsticks new range	—	—	0·72	antipersperant 55cc	0·30	0·17	0·63		bath creme 6803	—	—	2·25
Nuit d'Or	—	—	—	spray	0·39	0·21	0·81		dusting powder 6708	—	—	2·10
bath cubes	—	—	0·62	salon cold cream 55cc	0·39	0·21	0·81		eau de parfum 6501	—	—	3·00
bath powder	—	—	1·11	115cc	0·66	0·36	1·38		refill 6502	—	—	2·10
with puff	—											



	Trade £·p	Tax £·p	Retail £·p	
Ewelett (358 D&S) 100ml	2·16dz	0·96dz	0·35	D
3oz	—	—	—	
Eweline (358 D&S) 100ml	1·24dz	0·54dz	0·20	D
3oz	—	—	—	
Ex-Lax (440 Ex-Lax) laxative chocolate	6	0·63dz	0·23dz	0·09
18	1·40dz	0·51dz	0·20	
36	2·46dz	0·90dz	0·35	
junior pills	18	0·70dz	0·255dz	0·10
Exmarid (441 Exrid) kennel kleen	40oz	5·00dz	—	0·62½
1gal	1·25	—	—	1·87½
lotion	200ml	0·15	0·055	0·28
40oz	0·60	0·22	—	1·12
ointment	60g	1·31	0·48	0·25
	(10/12dz)	(10/12dz)		
Eylure (443 Eylure) existing entry				D
Eylure (443 Eylure) brush on make up refills	1·24dz	0·64dz	0·21	
cosmetic brushes				
blending brush	2·61dz	0·91dz	0·39	
eyeliner brush	1·41dz	0·49dz	0·21	
eyeshadow brush	1·68dz	0·58dz	0·25	
eyeshadow applicator	1·34dz	0·47dz	0·20	
lip brush	1·74dz	0·61dz	0·26	
cosmetic pencil	0·83dz	0·43dz	0·14	
cosmetic sponge	1·14dz	0·40dz	0·17	
Disguise	5·85dz	3·06dz	0·99	
eyelashes				
natural daytime, almond eye, natural long trim, short trim underlash, sable two star, sable three star, sable four star, Simplifeyes Nos 1 and 2, ready trim close, spikey, spikey wings, standard close fashion lashes—see through Nos 1 & 2	5·26dz	2·75dz	0·89	
Nefertiti Nos 1 and 2	5·85dz	3·06dz	0·99	
total spikey and underlash	6·44dz	3·37dz	1·09	
Miss Eylure	8·27dz	4·32dz	1·40	
bobby dazzlers, first flutter, fluffies, moonrakers, snip it yourself No. 2, ticklers, underlash, wispers	3·49dz	1·82dz	0·59	
eye make up remover bottle	1·60dz	0·83dz	0·27	
pads	1·54dz	0·80dz	0·26	
face makers	5·49dz	2·87dz	0·93	
face savers	1·13dz	0·15dz	0·14	
Lashfix	1·18dz	0·62dz	0·20	
model eyes refill	1·00dz	0·52dz	0·17	
nails self adhesive standard	5·26dz	2·75dz	0·89	
Naifix	4·67dz	2·44dz	0·79	
remover	1·18dz	0·62dz	0·20	
nail varnish	1·65dz	0·86dz	0·28	
remover	2·30dz	1·20dz	0·39	
bottle	1·42dz	0·74dz	0·24	
pads	1·42dz	0·74dz	0·24	
roll on mascara	3·25dz	1·70dz	0·55	
Shadowmatte	1·77dz	0·93dz	0·30	
Shadowpearl	4·08dz	2·13dz	0·69	
Superstick	1·18dz	0·62dz	0·20	
eyelashes Miss Eylure wash 'n wear	3·84dz	2·01dz	0·65	
Fair and Cool (525 Golden) blending bleach kit	5·40dz	2·98dz	0·90	
Falcodyl (901 Norton) † (distributors 1545 Vestric)				
500ml	0·60	—	—	
2l	2·20	—	—	
Felice (76 Atkinson) Fenjal (1113 S&B) beauty soap Classic, Fresh, Jasmine	2·40dz	0·875dz	0·34	D
Fennings (1534) cooling powder's childrens				
5	4·80	1·76	0·06	
(1 gross) (1 gross)	9·00	3·30	0·06	
5	(2 gross) (2 gross)			
20	1·36dz	0·50dz	0·20	
little healers	12	0·40dz	0·15dz	0·06
36	1·00dz	0·37dz	0·15	
90	2·00dz	0·73dz	0·30	
Fersamal (518 Glaxo) syrup	200ml	0·22	—	0·30
Fiesta (981 Picot) eau de toilette	10cc	2·05dz	1·13dz	0·35
spin-flo	2·87dz	1·58dz	0·49	
perfume	4·97dz	2·735dz	0·85	
1oz	8·78dz	4·83dz	1·50	
1oz	15·80dz	8·69dz	2·70	
1oz	29·27dz	16·10dz	5·00	
Fisherman's Friend (771 LCPL) throat & chest lozenges	0·85	0·31	0·08	
(1½dz)	(1½dz)			
Fix (1351 WLU) hair conditioner	0·965dz	0·53dz	0·16½	
Flex-Straws (638 HIL)	100	0·10	—	0·15
Florineige (475 FG) existing entry				D
Florineige (475 FG) bath crystals	666	2·50dz	1·37dz	0·43
bubble bath	668	2·55dz	0·93dz	0·40

	Trade £·p	Tax £·p	Retail £·p	
animal heads	251	2·38dz	0·87dz	0·36
bear savings bank	133	2·86dz	1·04dz	0·44
boot	262	2·61dz	1·25dz	0·43
clown savings bank	141	2·86dz	1·04dz	0·44
dog savings bank	138	2·60dz	0·95dz	0·40
doll	673	2·52dz	0·92dz	0·39
mini lamp	253	3·40dz	0·06dz	0·43
piggy bank	130	2·55dz	0·93dz	0·40
face cloth	260	3·67dz	0·90dz	0·53
foam bath	670	1·20dz	0·44dz	0·18
671	2·55dz	0·93dz	0·40	
folkloric dolls	462	3·05dz	1·68dz	0·50
large	510	7·50dz	4·12dz	1·25
perfume				
Floralies coffret	1036	4·40dz	2·42dz	0·75
novelty animals	692	2·70dz	1·37dz	0·45
poodles assorted	699	3·73dz	1·66dz	0·60
springtime coffret	250	2·50dz	1·37dz	0·43
soap (3)	261	3·85dz	1·41dz	0·60
soap on a rope	263	1·86dz	0·68dz	0·29
Flurex (333 Cupal)		1·68dz	0·47dz	0·21
Focus (1242 Toni) hair highlight		1·37dz	0·72dz	0·22
Folex-350-C (1091 Rybar) tablets	50	3·00dz	—	0·37½
500	1·32	—	—	
Folie (385 DG) bath oil	54cc	0·57	0·31	1·22
creamy skin perfume	0·52	0·29	—	1·20
dusting powder	150g	0·53	0·29	1·14
flask	100g	0·32	0·18	0·66
hand and body lotion	100cc	0·57	0·31	1·22
perfume atomiser		1·95	1·07	4·20
refill	0·98	0·54	—	2·10
roulette	0·27	0·15	—	0·56
skin perfume	25cc	0·24	0·13	0·50
54cc	0·57	0·31	—	1·22
108cc	0·93	0·51	—	1·97
spray mist aerosol		0·57	0·31	1·22
Frailac (307 C & G) 16oz		4·97	—	0·27½
(2dz)				
French of London (481 F&S) brush		2·80dz	1·54dz	0·46
Bonne Idee	28g	1·15dz	0·635dz	0·21
First Choice	28g	1·15dz	0·635dz	0·21
French Buoyance tube		1·43	0·785	0·09
(3dz)	(3dz)			
57g	1·74dz	0·955dz	0·32	
shampoos cream				
French herb, lemon, olive oil	sachet	1·45	0·53	0·08
(3dz)	(3dz)			
57g	1·20dz	0·44dz	0·20	
112g	1·98dz	0·73dz	0·33	
shampoos liquid				
Bonne Sante, French herb, lemon, olive oil, plus egg, rum	sachet	1·45	0·53	0·08
(3dz)	(3dz)			
26cc	0·80dz	0·295dz	0·13	
110cc	1·98dz	0·73dz	0·33	
72g	1·08dz	0·395dz	0·17	
164g	3·26dz	1·795dz	0·60	
385g	4·80dz	2·64dz	0·85	
Fresh & Dry (172 EMCL) blue and herbal aerosol	120g	0·223	0·123	0·42
165g	0·287	0·158	—	0·54
100g & 185g	—	—	—	D
Fresh-sox (848 Minnesota) deodorising insocks		2·55dz	0·35dz	0·35
Gayelord Hauser (29 Alfonal) brewers yeast powder	1lb	3·40dz	—	0·42½
extra potency yeast tablets	100	1·92dz	—	0·24
calcium & vit D tablets	50	1·48dz	—	0·18½
Gefarnil (324 Crookes) ampoules 1ml	6	0·47	—	—
capsules	100	3·835	—	—
Genticin HC (187 BS) ear drops		—	—	—
Gillette (514 Gillette) foamy shaving aerosol				D
regular		2·19dz	0·77dz	0·32
tanker		3·41dz	1·19dz	0·50
lemon/lime		2·19dz	0·77dz	0·32
Glucagon (413 Lilly) ampoules 10mg	1	4·71	—	7·06
Golden Ostermilk (518 Glaxo) 1lb		3·30dz	—	0·31½
Gonadotrophon (930 P & B) †S4B L.H. ampoules				
100iu	5	0·55	—	—
500iu	5	1·40	—	—
1000iu	5	2·20	—	—
5000iu	1	1·50	—	—
F.S.H. ampoules				
400iu	5	1·30	—	—
50	5·50	—	—	—
1000iu	5	2·20	—	—
50	10·70	—	—	—
1500iu	5	3·00	—	—
50	15·70	—	—	—
G.P.V. (489 Galen) T5 syrup	100ml	0·29	—	0·43½
tablets	100	0·92	—	1·38
500	4·35	—	—	6·52½

		Trade £·p	Tax £·p	Retail £·p
<b>Grasshopper</b> (1169 BG5)				
ear drops		2·16dz	—	0·25
<b>Green Velvet</b> (596 HR)				
dusting powder	5208	—	—	1·75
spray	5212	—	—	0·80
skin perfume	5002	—	—	1·15
<b>Gucki</b> (16 AGL)				
35mm viewer		—	—	0·73
<b>Hagmorex</b> (333 Cupal)		1·475dz	0·49dz	0·24
<b>Halina</b> (1136 Silber)				
cameras cine				
Super 8		—	—	16·97
Halinamatic outfit		—	—	25·37
cameras still				
Easy-matic		—	—	5·47
case		—	—	1·27
outfit		—	—	6·19
Easy-matic computer		—	—	7·97
case		—	—	1·27
outfit		—	—	8·69
300		—	—	10·97
Colour Pack		—	—	8·97
case		—	—	1·97
Paulette outfit		—	—	19·95
Paulette electric				
case		—	—	2·47
outfit		—	—	23·77
Simplette Auso EE		—	—	7·97
case		—	—	1·97
Simplette F case		—	—	1·47
projector				
Halinamat 300		—	—	19·95
viewers				
Ambassador		—	—	1·47
Paramount		—	—	2·97
Table		—	—	1·97
<b>Harvester</b> (211 Butler)				
malt and oil	11b	2·04dz	—	—
	21b	3·84dz	—	—
<b>Heaven Sent</b> (596 HR)				
bath cubes (6)	4321	—	—	0·75
bath essence	4303	—	—	1·25
dusting powder	4233	—	—	0·90
	4208	—	—	1·80
spray bottle	4212	—	—	0·80
hand lotion	4344	—	—	0·85
perfume spray mist	4013	—	—	1·25
perfume stroke-on	4130	—	—	1·25
skin perfume	4023	—	—	1·20
spray	4002	—	—	1·15
	4022	—	—	2·20
soap complexion (3)	4333	—	—	0·90
bath (3)	4336	—	—	1·35
splash Cologne	4056	—	—	1·15
traveller	4477	—	—	1·75
<b>Helanca</b> (903 NPU)				
pants standard		0·25	0·03½	0·41
large		0·265	0·04	0·44
<b>Helena Rubinstein</b> (596 HR)				
anti-wrinkle lotion	0304	—	—	1·35
	0308	—	—	2·15
automatic sable tip brush				
	1620	—	—	0·80
beauty overnight cream				
	0201	—	—	1·05
	0202	—	—	1·70
beauty sun fluid	2854	—	—	0·95
Contour-Lift film	0662	—	—	2·20
deep cleanser	0125	—	—	0·95
	0127	—	—	1·45
deodorant roll-dry	2402	—	—	0·75
eyelash adhesive	1779	—	—	0·48
hand delight	2216	—	—	0·90
herbal skin tonic	0315	—	—	0·90
	0318	—	—	1·45
Herbessence	1134	—	—	2·10
	1138	—	—	3·45
le lipstick	1608	—	—	0·80
mascara remover pads				
	1742	—	—	0·75
minute eye make-up				
brush-on brow		—	—	1·00
brush-on shadow		—	—	1·10
duo		—	—	1·30
cake liner duo		—	—	1·40
circle cream		—	—	1·10
fineline pencil		—	—	0·90
Long Lash mascara		—	—	1·15
refill		—	—	0·70
brush-on		—	—	1·15
refill		—	—	0·70
pasteurized cream	0104	—	—	1·40
refining lotion	0322	—	—	0·80
	0324	—	—	1·30
shampoo				
blonde tone	8542	—	—	0·65
brunette tone	8552	—	—	0·65
silk sheen	8512	—	—	0·55
silver tone	8522	—	—	0·60
<b>Silk Fashion</b>				
blusher stick	1841	—	—	1·50
bronzer stick	1851	—	—	1·50
cover fluid	1322	—	—	0·95
face powder	1255	—	—	0·90
lipstick	1605	—	—	0·65
liquid make-up	1305	—	—	0·85
make-up stick	1351	—	—	1·50
minute make-up	1225	—	—	0·90
	1227	—	—	0·60
	1245	—	—	0·90
special				
	1247	—	—	0·60



	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
refills 1226	—	—	0.40	nappy liners 25	1.28dz	—	0.16	bath salts 0.975dz	0.54dz	0.16½	
skin balance 0534	—	—	1.25	50	2.32dz	—	0.29	bubble bath 255cc	1.62dz	0.595dz	0.25
cleanser 0564	—	—	1.00	100	4.116dz	—	0.49	cleansing cream 26g	0.88dz	0.485dz	0.15
granules 0551	—	—	0.75	200	7.74dz	—	0.92	deodorant aerosol 112g	1.29dz	0.71dz	0.22
masque 0522	—	—	1.75	135cc	1.553dz	0.854dz	0.26	feminine 84g	1.44dz	0.795dz	0.24½
normaliser 0544	—	—	1.20	210cc	2.255dz	1.24dz	0.37	roll-on 56cc	1.745dz	0.96dz	0.29½
skin clearing cream 0611	—	—	1.05	99g	1.07dz	0.391dz	0.16	hair spray 142g	1.17dz	0.645dz	0.20
snow lotion 1434	—	—	0.95	227g	1.878dz	0.688dz	0.28	hand lotion 340g	1.34dz	0.74dz	0.23
stay-long spray 8537/9	—	—	0.85	economy sachet	2.335dz	0.856dz	0.35	nail polish remover 255cc	2.35dz	1.295dz	0.40
sun tan oil 2805	—	—	0.75	bottle 85cc	0.384dz	0.14dz	0.06	shampoo's cream, egg & lemon, family, herb, protein 255cc	1.17dz	0.645dz	0.20
sun tonic 2843	—	—	0.95	soap	1.562dz	0.573dz	0.24	talcum 165g	1.03dz	0.57dz	0.18
tan in a minute 2834	—	—	0.95	Kalium Durules (68 Astra) tablets 100	0.30	—	—	250g	1.07dz	0.59dz	0.18
Town and Country 1451/61	—	—	0.95	500	1.38	—	—	440g	1.28dz	0.705dz	0.22
Ultra Feminine oil 0462	—	—	3.35	Kaomycin (1263 Upjohn) T5 150ml	0.58	—	—	Lucozade (103 Beecham) existing entry			
cream 0452	—	—	3.35	500ml	1.82	—	—	Lucozade (103 Beecham) 12 case rate			
vitamin nail food 2290	—	—	0.85	Keflex (413 Lilly) Pulvules 250mg 100	13.50	—	20.25	small 1.255 (2dz)	0.20	0.08*	
washing grains 0672	—	—	0.85	tablets 500mg 20	5.53	—	8.30	large 1.705dz	0.315dz	0.20*	
Hemolac (307 C & G) 16oz	3.16dz	—	0.30	Kerofil (695 TK) lozenges 28	0.10	0.035	0.19	*Includes 0.015 for container			
Hiprex (1061 Riker) tablets 100	2.00	0.73	—	K.H.3. (1490 IAP5) † capsules 30	1.42	0.52	2.65	*Includes 0.025 for container			
Instantin (208 BW) cream				150	6.66	2.44	12.43				
lorlicks (103 Beecham) existing entry				Kia-Ora (1109 Schweppes) low calorie orange or lemon 20oz	0.92dz	0.20dz	0.12	Marina (786 Macdonald) holdalls 177	2.21dz	0.805dz	0.34½
lorlicks (103 Beecham) 12 case rate				Knight's (756 Lever) castile soap small	3.025 (6dz)	1.068 (6dz)	0.06½	182	2.95dz	1.08dz	0.46
¼lb 1.175dz	—	—	0.12	large	3.111 (4dz)	1.098 (4dz)	0.10	184	3.34dz	1.225dz	0.52
½lb 1.96dz	—	—	0.21	family	2.095 (2dz)	0.739 (2dz)	0.13½	161	0.57dz	0.32dz	0.09½
1lb 3.365dz	—	—	0.36	old packs				162	0.57dz	0.32dz	0.09½
3lb 9.05dz	—	—	0.97½	Kodak (711 Kodak) Instamatic "33"	2.125	1.17	4.44	163	0.94dz	0.51dz	0.16
5lb 1.245	—	—	—	Lacidac (307 C & G) half cream 12oz	5.20 (2dz)	—	0.29	164	1.09dz	0.60dz	0.19
10lb 2.45	—	—	—	Lactagol (912 O) tablets 60	1.60dz	0.585dz	0.24	165	0.57dz	0.32dz	0.09½
chocolate flavoured 6oz	1.57dz	—	0.16½	500	0.99	—	—	167	1.24dz	0.68dz	0.21
12oz 2.85dz	—	—	0.30	Lanalem (903 NPU) shampoo's				168	2.01dz	1.10dz	0.34
5lb 1.245	—	—	—	lemon cream, lemon liquid, medicated, olive oil sachets	0.96 (3dz)	0.355 (3dz)	0.05	169	1.11dz	0.85dz	0.19
Huskolein (358 D & S) 500ml	7.43dz	3.26dz	1.20	lemon liquid bottle 1.20dz	0.44dz	0.19		Marmite (152 Bovril) 2oz	0.95dz	—	0.09½
20oz	—	—	—	lemon cream jar 1.45dz	0.54dz	0.22½		4oz	1.64dz	—	0.16½
Hydrocortone (837 MSD) T5 cream non greasy 15g	—	—	—	medicated bottle 1.20dz	0.44dz	0.19		8oz	2.86dz	—	0.29
0.5% 15g	0.21	—	—	olive oil jar 1.45dz	0.54dz	0.22½		16oz	5.34dz	—	0.54½
1% 15g	—	—	—	Lederkyn (746 Lederle) suspension 50ml				Mary Quant (876 MP) eyelashes			
Hypnon (218 Calmic) †DDI tablets 50	0.20	0.075	0.37	Leichner (749 Leichner) creative brushes No. 2	—	—	0.50	Fluffs	7.00dz	3.85dz	1.25
125	0.43	0.16	0.79	No. 5	—	—	0.60	Maws (810 Maw) Nursery Products			
300	1.00	—	—	No. 6	—	—	0.60	simple teats	0.59dz	—	0.07
600	1.85	—	—	Kamera Klear face powder	—	—	0.45	Proprietaries			
Infacare (1055 RM) baby bath 220cc	2.75dz	1.01dz	0.39	Leucodinin (1521 Pharm Dis) ointment 1oz	9.92dz	3.80dz	1.49	junior antiseptic cream	1.23dz	0.45dz	0.20
Infasi (16 AGL) flash guns K & M CK & CM	—	—	2.67½	Lexon Ferrous (413 Lilly) Pulvules 84	0.35	—	0.53	Mayflower (662 EJ) pastilles			
Infaso (16 AGL) flash gun	—	—	2.42½	Lidothesin (970 PM) solutions plain or with adrenaline				blackcurrant and glycerine 1oz	0.55dz	0.11dz	0.07½
Infaso-Gel (34 A & H) 200g	0.39	0.15	0.67	solution with adrenaline †54B				bronchial cough 1oz	0.50dz	0.17dz	0.07½
2kg	3.00	1.10	5.10	adrenaline injection vial 1½%, 1% or 2% 20ml	1.00	—	—	catarrh 1oz	0.50dz	0.17dz	0.07½
Infopak (16 AGL) camera outfit	—	—	5.95	50ml	2.00	—	—	children's cough 1oz	0.50dz	0.17dz	0.07½
lady set	—	—	8.41½	ampoules 2ml	1.95	—	—	glycerine, lemon & honey 1oz	0.55dz	0.11dz	0.07½
C camera outfit	—	—	7.45½	5ml	3.38	—	—	glycerin of thymol BP 1oz	0.67dz	—	0.07½
lady set	—	—	9.35	10ml	5.70	—	—	Megimide (894 Nicholas) ampoules 10ml			
Ci camera outfit	—	—	9.83½	20ml	0.85	—	—	6	1.83	—	2.74½
cases	—	—	1.43½	1.5% plain 25ml	0.88	—	—	25	6.77	—	10.15½
Jaap's (660 Jaap) essence of rennet 2½oz	0.65dz	—	0.07½	cartridge 2ml	2.07	—	—	100ml	1.52	—	2.28
6oz	1.12dz	—	0.12½	topical 4% 25ml	2.26	—	—	Meladinine (1521 Pharm Dis) †s4B paint 25ml	9.90dz	3.82dz	1.49
health salts 5oz	1.08dz	0.39dz	0.15	gel 1% & 2% antiseptic 15ml	0.14	—	—	tablets 30	9.90dz	3.82dz	1.49
8oz	1.53dz	0.56dz	0.21	Lilies of the Valley in Bloom (981 Picot) eau de toilette				Meltus (333 Cupal) adult cough mixture 4oz	1.35dz	0.45dz	0.20½
Jean Sorelle (669 Sorelle) bath salts				spin-flo 10cc	2.05dz	1.13dz	0.35	Memoire Cherie (60 Arden) deodorant roll-on			
posy holder 1034	2.25dz	1.24dz	0.38	perfume miniature 1oz	2.87dz	1.58dz	0.49	732.00	—	—	0.70
bubble bath 1006	2.60dz	0.95dz	0.40	1oz	4.97dz	2.735dz	0.85	foaming beauty bath	—	—	1.90
Eastern bird 933	3.45dz	1.465dz	0.53	1oz	8.78dz	4.83dz	1.50	Mene (1073 Robinson) sanitary towels size			
spiral bottle 71	1.95dz	0.716dz	0.30	1oz	29.27dz	16.10dz	5.00	0	5.544	—	0.15
glass cotton wool bowl 1060	3.95dz	1.30dz	0.60	Linden Voss (261 Christy) existing entry				(4 dz)	5.914	—	0.16
Marinabath bath gel 1011	4.20dz	1.54dz	0.65	Linden Voss (261 Christy) anti-perspirant aerosol	8.03dz	2.94dz	1.25	(4 dz)	7.022	—	0.19
novelty range children's set 304	3.90dz	1.07dz	0.58	cream	6.75dz	2.475dz	1.05	(4 dz)	6.653	—	0.24
dippy duck floating soap dish with soap 5080	4.50dz	1.68dz	0.70	roll-on	6.75dz	2.475dz	1.05	(3 dz)	5.729	—	0.31
donkey with soap lemons 414	6.45dz	2.365dz	1.00	Liquifruta (1102 Sanitas) 108cc	1.48dz	0.545dz	0.21	(2 dz)	—	—	0.70
globe with soap 420	4.80dz	1.76dz	0.75	330cc	2.75dz	1.01dz	0.39	Menopax (894 Nicholas) †s4B cream 20g	0.22	0.08	0.41
guardsman 409	2.75dz	1.005dz	0.43	108cc	1.62dz	0.595dz	0.23	tablets 60	0.25	0.09	0.46½
Hector's house 300	1.25dz	0.45dz	0.19	330cc	3.17dz	1.16dz	0.45	forte 60	0.24	—	0.36
herbal soap 403	5.80dz	2.125dz	0.90	330cc	3.17dz	1.16dz	0.45	Mentholatum (836 Mentholatum) balm			
policeman 408	2.75dz	1.005dz	0.43	capsules † 1.575dz	—	—	0.17½	tin	0.58dz	0.21dz	0.08½
shades of pink hanger 93	1.55dz	0.73dz	0.25	pastilles 1.165dz	0.425dz	0.18		jar	1.35dz	0.50dz	0.20
gift set 95	3.10dz	1.42dz	0.50	L'Oreal (525 Golden) bleach	1.92dz	1.06dz	0.32	tube	1.35dz	0.50dz	0.20
sitting or lying doll 418	3.40dz	1.245dz	0.53	Lotus (903 NPU) existing entry				deep heat rub	1.75dz	0.64dz	0.26
soap palette 406	4.10dz	1.50dz	0.63	Lotus (903 NPU) bath crystals	0.585dz	0.325dz	0.10	2.50dz	0.915dz	0.37	
travel soap 308	1.10dz	0.396dz	0.17	bath cubes (6)	0.645dz	0.355dz	0.11	3.25dz	1.19dz	0.47	
Johnsons (672 Johnson) cotton wool hospital 16oz	8.195 (2dz)	—	0.45					1.38dz	0.51dz	0.20	
baby cotton buds 20	0.64dz	—	0.08					5taunch pads			
60	1.60dz	—	0.20					Metharbitol (2 Abbott) bath essence			
100	2.16dz	—	0.27					25cc	0.23	0.13	0.48
cream jar 45g	1.593dz	0.876dz	0.27					54cc	0.34	0.19	0.71
100g	2.724dz	1.498dz	0.46					flask	0.57	0.31	1.18
tube 34g	1.111dz	0.611dz	0.15					drum	0.32	0.18	0.67
lotion 120cc	1.553dz	0.854dz	0.28					hand and body lotion	0.57	0.31	1.18
205cc	2.255dz	1.24dz	0.36					perfume	0.34	0.19	0.71
285cc	2.836dz	1.56dz	0.47					roulette	0.53	0.29	1.11



		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
skin perfume	intro	0.23	0.13	0.48								
	25cc	0.34	0.19	0.71								
	54cc	0.57	0.31	1.18								
	108cc	0.92	0.51	1.94								
	175cc	1.20	0.66	2.52								
spray mist aerosol		0.57	0.31	1.18								
<b>Minadex</b> (518 Glaxo)												
syrup	200ml	0.16	—	0.22								
	400ml	0.29	—	0.40								
	2l	0.90	—	—								
<b>Mini Sax</b> (430 Eucryl)												
tablets	200	0.68dz	—	0.08½								
<b>Monsieur Worth</b> (1350 Worth)												
soap	4½oz	—	—	1.25								
<b>Motival</b> (1176 Squibb) †s4B												
tablets	100	1.68	—	—								
<b>Muffin</b> (289 Concept) †												
syrup	100ml	0.30	—	—								
<b>Multi-Rex</b> (1136 Silber)												
exposure meter & case		—	—	21.97								
<b>Myelobromol</b> (117 BPL)												
Insert †s1s4A												
<b>NaClex</b> (518 Glaxo)												
tablets packs of 500		—	—	—								
<b>National</b> (1136 Silber)												
flashguns (capacitor)												
Dynamo		—	—	3.57								
PB35		—	—	2.34								
flashguns (electronic)												
PE182		—	—	7.97								
PE184		—	—	9.97								
PI-3		—	—	6.73								
<b>Natural Wonder</b> (1052 Revlon)												
eye make-up kit		—	—	1.45								
<b>Nembu-Donnal</b> (2 Abbott)												
<b>Neobacrin</b> (518 Glaxo) T5												
ointment	3.5g	0.08	—	—								
	15g	0.18	—	—								
<b>Neo-Cytamen</b> (518 Glaxo)												
ampoules												
	250µl	1ml x 5	0.12	—	0.16							
	1000µl	1ml x 5	0.24	—	0.32							
		1ml x 6	—	—	—							
<b>Neo-Mercazole</b> (187 B5)												
tablets	100	0.65	—	0.97½								
	500	2.78	—	4.17								
<b>Nestle</b> (451 F & J)												
Wisp-Comb		2.19dz	1.205dz	0.37½								
<b>Nestosyl</b> (115 Bengue)												
suppositories												
<b>Neutradonna</b> (187 B5) †s7												
powder	25g	0.11	—	0.16½								
	100g	0.30	—	0.45								
	120	0.70	—	1.05								
<b>Neutradonna Sed</b> (187 B5) †s1 s4A												
powder	100g	0.48	—	0.72								
tablets	50	0.34	—	0.51								
	60	—	—	—								
<b>Niegeloh</b> (580 DH & Co)												
display stand	No. 1	38.37	11.95	—								
	No. 2	19.71	5.98	—								
nail clippers												
	9.9cm	N4/5	9.20dz	—	1.10							
	11.0cm	N4/M	11.25dz	—	1.41							
	12.0cm	N4/L	13.70dz	—	1.72							
nail files 4in	N2/4	1.40dz	0.77dz	0.25								
	5in	N2/5	1.60dz	0.88dz	0.29							
	6in	N2/6	1.95dz	1.07dz	0.34							
	7in	N2/7	—	—	—							
scissors hot forged												
straight nail	N13/N	5.00dz	0.68dz	0.69								
straight cuticle	N13/C	5.00dz	0.68dz	0.69								
bent nail	N14/N	5.00dz	1.83dz	0.78								
bent cuticle	N14/C	5.00dz	1.83dz	0.78								
super quality												
straight nail	N8/N	10.20dz	1.40dz	1.40								
straight cuticle	N8/C	10.20dz	1.40dz	1.40								
bent nail	N9/N	10.20dz	3.74dz	1.60								
bent cuticle	N9/C	10.20dz	3.74dz	1.60								
tweezers												
pointed	N3/P	2.10dz	1.15dz	0.36								
straight	N3/5	2.10dz	1.15dz	0.36								
oblique	N3/A	2.10dz	1.15dz	0.36								
assorted	N3/A55	—	—	—								
<b>Nikini</b> (1073 Robinson)												
sanitary garment	pink	4.381dz	0.602dz	0.54								
	white	3.002dz	0.412dz	0.37								
pads	12	4.32	—	0.12								
	(4dz)	—	—	—								
<b>Niknax</b> (519 Global)												
tights		3.65dz	—	—								
Miss Niknax		3.37dz	—	—								
<b>Nivea</b> (1164 55L)												
after sun soother	1509	2.372dz	1.254dz	0.38								
sun milk jumbo	1503	4.891dz	2.558dz	0.77½								
<b>Noa Noa</b> (596 HR)												
dusting powder drum												
	7208	—	—	1.80								
flask	7233	—	—	1.00								
skin perfume	7002	—	—	1.45								
<b>Norflex</b> (1061 Riker) †s4B												
tablets	—	—	—	—								
packs of 500												
<b>Norton</b> (900 Norton)												
gift sets												
Pretty Miss	PN6	4.02dz	1.80dz	0.65								
	PN7	5.20dz	2.86dz	0.89								
	PN9	4.43dz	2.04dz	0.72								
<b>Novasapa</b> (970 PM)												
	500ml	4.44dz	—	0.46								
	2l	1.22	—	1.51								
	4l	2.25	—	2.78								
<b>Novaseptic</b> (970 PM)												
Novutox (970 PM) existing entry												
<b>Novutox</b> (970 PM)												
2% solution plain												
injection vial	50ml	0.21	—	0.26								
2% solution with												
adrenaline †s4B	50ml	0.21	—	0.26								
injection vial cartridge												
2ml †s4B	100	2.07	—	2.55								
3% solution with												
adrenaline cartridge												
2ml †s4B	100	2.07	—	2.55								
4% solution with												
adrenaline injection vial												
†s4B	50ml	0.22	—	0.28								
<b>Nudit</b> (596 HR)												
hair remover facial	2601	—	—	0.85								
	2604	—	—	1.35								
<b>Nulon</b> (1038 R & C)												
hand cream	small	0.955dz	0.525dz	0.15								
	medium	1.40dz	0.77dz	0.22								
	large	2.10dz	1.16dz	0.33								
<b>Nu-Ray</b> (479 WF)												
hot water bottles		0.295	—	—								
<b>Nu-Star</b> (479 WF)												
hot water bottles		0.28	—	—								
<b>Nu-Sun</b> (479 WF)												
hot water bottles		0.28	—	—								
<b>Nystan</b> (1176 Squibb) T5												
cream	15g	0.58	—	—								
	30g	1.00	—	—								
ointment	30g	0.80	—	—								
<b>Oblivon</b> (187 B5) †s4B												
capsules	25	0.30	—	0.45								
	100	0.93	—	1.39½								
elixir	100ml	0.26	—	0.39								
<b>Oblivon C</b> (187 B5) †s4B												
Ovets	100mg	0.98	—	1.47								
<b>Opas</b> (1335 Wigglesworth)												
tablets roll	12	1.19	0.44	0.06								
	(3dz)	—	—	—								
<b>Optima</b> (16 AGL)												
cameras												
Sensor 200		—	—	42.59½								
<b>Optomax</b> (1136 Silber) existing entry												
<b>Optomax</b> (1136 Silber)												
exposure meter		—	—	5.47								
sunglasses polarised	P.1	—	—	1.93								
	G.1	—	—	2.20								
	U.1	—	—	1.93								
	U.5	—	—	1.93								
	U.11	—	—	1.93								



	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		
Quickies (451 F & J)					Scholl's (1108 SMC)				baby feeders complete				
foot freshener pads	1·125dz	0·62dz	0·19		5l	2·40dz	0·88dz	0·37	with teat				
anti-perspirant pads	0·83dz	0·46dz	0·14		Scoline (34 A&H)				minifeeder	1C42	0·10		
Quosh (103 Beecham) existing entry				D	Insert ts4B				narrow neck 4oz	1C26	0·085		
Quosh (103 Beecham) 12 case rate				I	Scotch (1500 MM & M)				8oz	1C27	0·095		
squashes	1·37dz	0·305dz	0·16		hair set tape	2·32dz	—	0·29	8oz	1C30	0·125		
Ratoids (937 Parisek)				D	Sebril (763 Linfield) entire entry				8oz	1C60	0·175		
Rauwiloid (1061 Riker)				D	Sebril (992 P & C)				8oz	1C62	0·20		
with hexamethonium					dandruff lotion	50cc	2·86dz	1·02dz	0·44	wide neck 4oz	1C31	0·105	
Reaffirm (385 DG)					Secret of the Sea (385 DG)				4oz	1C715	0·20		
112cc	1·75	0·96	3·62		cream	14cc	0·51	0·28	1·07	4oz	1C71	0·11	
Rebane (525 Golden)					29cc	1·13	0·62	2·37	4oz	1C31L/C	0·135	—	
shampoo large	3·88dz	1·42dz	0·59		58cc	1·82	1·00	3·82	8oz	1C31M/C	0·135	—	
Recital (525 Golden) ‡					emulsion	40cc	1·31	0·72	2·74	8oz	1C28L	0·12	—
hair colourant	3·42dz	1·88dz	0·57		Fashion Touch	29cc	0·66	0·36	1·38	8oz	1C29L	0·145	—
Remington (1044 R)					mask	54cc	0·66	0·36	1·38	8oz	1C28L/C	0·15	—
shaver 100 de luxe	5·31	1·87	8·95		Secto (333 Cupal)				0·25	8oz	1C28M/C	0·15	—
Rentokil (1047 Rentokil)					ant & wasp killer				0·25	8oz	1C29L/C	0·175	—
bird repellent	—	—	0·70		hair emulsion				0·25	8oz	1C29M/C	0·175	—
dry rot fluid	½gal	—	1·50		Sedatussin (413 Lilly)				0·25	8oz	1C61	0·20	—
	1gal	—	2·45		2·25l	1·30	0·47	2·42	0·25	8oz	1C63	0·225	—
	5gal	—	11·25		Senokot (1037 Reckitt)				0·21	10oz	1C47	0·32	—
wood preservative	1qt	—	0·80		syrup	100ml	0·14	—	0·21	10oz	1C70M	0·145	—
	½gal	—	1·45			150ml	—	—	—	10oz	1C70L	0·145	—
	1gal	—	2·40		Serum Gonadotrophon (930 P & B)				0·22	10oz	1C70S	0·225	—
woodworm fluid	½pt	—	0·30		Sevilan (580 DH & Co)				0·19	Staywarm	1C44	0·26	—
	1pt	—	0·45		acne cream	20g	2·95dz	1·08dz	0·47	de luxe	1C48/49	0·38	—
	1qt	—	0·65		40g	0·52	0·19	0·97	0·08*	baby bottles spare			
	½gal	—	1·45		Shloer (103 Beecham) existing entry				0·08*	narrow neck 4oz	5A1	0·05	—
	1gal	—	2·35		Shloer (103 Beecham) 12 case rate				0·08*	8oz	5A2	0·06	—
quick drying	1pt	—	0·70		apple juice	small	1·45	0·24	0·08*	8oz	5A33	0·085	—
	1qt	—	1·00		large	1·675dz	0·37dz	0·21	0·21	4oz	5A32	0·07	—
	½gal	—	1·55		grape juice	large	1·91dz	0·42dz	0·24	8oz	5A30	0·085	—
junior injector	—	—	0·35						0·24	8oz	5A31	0·11	—
Restoria (1113 S & B)					*Includes 0·015 for container				0·025	bottle stopper		0·03½	—
oil free lotion	8·28dz	4·555dz	1·30		Siloxyy (289 Concept)				0·03	bottle cover &		0·04½	—
Revlon (1052 Revlon)					tablets	120	1·57	0·57	—	teat cover	5A44	0·03	—
eye shadow set	—	—	1·25		Silvikrin (105 BTD)				0·12	bed ailer	IF2	0·26	—
Z.P.11 shampoo tube	—	—	0·60		shampoos	standard	0·855dz	0·315dz	0·12	bed bottle, polythene		0·39	—
Rehall (848 Minnesota)						economy	1·285dz	0·475dz	0·18	5A18	0·285	—	0·42½
acne lotion	110ml	2·00dz	0·73½dz	0·30	Sinthrome (501 Geigy)				—	5A23	0·30	—	0·45
bone and nerve liniment					tablets 1mg	500	2·77	—	4·16	5A24	0·41	—	0·61½
see under BN.						100	—	—	—	5A50	0·465	—	0·70
Brightener toothpaste					Skin Deep (76 Atkinson)				—	5A19	1·46	—	2·19
see under Brightener					Skin Dew (596 HR)				—	1C3	0·445	—	—
children's cough mixture					cleanser	0734	—	—	1·20	douche, closed mouth	1A19	0·92	—
125ml	1·33dz	0·49dz	0·20	I	cream	0711	—	—	1·65	fountain	1A18	0·60	—
rubber gloves unlined	—	—	—	D		0712	—	—	2·65	enema	1C16	0·515	—
Rheusalate (1335 Wigglesworth)				I	emollient cleanser	0736	—	—	1·10	eye dropper unit	3B51	0·10	—
paste	40g	1·68dz	0·62dz	0·23	emulsion	0701	—	—	0·95	friction body massager	2B154	0·61	0·08
Ribena (103 Beecham) existing entry				D		0702	—	—	1·55	hot water bottles			
Ribena (103 Beecham) 12 case rate				I	eye cream	0704	—	—	2·50	children's shapes			
blackcurrant drink					freshener	0770	—	—	1·30	bear cub and dog			
standard	1·92dz	0·365dz	0·22½*		hand care	0744	—	—	1·05	toby	0·40	—	0·60
family	2·575dz	0·515dz	0·31½*		Skinfare (76 Atkinson)	0726	—	—	1·10	Coverlette cot	0·41	—	0·57½
*Includes 0·025 for container					Skin Life (596 HR)				—	father bear	0·43	—	0·64½
Rifadin (1444 Lepetit) T5					body treatment	0926	—	—	3·00	suba luxe cot	0·625	—	0·90
capsules 150mg	100	15·27	—	22·90½	cream	0902	—	—	4·95	suba cosy cot	0·53	0·035	0·75
300mg	100	30·54	—	45·81		0904	—	—	7·90	streamline cot	0·21	—	0·31½
Right Guard (514 Gillette)					emulsion	0912	—	—	3·30	standard cot	0·20	—	0·30
anti-perspirant	130g	2·86dz	1·50dz	0·46		0913	—	—	5·30	No. 3 standard with			
	190g	3·48dz	1·83dz	0·56	eye cream	0970	—	—	2·15	handle	0·36	—	0·54
deodorant	90g	2·67dz	1·40dz	0·43	foundation	0921	—	—	2·25	No. 4 giant	0·50	—	0·75
	135g	3·29dz	1·73dz	0·53	extrait	0909	—	—	11·00	Comet	0·385	—	0·57½
roll-on		2·18dz	1·14dz	0·35	honey tonic	0944	—	—	2·45	Coverlette	0·51	—	0·75
refill		1·80dz	0·95dz	0·29		0948	—	—	3·90	Gaywarm	0·36	—	0·54
Rinstead (1333 VWL)					liquid cleanser	0936	—	—	1·70	Streamline	0·40	—	0·60
gel ‡	1·33dz	0·46dz	0·20			0938	—	—	2·70	Suba-Alpha	0·33	—	0·49½
Robinsons (1449 R & CFD)					mask	0951	—	—	3·60	Suba-Cosy	0·75	0·051	1·05
mixed cereal	6oz	1·055dz	—	0·11	throat treatment	0975	—	—	4·20	Suba-Luxe	1·08	—	1·55
ready cooked groats	6oz	1·055dz	—	0·11	treatment travel case	0983	—	—	8·65	Suba-Flora, perfumed	0·36	—	0·54
	8oz	—	—		S-M-A (1352 Wyeth)				—	Suba-Royal	0·385	—	0·57½
Roboleine (912 O)				D	liquid	370ml	0·09½	—	—	Suba-Line	0·385	—	0·57½
16oz	3·11dz	—	0·37		powder	450g	0·32	—	—	screw type			
Rodine (1047 Rentokil)					Softex (339 CG)					Alpha-Beta	0·33	—	0·49½
warfarin rat bait sachet					household wool					Coverlette	0·51	—	0·75
(2)	—	—	0·25		pleated	100g	0·72dz	—	0·08	Warmline No. 3	0·40	—	0·60
large	—	—	0·75			200g	1·30dz	—	0·14½	Pennant No. 3	0·35	—	0·52½
7lb	—	—	1·50		roll	400g	1·95dz	—	0·22	Bara Royal	0·385	—	0·57½
14lb	—	—	—	D	Sparklets (183 BOC)				—	Baraline	0·385	—	0·57½
Roger & Gallet (1076 R & G)					"J" type bulb refills				—	Duchess	0·33	—	0·49½
Madame range					Spastipax (894 Nicholas) ‡ts4A				—	Rayline	0·40	—	0·60
soap	3oz	0·36	0·13	0·75	tablets	30	0·35	—	0·52½	Saturn	0·385	—	0·57½
Ruby (1169 BG5)						250	0·61dz	0·135dz	0·09	Suba plastic	0·30	—	0·45
canker ear drops	0·105	0·04	0·20	I	Stag (84° Minnesota)				—	spare stopper,			
wormer for dogs	0·155	—	0·21		after-shave lotion				—	standard size	0·07	—	0·10½
for puppies	0·155	—	0·21		Staycept (1186 Stayne)				—	cot size	0·045	—	0·07
Rynacrom (1530 Fisons)					Staycept (1584 Syntex)				—	popular 'P' range			
capsules with insufflator	100	3·15	—	4·72½	(distributors 1545 Vestric)				—	Bara	0·28	—	—
Sabona (1464 Sabona)					contraceptive jelly	80g	0·22	—	0·33	Bara Ray	0·295	—	—
rheumatic relief bracelet	—	—	1·50		cream	75g	0·22	—	0·33	Beta	0·275	—	—
Salactol (1454 Dermal) packs					pessaries	10	0·20	—	0·30	Suba Ray	0·295	—	—
wart paint 2 x 10ml	0·60	—	—		applicator		0·20	—	0·30	Suba Star	0·28	—	—
Satura (385 DG)					Steriloderm (970 PM)					ice-pack, round	1A20	0·42	—
cleansing cream	115cc	0·35	0·19	0·73	bactericidal gel					measuring jug	5A4	0·065	0·09
cleansing lotion	170cc	0·61	0·34	1·27	tube	60g	0·16	0·06	0·26				



		Trade £·p	Tax £·p	Retail £·p
	1oz	0·205	—	0·30½
	2oz	0·23	—	0·34
all rubber nasal	1oz	0·205	—	0·30½
rectal	2oz	0·23	—	0·34
	4oz	0·245	—	0·36½
whirling	8oz	0·69	—	1·04
teat				
heat-moulded	IC17	0·04	—	0·06
wide neck	IC40	0·04	—	0·06
latex narrow neck	IC34	0·04	—	0·06
wide neck	IC39	0·04	—	0·06
silicone	IC18	0·12	—	0·18
wide neck	IC51	0·12	—	0·18
teething trainers				
rubber	IC38	0·06	—	0·09
polystyrene	5A3	0·05	—	0·07½
silicone	IC52	0·165	—	0·25
<b>Suede (981 Picot)</b>				
eau de toilette				
spin flo	10cc	2·05dz	1·13dz	0·35
perfume	miniature	3·45dz	1·90dz	0·59
	½oz	6·14dz	3·375dz	1·05
	¾oz	10·83dz	5·955dz	1·85
	1oz	18·73dz	10·30dz	3·20
	1oz	33·07dz	18·19dz	5·65
<b>Sugaree (1375 5ACL)</b>				
Barbados muscovado		6·50	—	0·17
	(4 dz)			
Demerara		5·00	—	0·13
	(4 dz)			
white granulated		6·14	—	0·16
	(4 dz)			
<b>Supersoft (1038 R &amp; C)</b>				
shampoo	sachet	0·845	0·31	0·03
	(4 dz)	(4 dz)		
wig cleaner		2·97dz	—	0·33
shampoo	40g	0·775dz	0·285dz	0·11
	75g	1·20dz	0·44dz	0·17
	130g	1·69dz	0·62dz	0·24
		0·61dz	0·135dz	0·09
<b>Sweetbreaths (912 O)</b>				
<b>Sweetex (751 LL)</b>				
dispenser	250	1·36dz	—	0·15
<b>Tabac Original (443 Eylure) existing entry</b>				
<b>Tabac Original (443 Eylure)</b>				
after shave lotion	15cc	—	—	0·30
	47cc	—	—	0·60
	90cc	—	—	0·89
	163cc	—	—	1·45
	305cc	—	—	2·63
plastic	114cc	—	—	1·00
after shave balm		—	—	1·05
deodorant stick	21g	—	—	0·63
	36g	—	—	0·79
spray	84g	—	—	1·16
	147g	—	—	1·65
talc	35g	—	—	0·65
eau de Cologne	47cc	—	—	0·67
	90cc	—	—	0·85
	163cc	—	—	1·46
	305cc	—	—	2·75
plastic	114cc	—	—	1·10
hair cream	tube	—	—	0·76
hair tonic lotion	oil y or			
dry	90cc	—	—	0·66
	163cc	—	—	1·05
pre-shave lotion	47cc	—	—	0·60
	90cc	—	—	0·89
	163cc	—	—	1·45
shaving bowl		—	—	1·51
shaving cream lather		—	—	0·57
brushless		—	—	0·57
shaving foam	80g	—	—	0·91
	135g	—	—	1·33
shaving stick		—	—	0·55
refill		—	—	0·48
soap toilet (1)		—	—	0·48
	(3)	—	—	1·45
raffia bag (3)		—	—	1·45
soap bath (1)		—	—	0·73
	(3)	—	—	2·17
raffia bag (1)		—	—	0·73
<b>Tame (1242 Toni)</b>				
creme rinse	60g	1·37dz	0·72dz	0·22
	112g	2·05dz	1·08dz	0·33
<b>Tang (596 HR)</b>				
after shave lotion	9522	—	—	0·60
	9524	—	—	0·85
	9529	—	—	2·50
roll-on	9525	—	—	0·85
Cologne	9554	—	—	1·10
	9559	—	—	3·20
deodorant spray	9563	—	—	0·80
stick	9561	—	—	0·80
hair groom	9594	—	—	0·85
pre-electric shave	9514	—	—	0·85
talcum	9545	—	—	0·

	Trade £·p	Tax £·p	Retail £·p	
<b>Theodrox</b> (1061 Riker) tablets                  packs of 1000	—	—	—	D
<b>Therasal</b> (695 TK)				
50g	0·12	—	0·18	
250g	0·30	—	0·45	
<b>Thiaver</b> (1061 Riker) †s4B tablets                  packs of 500	—	—	—	D
<b>Thovaline</b> (1575 Ilon) 30g	0·095	0·03	0·17½	
<b>Thru</b> (848 Minnesota) †				
jel	2·10dz	—	0·25	
liquid	2·10dz	—	0·25	
55ml	—	—	—	D
2oz	—	—	—	
<b>Tillotts</b> (1237 Tillott) white tar ointment	2·85dz	1·045dz	0·45	
<b>Tintette</b> (525 Golden) †	3·18dz	1·74dz	0·53	
<b>Tiny Tot</b> (848 Minnesota) cough mixture                  55ml	1·00dz	0·367dz	0·15	I
diarrhoea mixture                  60ml	1·00dz	7·367dz	0·15	D
55ml	—	—	—	
<b>Tommee Tippee</b> (1412 Jackel) animal toys	0·15	0·055	0·27½	
trainer mug two-handed	0·15	0·02	0·24½	
<b>Toni</b> (1242 Toni) home permanents				
regular, super or gentle	4·04dz	2·12dz	0·65	
tip	2·67dz	1·40dz	0·43	
spin curlers				
regular, midget (12)	1·57dz	0·55dz	0·23	
Sofspin (9)	2·09	0·73	0·23	
	(1½dz)	(1½dz)		
<b>Topilar</b> (1584 Syntex) T5 cream				
15g	0·30	—	0·45	
30g	0·585	—	0·87½	
100g	1·50	—	2·25	
500g	6·25	—	—	
<b>Tranazine</b> (208 BVV) †				I
<b>Travisa</b> (848 Minnesota)				D
<b>Tress</b> (525 Golden) wave set                  large	1·92dz	1·06dz	0·32	
<b>Tribrissen</b> (208 BVV) piglet suspension                  200ml	3·38	—	4·50	
boluses                  50	6·30	—	8·40	
dispersible powder                  250g	3·24	—	4·32	
<b>Tricloryl</b> (518 Glaxo) †s4B syrup                  100ml	0·28	—	—	
tablets                  100	0·75	—	—	
Trust (103 Beecham) existing entry				D
<b>Trust</b> (103 Beecham) 12 case rate				
dog or cat tablets	1·36 (6dz)	0·30 (6dz)	0·03½	
<b>Tully</b> (16 AGL) flash guns K & M	—	—	4·71	
<b>Twice as Lasting</b> (525 Golden) hair style retaining lotion				
No. 1 or 2                  small	0·66dz	0·36dz	0·11	
for greasy hair                  small	0·66dz	0·36dz	0·11	
large	2·34dz	1·28dz	0·39	
with colour	0·66dz	0·36dz	0·11	
<b>Ulcagel</b> (1333 WL)				D
Ulter (1256 Ulter) existing entry				D
<b>Ulter</b> (1256 Ulter) stomach tablets                  20	2·03dz	0·74dz	0·30	
40	3·88dz	1·42dz	0·50	
100	8·78dz	3·22dz	1·25	
500	3·94	—	—	
<b>Vapex</b> (695 TK) inhaler	0·09	0·03	0·16	
medicated rub	0·09	0·03	0·16	
pastilles	0·09	0·03	0·16	

		Trade £·p	Tax £·p	Retail £·p
<b>Vascardin</b> (894 Nicholas)				
tablets	100	1·01	—	1·51
<b>Vaseline</b> (256 CPL)				
intensive care lotion				
	med	2·51dz	1·27dz	0·39
	large	3·16dz	1·61dz	0·49
<b>Velouty</b> (379 Dixor)				
powder cream	tube	0·79dz	0·435dz	0·14
		1·30dz	0·715dz	0·23
		2·53dz	1·39dz	0·44
	jar	2·36dz	1·30dz	0·40
<b>Vesagex</b> (970 PM) existing entry				
<b>Vesagex</b> (1335 Wigglesworth)				
antiseptic ointment	60g	2·04dz	—	0·20
	500g	0·59	—	0·73
dispenser	500g	1·79	—	2·07
refill	500g	0·59	—	0·73
<b>Vitamin</b> (Grossmann (163 Bramwell))				
effervescent tablets	10	4·62dz	—	0·58
<b>Waff</b> (893 Nicholas)				
<b>White Magnolia</b> (596 HR)				
dusting powder	6208	—	—	1·75
flask	6233	—	—	0·90
hand lotion	6344	—	—	0·85
skin perfume	6002	—	—	1·15
<b>Woodwards</b> (1346 Woodward)				
baby cream	220g	2·34dz	—	0·26
baby-wipes	(6)	2·04 (2dz)	0·28 (2dz)	0·12
brush and comb set		1·74dz	0·64dz	0·27
diarrhoea mixture		1·48dz	0·545dz	0·21
gripe water		1·48dz	0·545dz	0·21
teething balm		1·29dz	0·475dz	0·20
<b>Xylotox</b> (970 PM) existing entry				
<b>Xylotox</b> (970 PM)				
dental solutions, plain or with				
adrenaline or nonadrenaline				
(solutions with adrenaline or nonadrenaline †54B)				
2% cartridge 1·8ml	100	2·70	—	—
2ml	100	2·12	—	—
injection vial	50ml	0·33	—	—
1½% cartridge 2ml	100	2·12	—	—
4% topical	25ml	0·24	—	—
extra paste	15g	0·27	—	—
	15g	0·14	—	—
jelly	30g	0·25	—	—
normal paste	15g	0·22	—	—
ointment	15g	0·19	—	—
	30g	0·32	—	—
oral 2%	200ml	0·72	—	—
spray 10%	85g	1·49	—	—
<b>Yardley</b> (1355 Yardley)				
eye make-up flowliners		0·458	0·25	0·94
<b>Zypanar</b> (61 APC)				
granules	200g	1·80	—	2·70
	500g	4·00	—	6·00

### AMENDMENTS TO KEY TO SUPPLIER

51 **ACP=Anti-Cellulite Products Ltd**, 8 Green Street  
Park Lane, London, W.1. 01-629 4469.  
162 **Bragg=J. L. Bragg**, Tower Street, Ipswich, Suffolk  
Ipswich S2714.  
325 **C-A=Crookes-Aneston Ltd**, Telford Road, Houn-  
mills Estate, Basingstoke, Hants. 0256 3212.  
348 **Dalton=Dalton Supplies Ltd**, Nettlebed, Henley-on-  
Thames, Oxon, RG9 5AB. Nettlebed 457.  
963 **PSL=Personal Supports Ltd**, 138 North Sherwood  
Street, Nottingham NG1 4ES. 0602-46462.  
1336 **WJ&C=Wilcox, Jozeau & Co Ltd**, 6 Mercer  
Street, London, W.C.2. 01-836 9597.

## THIS WEEK'S CHANGES

<b>Adona</b> (60 Arden)				
cream	101.02	—	—	1.25
<b>Almevax</b> (208 BW)				
10 dose vial		8.90	—	13.35
<b>Animalintex</b> (1073 Robinson)				
poultice dressing (vet)		2.50	0.917	
		(10/12 dz)	(10/12 dz)	—
<b>Antoin</b> (311C) †DDI				
tablets	20	0.10	0.036	
	50	0.19	0.07	
	dp 250	0.80		
<b>Apsin VK</b> (1432 AP5L) T5				
granules for syrup				
62.5mg/5ml	60ml	1.40dz	—	—
	100ml	2.40dz	—	—
125mg/5ml	60ml	2.40dz	—	—
	100ml	3.60dz	—	—
250mg/5ml	100ml	6.60dz	—	—
<b>Aramanta</b> (1484 Hagman)				
Aramantol	227cc	—	—	0.52½
herb and spice bath oil				
	56cc	—	—	0.75
	113cc	—	—	1.37½
herb and spice after shave				
	56cc	—	—	0.52½
	113cc	—	—	0.92½
honey pollen facial cream				
mask	56g	—	—	2.25
	113g	—	—	3.75
pine needle extract				
	227cc	—	—	0.46
	568cc	—	—	0.85
	26oz	—	—	1.10
	40oz	—	—	1.59
	80oz	—	—	2.77½
	1gal	—	—	4.97½

special complexion milk	227cc	—	—	0.92 $\frac{1}{2}$
<b>Allcock's</b> (31 AP)				
(distributors 1377 R & A)				
porous plasters		0.812dz	0.283dz	0.12
<b>Aronde</b> (287 CPC)				
bath crystals	0274	1.94dz	1.04dz	0.33
bath oil	0272	2.58dz	1.38dz	0.44
capsules	0291	2.88dz	1.54dz	0.49
bubble bath				
gardenia	0280	2.13dz	0.76dz	0.33
hyacinth, lilac	0273	1.74dz	0.62dz	0.27
rose	0281	2.13dz	0.76dz	0.33
pine	0282	2.13dz	0.76dz	0.33
children's rabbit	0268	1.74dz	0.62dz	0.27
dog	0269	1.74dz	0.62dz	0.27
clown	0271	2.52dz	0.90dz	0.39
	0276	2.13dz	0.76dz	0.33
puffing Billy	0295	2.26dz	0.80dz	0.35
puffing Billy trucks				
	0296	1.61dz	0.58dz	0.25
triple pack	0279	3.73dz	1.36dz	0.58
giant sizes	0284	3.17dz	1.12dz	0.49
twin pack	0294	3.23dz	1.15dz	0.50
cleansing milk	0038	1.94dz	1.04dz	0.33
cold cream	0046	1.06dz	0.57dz	0.18
deodorant aerosol	0157	2.06dz	1.10dz	0.35
everfresh stick	0177	0.88dz	0.47dz	0.15
roll-on	0043	1.59dz	0.85dz	0.27
talc	0044	1.30dz	0.70dz	0.22
dusting powder	0029	3.23dz	1.73dz	0.55
eyebrow pencil	0103	0.59dz	0.31dz	0.10
eyelashes	2116	3.70dz	1.99dz	0.63
"Lady"	2136/39	2.88dz	1.54dz	0.49
eye shadow quartet				
	0107/8	1.06dz	0.57dz	0.18



	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p				
foaming bath essence	0293	2.65dz	1.41dz	0.45	totally transparent powder	523	0.695	0.3B	1.50	pink label	4oz	0.131	—	A	
hair setting lotion	0025	1.59dz	0.85dz	0.27	ultra legs	225	0.58	0.32	1.25	8oz	0.235	—	—	—	
hair spray aerosol	0123	2.59dz	1.39dz	0.44	undercover cream	136	0.51	0.28	1.10	16oz	0.435	—	—	—	
hand cream	0031	1.41dz	0.75dz	0.24	rouge	255	0.285	0.16	0.60	2oz	—	—	—	D	
	0032	1.94dz	1.04dz	0.33	sub tint	541	0.165	0.09	0.35						
lipstick quartet	0441	0.88dz	0.47dz	0.15	<b>Crown (1073 Robinson)</b>				A	<b>Garlisol (135 TB)</b>					
liquid make-up	0225	1.41dz	0.75dz	0.24	corn caps	6	0.77dz	0.2Bdz	—	tablets	42	1.41dz	0.51dz	0.22	A
mascara brush-on	0.02	1.71dz	0.91dz	0.29	wool felt (adhesive)	4680	0.902dz	—	—	150	3.82dz	1.51dz	0.60	—	
shampoos					NH5	4681	0.902dz	—	—	250	5.80dz	2.12dz	0.91	—	
beer	0072	1.55dz	0.55dz	0.24						500	10.50dz	3.85dz	1.64	—	
children's	0275	1.8Bdz	0.66dz	0.29	<b>Dalivit (930 P &amp; B)</b>				•	1000	18.10dz	6.63dz	2.82	—	
coconut oil	0077	1.55dz	0.55dz	0.24	capsules	100	0.53	—	—	<b>Gayelord Hauser (29 Alfonal)</b>				D	
conditioning	0073	1.55dz	0.55dz	0.24	500	1.75	—	—	—	skimmed milk powder					
egg & lemon	00.0	1.94dz	0.69dz	0.30	15ml	0.22	—	—	—	<b>Gestone (930 P &amp; B) † s4B</b>					
	0071	1.55dz	0.55dz	0.24	100ml	0.90	—	—	—	ampoules 10mg/1ml	10	0.31	—	—	•
herb	0075	1.55dz	0.55dz	0.24	syrup	100ml	0.30	—	—	25mg/ml	10	0.37	—	—	
lanolin	0076	1.55dz	0.55dz	0.24	21	1.75	—	—	—	50mg/ml	10	0.45	—	—	
medicated	0074	1.55dz	0.55dz	0.24	<b>Debs (1073 Robinson)</b>				•	100mg/2ml	10	0.60	—	—	
triple pack	0283	2.91dz	1.04dz	0.45	cotton wool balls coloured	100	1.20dz	—	0.15	packs of 6	—	—	—	—	D
sun oil	0411	1.94dz	1.04dz	0.33	<b>Decortisyl (1087 Roussel) T5</b>				R	<b>Gonadotrophon (930 P &amp; B) † s4B</b>				A	
talcum	0030	1.41dz	0.75dz	0.24	tablets 5mg	100	0.42	—	—	L.H. ampoules 100iu	50	4.50	—	—	
perfumed	0026	1.94dz	1.04dz	0.33	500	2.00	—	—	—	500iu	50	10.00	—	—	
<b>Aspartot (346 Dales)</b>				D	<b>Dermaclear (29 Alfonal)</b>				•	1000iu	50	11.50	—	—	
<b>Aspergum (1333 WL)</b>				A	cream	2.37	0.63	0.53		1500iu	50	18.00	—	—	
dp 250	11.00dz	—	—	A		½ dz	½ dz			<b>Griptight (1349 LW)</b>				A	
<b>Aspro (893 Nicholas)</b>				C	<b>Diafrutes (1333 WL)</b>				A	bottle brushes standard	0.54dz	—	0.07	—	
tablets	24	2.535	0.86	0.17	<b>Dicopin (289 Concept) † sDDI</b>				•	de luxe with handle	0.96dz	—	0.12	—	
	(2dz)	(2dz)		A	tablets	50	0.42	—	—	feeding bottles narrow					
<b>Bacchus (301 Coty)</b>				A	100	0.77	—	—	—	neck					
after shave	0.975	0.54	2.10		Disadine (1413 P & 5)				D	polythene with teat	0.88dz	—	0.11	—	
Cologne	1.115	0.61	2.40		<b>Disadine (75 Avlex)</b>				I	heat resistant glass with					
deodorant	0.51	0.2B	1.10		<b>Disbactric (1413 P &amp; 5)</b>				I	teat	1.20dz	—	0.15	—	
talcum	0.44	0.24	0.95		<b>Disbactric (75 Avlex)</b>				I	spare glass	0.96dz	—	0.12	—	
<b>Benztrone (930 P &amp; B) † s4B</b>				•	<b>Disbiotic (.413 P &amp; 5)</b>				D	polycarbonate with teat	1.32dz	—	0.16½	—	
ampoules 2mg/1ml	10	0.44	—	—	<b>Disbiotic (75 Avlex)</b>				I	pacifier American style	0.63dz	—	0.08	—	
5mg/1ml	10	0.66	—	—	<b>Dispray (1413 P &amp; 5)</b>				D	soothers					
10mg/2ml	10	1.30	—	—	<b>Dispray (75 Avlex)</b>				I	cherry or straight	0.27dz	—	0.04	—	
packs of 6	—	—	—	D	<b>Do-Do (657 IL) †</b>				•	soother rattle	0.66dz	—	0.08½	—	
<b>Bidex (631 Hudnut)</b>				A	linctus	100ml	2.40dz	—	0.30	teething pacifiers (2)	0.74dz	—	0.09½	—	
sachet (12)	1.66dz	0.915dz	0.27		<b>Duobac (1413 P &amp; 5)</b>				D	teething ring soother	0.56dz	—	0.07½	—	
talcum aerosol	3.345dz	1.84dz	0.55		<b>Duobac (75 Avlex)</b>				I	teats narrow neck					
<b>Braggatabs (162 Bragg)</b>				D	<b>Edosol (1249 Trufood)</b>					cherry or straight	0.30dz	—	0.04½	—	
<b>Bragg's (162 Bragg)</b>				D	397g	7.97dz	—	0.83	A	<b>Hai Karate (1552 UL)</b>					
granules				D	<b>Efferdent (721 LC)</b>				A	shave foam	140g	3.54dz	1.30dz	0.55	•
lozenges				D	tablets	12	0.765dz	0.28dz	0.11	<b>Hazol-P (34 A &amp; H)</b>					D
powder				D	20	1.175dz	0.43dz	0.17		<b>Hemirids (1599 Winthrop)</b>					D
<b>Big D (1572 DF)</b>				•	36	2.035dz	0.745dz	0.29		<b>Himaizol (1249 Trufood)</b>					
blue 'N' suite	1.35dz	—	0.15		<b>Executive (845 GM)</b>					454g	8.16dz	—	0.86	A	
<b>Buclamese (346 Dales)</b>				D	shavers				•	<b>Imprevu (301 Coty)</b>					
<b>Cadex (1319 Wendover)</b>				•	Gemini	2.59	0.92	4.38		bath cubes	273.09	0.37	0.205	0.80	R
medicated shampoo	113cc	2.40dz	0.875dz	0.37½	Rascal	2.36	0.83	3.97		Cologne perfume	261.09	0.51	0.28	1.10	A
<b>Caralon (229 Carmen)</b>				•	<b>Ferasportyl (346 Dales)</b>				D		259.09	0.765	0.42	1.65	
wig shampoo	—	—	0.35		<b>Fields (839 Nicholas)</b>				D		260.09	0.815	0.45	1.75	R
<b>Carbamaxo (162 Bragg)</b>				D	hair spray	—	—	—	D	dusting powder	233.09	0.975	0.54	2.10	A
<b>Carobel (1249 Trufood)</b>				D	French Flowers	—	—	—	D	emollient bath oil	373.09	0.72	0.395	1.55	R
135g	4.04dz	—	0.51	A	perfume	—	—	—	D	hair spray	940.09	0.44	0.24	0.95	
<b>Cerumenol (718 LAB)</b>				•	French Moss	—	—	—	D	hand lotion	278.09	0.44	0.24	0.95	A
ear drops approx. 11ml	1.80dz	0.66dz	0.27		perfume	—	—	—	D	mist	289.09	0.815	0.45	1.75	R
<b>Cestra (1073 Robinson)</b>				A	<b>Firmo-Lift (60 Arden)</b>				A	parfum de toilette	222.09	0.765	0.42	1.65	A
face masks standard	17.71	—	—		treatment lotion	204.57	—	—	1.85	spray	232.09	1.395	0.77	3.00	
	(1gross)	—	—		oil	210.55	—	—	1.60	perfume	113.09	1.115	0.61	2.40	
<b>Chypre (301 Coty)</b>				D	<b>Fogyl (346 Dales)</b>				D		122.09	1.835	1.01	3.95	
<b>Colalin (930 P &amp; B)</b>				•	<b>Freflo (1349 LW)</b>						142.09	2.905	1.60	6.25	
ampoules 250µ	10	0.35	—	—	feeding bottles wide	162.09	4.88	2.68	10.50		162.09	4.88	2.68	10.50	
1000µ	10	0.44	—	—	neck with teat	112.09	1.395	0.77	3.00	spray	264.09	0.695	0.38	1.50	
packs of 6	—	—	—	D	high density polythene					cream sachet	114.09	0.72	0.395	1.55	
<b>Collyre Bleu (Laiter (346 Dales))</b>				A	4oz	1.15dz	—	0.15		pulse perfume	258.09	0.72	0.395	1.55	
<b>Coty (301 Coty)</b>					8oz	1.34dz	—	0.17		skin perfume	282.09	0.20	0.075	0.35	
Air Spun					heat resisting glass	8oz	2.00dz	—	0.25	soap (1)	268.09	0.44	0.24	0.95	
finishing powder	231	0.38	0.205	0.80	spare caps and discs				0.04	talcum	357.09	0.325	0.18	0.70	
fluid make-up	237	0.285	0.155	0.60	set of 1	0.29dz	—	0.04		<b>Inco (1073 Robinson)</b>					
matte make-up	238	0.31	0.17	0.65	set of 3	0.63dz	—	0.08		garments					
pressed powder	217	0.38	0.205	0.80	teats (1)	0.52dz	—	0.06½		size 1	0.48	0.066	—	A	
refill	218	0.265	0.15	0.55	(3)	1.48dz	—	0.17½		size 2	0.485	0.067	—	—	
cream powder compact					teat cover	0.33dz	—	0.04		size 3	0.52	0.072	—	—	
584	0.265	0.15	0.55	A	<b>Frozocone (365 Demuth)</b>				A	size 4	0.53	0.073	—	—	
refill	581	0.19	0.105	0.40	(distributors 1377 R & A)					size 5	0.54	0.074	—	R	
deodorant mist	330	0.265	0.15	0.55	<b>Frozolavender (365 Demuth)</b>				A	10	0.305	—	—	A	
roll-on	319	0.24	0.13	0.50	(distributors 1377 R & A)					roll	3.50	—	—	—	
foundation cream	549	0.265	0.15	0.55		2.034dz	1.06dz	0.33		(3doz)	0.515	—	—	R	
Innovation						2.034dz	1.06dz	0.33		tissues standard	200	0.515	—	—	
eye liner gel	401	0.265	0.15	0.55	<b>Gala of London (876 MP)</b>				A	large	100	0.515	—	—	
eye shadow gel	402	0.265	0.15	0.55	Barely There	IGB8	2.74dz	1.505dz	0.49	<b>Inotyl (346 Dales)</b>					
make-up gel	400	0.31	0.17	0.65	Barely Frosted	IGJ2	2.74dz	1.505dz	0.49	powder	180g	3.12dz	1.14dz	0.48	A
Light & Lovely	530	0.265	0.15	0.55	Colour Up	IGDB	3.19dz	1.755dz	0.57	120g	—	—	—	D	
lipstick	280/209	0.265	0.15	0.55	eye liqui tints	IGL6	2.46dz	1.355dz	0.44	<b>Instant Postum (304 Costa)</b>					
liquid base	354	0.24	0.13	0.50	Face Up	IGD6	3.19dz	1.755dz	0.57		2.70dz	—	—	A	
Originals					hand and body lotion					<b>Itsit (162 Bragg)</b>				D	
bare blusher	528	0.835	0.46	1.80						<b>Johnsons (672 Johnson)</b>					
refill	529	0.395	0.22	0.85						baby gel	1.65dz	0.91dz	0.27	•	
compact make-up	510	0.51	0.28	1.10						<b>Jubol (346 Dales)</b>				D	
refill	511	0.30	0.165	0.65						<b>Juno Junipah (312 AC)</b>					
eye shadow powder	105	0.465	0.26	1.00						salts	150g	0.124	0.045	0.21	A
highlight and shadow										<b>Kaomix (162 Bragg)</b>				D	
collection	002a	0.605	0.33	1.30						<b>Kinx (1073 Robinson)</b>				•	
frosted	002	0.605	0.33	1.30						mini	2.75	—	—	—	
nail enamel cream	494	0.235	0.13	0.50						(6 dz)	3.865	—	—	—	
frosted	494	0.30	0.165	0.65						(3 dz)	—	—	—	—	
lipsticks	116/7	0.35	0.195	0.75						<b>Lady Manhattan (893 Nicholas)</b>					
liquid moisture make-										bath					



	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p	
dusting powder de luxe	348.20	0.835	0.46	1.75 A	Mimospray (1413 P & 5)	—	—	—	Prosol (1249 Trufood)	—	—	
refill	203.51	0.445	0.25	0.95 A	Mimospray (75 Avlex)	—	—	—	Quinocorbine (346 Dales)	454g	0.64 A	
eau de Cologne	155.20	0.455	0.25	0.95 ●	Miners (876 MP)	—	—	—	Relax Quies (346 Dales)	—	—	
face powder	050	0.335	0.18	0.70 A	eyelashes	—	—	—	face masks	1.50	0.55 2.85	
hand lotion	2078	0.36	0.20	0.75 ●	flighty, lower, sweepers, swish lash	3.31dz	1.82dz	0.57	Rinstead (1333 WL)	—	—	
parfume de bain	375.20	0.175	0.06	0.30 ●	eye shadow applicator	3G89	1.32dz	0.725dz 0.20	pastilles	1.02dz	0.35dz 0.15 A	
parfum de toilette	—	—	—	—	3G87	1.55dz	0.855dz 0.25	—	Scan (31 AP)	—	—	
spray	232.20	1.22	0.67	2.55 A	3G86	1.12dz	0.615dz 0.18	—	(distributors 1377 R & A)	—	—	
perfume	120.20	0.43	0.235	0.90	3JD5	0.75dz	0.415dz 0.13	—	eye drops	1.218dz	0.424dz 0.18	
121.20	1.67	0.92	3.50	—	3JD6	1.39dz	0.765dz 0.24	—	lotion	1.218dz	0.424dz 0.18	
141.20	2.63	1.445	5.50	—	lipstick small	—	—	—	Schick (229 Carmen)	—	—	
151.20	4.42	2.43	9.25	—	swivel	—	—	—	hairdryer for men	—	7.95 ●	
113.20	0.93	0.51	1.95	—	nail lacquer	—	0.87dz	0.48dz 0.15	Lady Schick	—	—	
112.20	1.22	0.67	2.55	—	frosted	—	1.45dz	0.80dz 0.25	beauty salon	—	17.95	
mist	290.20	0.405	0.22	0.85	Morny (862 Morny)	—	—	—	facial sauna	—	9.95	
289.20	0.715	0.395	1.50 R	—	Parsley soap 2	—	—	0.49 ●	Siltex (1319 Wendover)	—	—	
pulse perfume	114.20	0.645	0.35	1.35 A	talc	110g	—	0.35	hair styling cream 113g	1.56dz	0.86dz 0.29	
soap toilet (1)	2082	0.175	0.06	0.30	Rupert soap 2	—	—	0.49 ●	Sleek (60 Arden)	—	—	
bath	2081	0.235	0.09	0.40	talc	110g	—	0.35	728.99	—	0.85 A	
hand	282.20	0.175	0.06	0.30 ●	Muguet (301 Coty)	—	—	—	725.99	—	1.10	
solid fragrance	2020	0.43	0.235	0.90 A	creamy skin perfume	—	—	—	Sloans (721 LC)	—	—	
splash Cologne	261.20	0.455	0.25	0.95	332.60	0.525	0.29	1.10 A	liniment	1.30dz	0.475dz 0.20 A	
259.20	0.69	0.38	1.45	—	dusting powder	341.60	0.81	0.445	1.70	Smokies (1333 WL)	—	—
260.20	0.715	0.395	1.50 R	—	eau de Cologne	160.60	0.595	0.33	1.25 ●	pastilles	0.92dz	0.32dz 0.14 A
talcum	357.20	0.265	0.15	0.55 A	flacon mist	223.60	0.645	0.35	1.35 A	Sof' down (1349 LW)	—	—
356.20	0.36	0.20	0.75	—	hand lotion	278.60	0.31	0.17	0.65 ●	Swedish-style	—	—
2066	0.19	0.105	0.40 ●	—	parfum de toilette	—	—	—	disposable nappies	—	—	
Lignostab (147 Boots)	—	—	—	—	231.60	0.645	0.35	1.35 A	standard	10	1.116dz	
cartridges 2.2ml	50	1.05	—	— A	230.60	1.025	0.56	2.15	20	2.07dz	—	
Lignostab-A (147 Boots) †s48	—	—	—	—	118.60	1.315	0.72	2.75	—	—	0.12	
cartridges 2.2ml	50	1.05	—	— A	perfume	111.60	0.98	0.54	2.05	—	0.23 A	
500	8.82	—	—	—	spray	145.60	0.885	0.49	1.85	—	0.23	
Lignostab-A '100' (147 Boots) †s48	—	—	—	—	concentrate	255.60	0.905	0.50	1.90	—	0.14½	
cartridges 2.2ml	50	1.05	—	— A	refresher	355.60	0.265	0.15	0.55	—	—	
Lignostab-N (147 Boots) †s48	—	—	—	—	talcum	—	—	—	—	—	—	
cartridges 2.2ml	50	1.05	—	— A	Myolgin (311C) †DDI	20	0.12	0.44	—	—	—	
Locasal (1249 Trufood)	397g	6.45dz	—	0.68 A	tablets	dp250	0.90	—	—	—	—	
L'Origan (301 Coty)	—	—	—	—	Nailoid (31 AP)	—	—	—	—	—	—	
Lutormone (208 8W) vet	—	—	—	— D	(distributors 1377 R & A)	—	—	—	—	—	—	
Magic Moments (514 Gillette) †Scotland and Yorkshire	—	—	—	—	nail cream	small	0.738dz	0.386dz	0.12 A	—	—	
area only	—	—	—	—	Northern Star (1570 N8L)	—	—	—	—	—	—	
hair colourant aerosol	7.15dz	3.74dz	1.15 ●	—	heating pad	—	—	—	5.45	—	—	
Masumi (301 Coty)	—	—	—	—	overblankets	—	—	—	—	—	—	
bath cubes 6	273.25	0.44	0.24	0.95 R	single 81 x 58	—	—	—	12.95	—	—	
Cologne	261.25	0.555	0.31	1.20 A	double 81 x 72	—	—	—	15.45	—	—	
259.25	0.815	0.45	1.75	—	dual 81 x 72	—	—	—	17.95	—	—	
spray	263.25	1.09	0.60	2.35	underblankets	—	—	—	—	—	—	
refill	265.25	0.695	0.38	1.50	standard single 50 x 25	—	—	—	5.75	—	—	
dusting powder	233.25	1.51	0.83	3.25	standard double 50 x 45	—	—	—	7.45	—	—	
refill	234.25	0.65	0.36	1.40	de luxe single 60 x 30	—	—	—	7.75	—	—	
hand & body lotion	—	—	—	—	double 60 x 48	—	—	—	9.95	—	—	
perfume	278.25	0.49	0.27	1.05	Noshine (60 Arden)	207.51	—	—	0.75 A	—	—	
petite	113.25	0.51	0.28	1.10 R	Novesine (1303 Wander)	—	—	—	—	—	—	
119.25	1.21	0.665	2.60 A	—	solution †	10ml	0.39	—	0.58	—	—	
139.25	1.97	1.085	4.25	—	Nurlyfe (162 8ragg)	—	—	—	—	—	—	
159.25	3.135	1.72	6.75	—	Outdoor Girl (876 MP)	—	—	—	—	—	—	
112.15	5.11	2.81	11.00	—	Aqua Shadow collection	—	—	—	—	—	—	
114.25	1.465	0.81	3.15	—	2DD4	2.03dz	1.115dz	0.35	—	—	—	
pulse perfume	114.25	0.765	0.42	1.65	eye colour collection	2G74	2.03dz	1.115dz	0.35	—	—	
skin perfume creamy	282.25	0.765	0.42	1.65	eyelashes	2GD5	3.83dz	2.105dz	0.66	—	—	
soap (1)	357.25	0.23	0.085	0.40	Bambi	2G92	1.16dz	0.64dz	0.20	—	—	
talcum	268.25	0.35	0.95	0.75 ●	adhesive	2GD6	1.32dz	0.725dz	0.20	—	—	
0.49	0.27	1.05	—	—	liners	2GF2	2.61dz	1.435dz	0.45	—	—	
Max Factor (813 MF)	—	—	—	—	eye shadower	2J86	1.32dz	0.725dz	0.20	—	—	
California face glossers	0.242	0.126	0.49 ●	—	Flutterlash	2GF7	3.83dz	2.105dz	0.66	—	—	
Maybelline (1377 R & A)	—	—	—	—	hairspray	2G39	1.12dz	0.615dz	0.18	—	—	
eyebrow pencil automatic	3.00dz	1.57dz	0.50 A	—	aerosol	2GD9	1.55dz	0.855dz	0.25	—	—	
eye gloss pearly	1.68dz	0.88dz	0.28	—	2J77/79	0.87dz	0.48dz	0.15	—	—	—	
eyelash curler	4.80dz	2.51dz	0.80	—	Magic Touch	2G05	1.45dz	0.80dz	0.25	—	—	
eyeliner cake	1.08dz	0.56dz	0.18	—	Marvelash	2G28	2.32dz	1.275dz	0.40	—	—	
fluid	1.80dz	0.94dz	0.30	—	liquid	2GF9	2.61dz	1.435dz	0.45	—	—	
eyeliner pencil automatic	1.38dz	0.72dz	0.23 A	—	Natural Finish	2GE7	2.03dz	1.115dz	0.35	—	—	
refills	1.38dz	0.72dz	0.23	—	Silk Finish refill	2J87	0.87dz	0.48dz	0.15	—	—	
iridescent pencil	2.22dz	1.16dz	0.37	—	Silk Touch	2G03	1.16dz	0.64dz	0.20	—	—	
eye shadow trio	1.50dz	0.78dz	0.25	—	Stay-On Shadows	2G88	1.74dz	0.955dz	0.30	—	—	
brush	1.02dz	0.53dz	0.17	—	Pabrinex (930 P & 8)	—	—	—	—	—	—	
applicator	1.08dz	0.56dz	0.18	—	ampoules 1/M standard	—	—	—	—	—	—	
mascara cake	2.10dz	1.10dz	0.35	—	10prs	0.83	—	—	—	—	—	
mascara magic	1.50dz	0.78dz	0.25	—	strong	1.00	—	—	—	—	—	
refill	1.38dz	0.72dz	0.23	—	1/V standard	0.90	—	—	—	—	—	
remover	2.10dz	1.10dz	0.35	—	strong	1.00	—	—	—	—	—	
Ultra Lash	1.50dz	0.78dz	0.25	—	packs of 3 at 24prs	—	—	—	—	—	—	
refill	—	—	—	—	Paddi (1073 Robinson)	—	—	—	—	—	—	
Meggeson (1333 WL)	—	—	—	—	pillch	0.161	—	—	0.22½ A	—	—	
dyspepsia tablets	50	1.00dz	0.35dz	0.15 A	cotton wool pleated	—	—	—	—	—	—	
150	2.05dz	0.71dz	0.32	—	Paradeine (1115 Scotia) †	—	—	—	—	—	—	
pastilles	—	—	—	—	tablets	20	1.50dz	—	—	—	—	
Gees linctus DDI	50g	0.80dz	—	0.10	100	6.12dz	—	—	—	—	—	
glycerine & blackcurrant	50g	0.97dz	0.20dz	0.14	500	2.30	—	—	—	—	—	
glycerine, lemon & honey	50g	0.97dz	0.20dz	0.14	Paraphos (1115 Scotia) †s4A	—	—	—	—	—	—	
menthol & eucalyptus	50g	0.92dz	0.32dz	0.14	tonic	200ml	3.00dz	—	—	—	—	
sore throat lozenges	—	—	—	—	Parenamps (930 P & 8)	—	—	—	—	—	—	
Meggezones (1333 WL)	—	—	—	—	ampoules 2ml	10	0.44	—	—	—	—	
past												



	Trade £·p	Tax £·p	Retail £·p
5g vial dispersable powder + 35ml lignocaine solution 2%—twin pack	0·60	—	0·90
25g spray pack Trypure- Freon suspension + 35ml lignocaine solution 2% —twin pack	2·15	—	3·22½
<b>Valentine's (33 JA)</b> meat juice extract	0·78	—	1·00
<b>Valomel (626 HH &amp; C)</b> hand lotion	1·34dz	0·49dz	0·21
<b>Veiled Radiance (60 Arden)</b> 4 7.33	—	—	1·85
<b>Velactin (1303 Wander)</b> powder 1lb	0·88	—	1·32
<b>Vibra (721 LC)</b> tonic bath	1·395dz	0·765dz	0·22
<b>Vick (1055 RM)</b> lozenges regular	1·41 (40pkts)	0·52 (40pkts)	0·06
cherry, lemon, blackcurrant	1·545 (40pkts)	0·34 (40pkts)	0·06
cough drops			
<b>Vince (721 LC)</b> powder	1·62dz	0·595dz	0·23
<b>Virorone (930 P &amp; B)†s4B</b> ampoules 5mg/1ml 10	0·35	—	—
10mg/1ml 10	0·37	—	—
25mg/1ml 10	0·40	—	—
50mg/1ml 10	0·55	—	—
100mg/1ml 10	0·90	—	—
packs of 6	—	—	—
<b>Warricks (1333 WL)</b> pastilles			
catarrh 50g	0·92dz	0·32dz	0·14
cherry cough 50g	0·92dz	0·32dz	0·14
glycerine of thymol 50g	0·92dz	0·32dz	0·14
suppositories			
adult's 12	1·25dz	—	—
child's 12	1·10dz	—	—
infant's 12	1·05dz	—	—
<b>Zac (626 HH &amp; C)</b> baby cream tube	0·88dz	0·32dz	0·13½
jar 56g	1·35dz	0·495dz	0·21
112g	1·93dz	0·705dz	0·30
powder	0·88dz	0·32dz	0·13½

## AMENDMENTS TO KEY TO SUPPLIERS

75 Avlex=Avlex Ltd, Leigh Street, Wigan, Lancs.  
0942 42292.

	Trade £·p	Tax £·p	Retail £·p
<b>102 CB=Charles Bedeman Ltd</b> , 250 Argyll Avenue, Slough SL1 4HD. Slough 20327.			
<b>230 Carrick=G.W. Carrick Co. Ltd</b> , Dome Buildings, Richmond, Surrey. 01-940 1053.			
<b>503 G=Geistlich Sons Ltd</b> , Newton Bank, Chester By-Pass, Chester. 0244-47534.			
<b>590 Hedges=Hedges L260 Ltd</b> , P.O. Box 71, 1205 Stratford Road, Birmingham, B28 9AG. 021-777 5285.			
<b>1115 Scotia=Scotia Pharmaceutical Products</b> , 558 Cathcart Road, Glasgow, S.2. 041-423 1856.			
<b>1319 Wendover=Wendover House Ltd</b> , Beaconsfield Close, London N.11. 01-368 3674.			
<b>1570 NBL=Northern Blankets Ltd</b> , Vine Mill, Royton, Lancs. 061-652 211.			
<b>1592 MDL=Miracle Dot Ltd</b> , 5 Wendall Road, London, W.12 9RT. 01-743 9353.			

## Stop press

<b>Alberto Culver (24 ACC)</b> VO5 hairspray 300g	5·55dz	3·05dz	0·90
<b>Audino™ (228 Carlton)</b> ear drops	0·19	0·07	—
<b>Bricanyl (68 Astra)</b> ampoules 1ml 5	0·50	0·185	—
tablets 5mg 100	1·25	0·456	—
<b>Evergreen 80 (463 Fisons)</b> 50 sq yd	0·433	—	0·65
100 sq yd	0·80	—	1·20
<b>FAPG (1584 Syntex)</b> cream base 500g	1·37	—	—
<b>Fennings (1534 Fennings)</b> original mixture	1·36dz	0·50dz	0·20
<b>Fisons (463 Fisons)</b> bone meal carton	0·166	—	0·25
7lb	0·30	—	0·45
extra yield 30 sq yd	0·22	—	0·33
75 sq yd	0·40	—	0·60
lawn food 50 sq yd	0·34	—	0·51
100 sq yd	0·607	—	0·91
autumn 50 sq yd	0·346	—	0·52
100 sq yd	0·613	—	0·92
lawn sand carton	0·153	—	0·23
7lb	0·24	—	0·36
moss killer carton	0·253	—	0·38
7lb	0·406	—	0·61
pears			
British moss	1·09	—	1·64

rose food 15	0·206	—	0·31
30	0·34	—	0·51
60	0·607	—	0·91
300	2·63	—	3·95
<b>Levington (463 Fisons)</b> compost handy	0·166	—	0·16
economy	0·313	—	0·47
large	0·68	—	1·02
giant	1·30	—	1·96
<b>Liquinure (463 Fisons)</b> 7½oz	0·10	—	0·15
15½oz	0·173	—	0·26
1gal	0·64	—	0·96
1gal	1·06	—	1·60
5gal	3·30	—	4·95
<b>New Kil (154 Fisons)</b> aerosol small	0·187	—	0·28
large	0·287	—	0·43
<b>Portia (1160 Solport)</b> first aid case D180	1·44	0·11	2·25
<b>Selex (463 Fisons)</b> 2oz	0·093	—	0·14
4oz	0·153	—	0·23
7½oz	0·253	—	0·38
15½oz	0·44	—	0·66
1gal	1·73	—	2·60
aerosol 13oz	0·286	—	0·43
<b>Super Kil (463 Fisons)</b> 2oz	0·12	—	0·18
4oz	0·193	—	0·29
7½oz	0·333	—	0·50
15½oz	0·58	—	0·87
<b>Tomorite (463 Fisons)</b> carton	0·186	—	0·28
7lb	0·332	—	0·50
14lb	0·565	—	0·85
liquid 7½oz	0·10	—	0·15
15½oz	0·173	—	0·26
<b>Velvetone (463 Fisons)</b> spring/summer 20 sq yd	0·18	—	0·27
50 sq yd	0·333	—	0·50
100 sq yd	0·60	—	0·90
with weedkiller 20 sq yd	0·22	—	0·33
50 sq yd	0·432	—	0·65
100 sq yd	0·80	—	1·20
autumn/winter 20 sq yd	0·186	—	0·28
50 sq yd	0·344	—	0·52
100 sq yd	0·612	—	0·92

## Therapeutic—pharmacological index

The following products to be added under the  
classifications stated:

- 1(g) Zypanar  
1(h) Anacal  
3(b) Kalium Durules  
3(d) Folex-350-C  
5(e) Complamex  
8(a) Audinorm

- 10(a) Harmogen  
11(a) Pripsen  
13(c) Dicopin  
13(g) Welldopa  
13(i) Motival  
Nobrium  
Tacitin  
15(a) Bricanyl  
15(b) Linctifed

- 15(b) Mufin  
15(c) Rynacrom  
17(a) Clenisep  
Pevidine  
17(g) Zincomed  
17(h) Clenicose  
17(j) Salactol  
18 Vibriomune-M



# INTER-ALIA

## GENERIC

## Products

... now presented to you under our own brand names. These tablets are guaranteed to be manufactured in our own Works and Laboratories under the strict supervision of qualified staff with full analytical control ...

		Per 250	Per 500	Per 1000
<b>IA-BUT</b> .....	100 mg. ....	£0.30	£0.58	£1.11
(Phenylbutazone B.P.)	200 mg. ....	£0.40	£0.78	£1.51
<b>IA-LOXIN</b> .....	250 mg. ....	£1.49	£2.87	£5.63
(Oxytetracycline B.P.)				
<b>IA-PEN</b> .....	125 mg. ....	£0.95	£1.80	£3.50
(Penicillin V. B.P.)	250 mg. ....	£1.83	£3.55	£7.00
<b>IA-PRAM</b> .....	25 mg. ....	£0.77	£1.44	£2.77
(Imipramine B.P.)				
<b>IN-SONE</b> .....	1 mg. ....	£0.20	£0.35	£0.67
(Prednisone B.P.)	5 mg. ....	£0.58	£1.13	£2.22
<b>DEMOCRACIN</b> .....	250 mg. ....	£1.95	£3.80	£7.50
(Tetracycline B.P.)				



## INTER-ALIA PHARMACEUTICAL SERVICES LTD.

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Works and Laboratories:

**Grangestone Industrial Estate, Girvan, Ayrshire.**

Phone: Girvan 3471/2 Telex: 778683



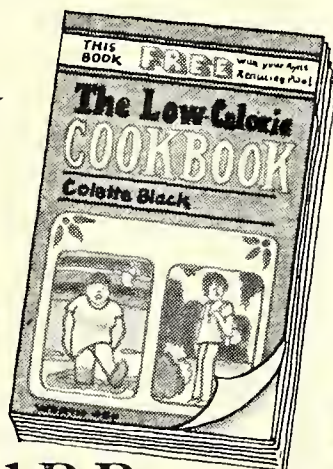




# New soft Coffee Ayds<sup>®</sup> will add pounds to your figures...

Your sales figures, that is!

Because it's  
launched at exactly  
the right time  
— and it's backed  
by the right  
kind of promotion!



**Free cook books worth 40p!**

Ayds' low-calorie cook book contains over 200 recipes for slimmers! And it's FREE to customers buying new coffee-flavoured Ayds!

## Advertising and P.R.

New soft coffee-flavoured Ayds will be featured in all Ayds press advertisements starting in July and backed by extensive press and P.R. activity.

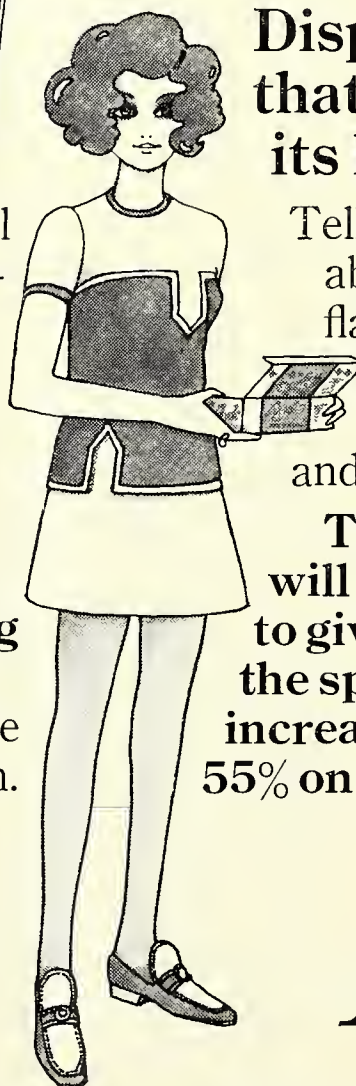
## Display Material that works for its keep!

Telling your customers about this great new Ayds flavour is a counter display piece that doubles as a dispenser for both Ayds and the FREE Cook Book!

The Ayds salesgirls will be visiting your store to give you full details of the special terms that can increase your profits to 55% on cost!



Ayds  
Reducing  
Plan —  
the sensible  
way to slim.



*Ayds*<sup>®</sup>



# COMMENT

## VAT realities

Last week's statement by Mr Anthony Barber that legislation for value added tax will be introduced early in the next session of Parliament has given concrete form to what had previously seemed something a good way off.

The tax will be with us by 1973 — and that leaves little enough time for defining details and establishing priorities. The speed at which the decimalisation "early warning" period passed is sufficient evidence of that.

High on the list of priorities must be the question of what allowance will be made for purchase tax that has been paid on goods held in stock at the date of the introduction of VAT.

No formula has, apparently, yet been arrived at, and, since no other country which has introduced this type of levy had previously operated an exact parallel to PT, there is no handy precedent for guidance.

Consequently, there is reason to welcome a "consultative document" issued this week by the National Chamber of Trade, drawing attention to some of the main points for clarification, and inviting members' opinions.

A considerable part of the document is devoted to the question of allowance for purchase tax, and the Chamber's suggestions are likely to commend themselves both to those in retailing and to the administrators.

The NCT points out that there are two aspects of the problem. First, the distortion in retail trading that might result if no allowance is granted: retailers would tend to hold off buying stocks for some time prior to April 1, 1973, to avoid paying PT on goods on which VAT would eventually be charged.

Second, the hardship arising from the double payment of tax on goods sold after April 1, 1973 would be significant only in the case of retailing. "This would be a further example of discrimination against a particular sector of the business community and would be even more selective than SET in its discrimination."

It is stressed by the NCT that any method of calculating allowance to be made must be capable of verification — with heavy penalties for fraudulent declarations. Their suggested scheme is as follows:

☐ Traders would record their purchases of goods for resale in respect of the six months prior to April 1, 1973, showing the purchase tax charged to them by suppliers in a manner prescribed by the Customs and Excise Department, distinguishing the goods content from the tax.

☐ A rate of stockturn applicable to goods in each purchase tax category should be prescribed by the Customs and Excise after consultation with retail trade associations.

☐ The allowance should be the amount of purchase tax borne in the pre-VAT period of six months related to the agreed rate of stockturn.

☐ The allowance would be granted by way of set-off against the VAT subsequently due for payment.

For example, if £100 of purchase tax had been invoiced to the retailer in the six-month period, then, on goods for which the agreed rate of stockturn was once in six months the allowance due would be £100 for each £100 of PT — where the stockturn rate was two, then the

allowance would be £50, and so on. The NCT also makes some important points on exemption and relief from VAT.

Probably the most significant of these is the Chamber's preference for a "zero rating" rather than exemption for goods deemed to merit relief from VAT — the point made being that a zero (or reduced) rating would prevent the complications inherent in the establishment of a class of "partially exempt traders."

The importance of seeking maximum simplicity in the application of what can become a dauntingly complex levy has been stressed by *C&D* on previous occasions. The NCT document drives home the same message — and, at the same time, underlines the necessity for all those who will be involved in the administration of the new tax (and that means everyone connected with retailing) to examine the information available and make their views known before VAT becomes just another fact of life and the retailer again bears the burden of a tax change.

## A change for the better

The proposed changes in the Pharmaceutical Society's by-laws concerning pre-registration training (p 18) have an air of compromise about them, but they are welcome none the less. At least 26 weeks out of the 52 will be required to be spent in either general practice or hospital pharmacy, but the graduate may choose, if he wishes, to complete his time in industry or a school of pharmacy. This compares with the 20 weeks minimum in general practice or hospital recommended by the Council's working party (*C&D*, January 16, p 101), and the full 52 weeks recommended by the Education Committee.

It has long been the *C&D* opinion that one year is little enough time to learn how to put into practice the academic training, and we have said that those who are not prepared to make an effort to become part of the profession, are better out of it. However, six months' practical experience is better than none, and we hope it will be a short enough period not to deter those who plan an academic or industrial career.

A more wholehearted welcome can be given to the guidance on what constitutes good pre-registration experience. This is the first time that any form of standard has been laid down since the demise of the articulated apprenticeship, and the principle of setting out the aims rather than the detail of the experience is to be commended.

The Council is also to be given power to refuse or revoke approval of a pharmaceutical establishment for pre-registration purposes if it appears that the facilities or the experience offered are not acceptable. While it is regrettable that the Council should feel obliged to seek this power, many postgraduates can testify to its necessity.

The Society's membership now has 60 days in which to consider the proposals, which will then be submitted to the Privy Council for approval. Debate within the Council's working party, within the Education Committee, within the Council, and between many "interested" organisations, has been hard, but the outcome should go a long way towards improving the present unsatisfactory role of the pre-registration year.



# PROFESSIONAL NEWS

Pharmaceutical Society  
of Great Britain

## Council lays down rules for pre-registration year

Tighter control over the pre-registration year for pharmacists is proposed in by-law amendments published by the Council of the Pharmaceutical Society of Great Britain this week.

If accepted, the byelaws will require that pre-registration experience shall be gained in not more than two of the following pharmaceutical establishments, approved by the Council for the purpose;

- ☐ a general practice pharmacy, or up to three general practice pharmacies owned by a pharmacist, partnership, or corporate body, provided no period of less than ten consecutive weeks is spent in each pharmacy;
- ☐ the pharmaceutical department of a hospital or similar institution or more than one pharmaceutical department within a hospital group;
- ☐ a pharmaceutical industrial establishment;
- ☐ a school of pharmacy.

### Judging applications

Except in the case of schools of pharmacy, applications from registered pharmacists for the approval of establishments will be considered by Council in accordance with general guidance, agreed by resolution of the Council as to the establishment and the experience to be gained therein, and if necessary following inspection by a member of the Society appointed by the Council. Approval will normally be given for a period of five years.

Approval will be given without further consideration to any school of pharmacy offering a course leading to a degree in pharmacy approved by the Council for the purposes of registration as a pharmaceutical chemist in Great Britain.

A registered pharmacist must be named as being responsible for ensuring that at all times the graduate is under the supervision of a registered pharmacist, who would not at the same time be supervising any other graduate. The responsible pharmacist must practise in the establishment concerned, or may be the superintendent pharmacist in the case of a general practice pharmacy owned by a body corporate registered as an authorised seller of poisons or as a person lawfully conducting a retail pharmacy business.

In a school of pharmacy the responsible pharmacist will be the head of the school or, when the head is not a registered pharmacist, a nominated person who is so registered and is a senior member of the academic staff.

If for any reason the responsible pharmacist ceases to occupy the position in the establishment concerned, graduates would be permitted to complete the period under the supervision of the pharmacist who succeeds him without further application for approval of the establishment.

Council may, at their discretion, designate any pharmaceutical establishment as unacceptable, and may approve an establishment other than those specified above, if satisfied that it is suitable.

Council may also designate any approved pharmaceutical establishments as unsuitable if upon inspection the experience gained therein or the facilities provided by the establishment are found to be no longer adequate in the Council's opinion.

The total duration of pre-registration experience is to be at least fifty-two weeks, of which at least twenty-six weeks shall be spent in either retail or hospital establishments.

No single period of less than twenty-six consecutive weeks experience gained in any establishments will be acceptable (subject to the normal annual holidays for the establishment concerned). When two periods of acceptable experience are undertaken, the second period must be completed within three years immediately following the end of the first period, except in circumstances specifically approved by Council.

Persons applying to be registered as pharmaceutical chemist must inform the registrar prior to commencing each period of pre-registration experience of the name and address of the establishment or

establishments concerned, the name of the responsible pharmacist and the date on which the pre-registration experience will commence. In the case of a school of pharmacy the applicant is required to describe the work he will undertake.

Except in circumstances specifically approved by the Council, a period of pre-registration experience will normally commence on or after the date that the registrar is informed by the appropriate authority that the applicant has successfully completed the examinations of an approved pharmacy degree. A period of pre-registration experience may commence between the last day of the final term of the pharmacy degree course and that date but will only be acceptable from the commencement date if the registrar is subsequently informed that the applicant has been successful in the examinations held that term.

On completion of the period of pre-registration experience, the applicant will be required to submit to the registrar a declaration that the pre-registration experience has been completed and that in the opinion of the responsible pharmacist for the full period or second period as the case may be, the applicant is able to apply in practice, the knowledge of the law relating to the practice of pharmacy gained during the degree course and is a fit and proper person to be registered as a pharmaceutical chemist.

The applicant must also submit a report, in a prescribed form, on each period of pre-registration experience. The declaration and the report or reports are to be signed by the appropriate responsible pharmacists.

## 'Guidelines' for graduates and their supervisors

The Council of the Society has issued the following notes to guide graduates and supervising pharmacists on what is required of the pre-registration year.

The year, it is stated, is regarded as a period during which the graduate should acquire "a mature and responsible attitude towards the practice of pharmacy in relation to the general public and allied professions."

No strict schedule of work has been laid down, however. It is Council's view that the role of the supervising pharmacist is pre-eminent and that the most important aspect is the way in which the graduate is influenced by the pharmacist's professional activities.

For all pre-registration experience, facilities should be available for the graduate to keep up to date with recent developments in medicines, therapeutics and in legislation relating to medicines. The graduate should have ready access to: the Index of New Products, the Extra Pharmacopoeia, the British Pharmaceutical Codex, the British National Formu-

lary, the Poisons & TSA Guide, MIMS or a similar catalogue.

Access to certain other publications "would be beneficial to the graduate," for example, the *British Medical Journal*, the *British Pharmacopoeia*, the *Lancet*, the *Practitioner* and other scientific periodicals appropriate to his work. The graduate should make the fullest use of the facilities provided.

The pharmacist responsible should encourage the graduate to attend local meetings of pharmaceutical organisations and other learned societies for which the graduate is eligible during the pre-registration year; in particular, the branch meetings of the Pharmaceutical Society. The graduate is expected to respond to such encouragement.

During the pre-registration year the graduate should be allowed to attend courses in pharmaceutical subjects or management techniques, the total duration of which does not exceed the equivalent of one-day release per week.

In all approved establishments, the du-



ties of the responsible pharmacist should be brought to the attention of the owner, managing director or controlling authority.

The graduate is required to work the normal full time hours in the establishment or establishments concerned, and will be allowed the holiday entitlement applicable to the position held.

In respect of general practice only, the graduate should be given a comprehensive experience in all aspects and should spend the greater part of all periods engaged in professional work, i.e. the dispensing and sale of medicines, medical and surgical appliances and all matters related to these activities, including contact with the public and medical profession and the provision of an advisory service on the action and uses of drugs and medicines.

The size and layout of the dispensing area should be such as to permit the efficient and satisfactory dispensing of the volume of prescriptions which is normal for that particular pharmacy.

The dispensary should include such equipment and stock as to enable the dispensing of any prescription that might reasonably be presented.

The graduate should gain experience in the overall management of the business, including stock control, staff relations, and training, sales and business accounts.

In hospital pharmacy the graduate should again be given a comprehensive experience. To this end, a period of pre-registration experience will only be recognised in an individual hospital catering for a sufficiently broad range of medical specialties and provided the graduate is given satisfactory experience in all sections of the pharmacy department. Similarly, a group of hospitals will only be acceptable for this purpose, if its constituent hospitals cater for a broad range of medical specialties and the graduate is given satisfactory experience of the comprehensive pharmaceutical service provided within the group.

#### Integration and experience

The graduate should be fully integrated into the work of the pharmacy department or group pharmaceutical service and should gain experience in the provision of a full hospital pharmaceutical service, including dispensing; ward supplies; small and large scale manufacture of sterile and non-sterile products; the ordering, storage and supply of drugs, medicinal gases and other medical supplies; professional contacts with allied professions and patients; the advisory service on the action and uses of drugs and medicines; and administration and staff control.

An acceptable pharmaceutical department of a hospital or departments within a group should be of adequate size for the provision of a comprehensive service. It is accepted that there will be some rationalisation of pharmaceutical practice within a group, and this will be taken into account when applications for approval of a group are considered.

The pharmacy department should contain such equipment as to enable the provision of a comprehensive pharmaceutical

service. In the case of a group, it is accepted that all of the required equipment need not be in one pharmaceutical department.

If a proportion of the experience is gained in industry, then employment solely in administration, advertising or marketing will not be accepted. Employment in one or more departments directly related to the pharmaceutical subjects in the degree course will be acceptable.

Employment in a number of departments, the majority of the time being in departments directly related to the pharmaceutical subjects in the degree course, will be acceptable.

If a proportion of the experience is to be gained in a school of pharmacy, then the graduate must be: a full member of staff of the school; or undertaking research which is intended to lead to a higher qualification; or undertaking course work leading to a Master's degree which has been approved by the Council for the purpose of pre-registration experience.

## Hospital Pharmacy Forum

# The year of the graduate

The purpose of a pre-registration year is to translate the new graduate from the limiting discipline of meeting an examination and project schedule to the broader appreciation of the professional life of a pharmacist.

To this end, pre-registration students must be given the fullest possible opportunity to enjoy the breadth of experience which is available in the particular department in which they find themselves.

Tutors tend to impress students with their own ideas of what should or should not be done in the pre-registration year. The clarion call from some schools is ward pharmacy, and the interviewing chief pharmacist often finds himself being measured by this yardstick. Many new graduates see themselves standing at the consultant's elbow dropping pearls of pharmacological wisdom into an ever-inclined ear. Alas, this cannot be. The pharmacological knowledge that the student undoubtedly has is neither sufficiently wide, nor detailed, and as yet it is not orientated to the ward situation.

The process of academic learning is to learn individual facts more or less in isolation. In the hospital the knowledge required must be a balanced judgment of all the factors available in a particular case. This can come only when the ward pharmacist has spent a lot of time studying patients and their maladies and seeing how a variety of physicians and surgeons deal with the problems.

The pre-registration year is a year in which the graduate can translate his or her pharmaceutical technology from B+ to C— exercise into real practice. The

chances are that one piece of technology, say, the absorption of drug X from a water soluble cream has been studied in depth. Now is the time to study and develop all the technology to the same depth.

The barriers between chemistry, biochemistry, pharmaceuticals and physiology begin to dissolve so that afterwards the consultant can have what he wants from the pharmacy, the right drug in the correct dose form at the proper time with all the consideration of sterility, compatibility and practical application.

Whatever branch of pharmacy the graduate hopes to practice in, he or she must learn something of commerce and industry and the process of ordering, receiving and invoicing. If they are to continue in the hospital service, the internal and external distribution systems, the management set-up and various relevant rules and regulations must become part of their knowledge.

How is all this to be achieved? In the large hospital, by spending a fixed length of time in each section of the pharmacy with different pharmacists and supporting staffs doing everything and finding out the hows and whys and, as the year goes on, in taking a bigger share of the responsibilities for the smooth running of the department which can so materially affect the efficiency of the whole hospital.

In the smaller departments which are not sectionalised, where work comes in smaller volume and in greater variety, the result should be the same because the contacts between the graduate and the pharmacist and the hospital generally, will be much greater. Ideally, the pre-registration graduates should spend time in both large and small hospitals, so that they will have a better appreciation of the problems of both.

Whether the hospital is large or small and whether there is formal ward pharmacy system or not, it is absolutely essential that the pharmacist and his pre-registration student must go out to the wards, theatres, intensive care unit and any other place where pharmaceuticals are used and assure themselves and the various nursing and medical staffs that the best product is being used to the best advantage.

## SPORT

### Golf

**Ulster Chemists' Golfing Association.** Results of Brookeborough Cup competition, sponsored by Hyde & Entwistle Ltd, June 13 at Dungannon, Co Tyrone. Winner, C. McKernan (42 pts); runner-up, P. J. Kelly (39 pts); handicap 1-9, T. Bogues (39 pts); runner-up, J. Campbell (38 pts); handicap 10-16, F. McErlean (39 pts); runner-up, V. Heatherington (32 pts); handicap 18-24, J. O'Neill (35 pts); runner-up, H. Clarke (34 pts).

**South London and Surrey Pharmacists' Golfing Society.** The Calcutta cup was contested over the Langley Park links on June 2. Winner was K. Hutchinson (38 pts), second E. G. Smith (35 pts) and third H. V. Powell (33 pts). Visitors prizes went to D. Hedges (37 pts) and G. Williams (34 pts).



## An Announcement from Hough Hoseason

From July 1st this price list will be operative on the following chemist-only products :

	Trade Price per doz.	Purchase Tax per doz.	Retail Selling Price inc. tax. Each
ZAC CREAM			
25G	£0.88	£0.32	13½p
56G	£1.35	£0.49½	21p
112G	£1.93	£0.70½	30p
ZAC POWDER	£0.88	£0.32	13½p
VALOMEL	£1.34	£0.49	21p

Prices operative from July 1st

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TUBES No 2 14p each (Trade 79p doz.)  
TUBES No 3 23p each (Trade £1.30 doz.)  
PLASTIC JARS 40p each (Trade £2.36 doz.)



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# Medicines Act Regulations on licensing

Three sets of Regulations relating to product, manufacturer's and wholesale dealer's licences under the Medicines Act came into operation on July 1. Their provisions are summarised below.

## Product licences

For a medicinal product to be made in the UK, the following are the main particulars required: Details of applicant; statements of how the product is to be sold and supplied, and of its intended use; arrangements for manufacture or assembly; name under which to be sold; statement of specification and description of pharmaceutical form; qualitative and quantitative composition (including colourings, etc.); specifications of all constituents; chemical structural formula or active constituents (where known); method of manufacture of both the product and its constituents (except for monograph constituents); statement of arrangements for quality control of all constituents; evidence of stability; description of containers and statement of special storage or transport directions; proposed indications, dosage, methods of administration; details of proposed directions, contraindications, warnings, and basic particulars of information to be included on product labels and literature; copies of evaluation reports, relevant to the safety, quality or efficacy of the product.

For an imported product, details of the importer, manufacturer, and UK operations (including arrangements for storage) are required. Equivalent information to the UK manufactured product is wanted in respect of manufacturing and control operations carried out both before and after importation.

There are separate requirements for licence applications when an imported product is to be used by the importer for administration to animals or for incorporation in animal feeding stuff for a medicinal purpose, and for when a substance or article other than a medicinal product is intended to be incorporated in animal feeding stuffs for a medicinal purpose.

Two further schedules set out the information required on application for animal test certificates and clinical trial certificates.

In general, separate applications must be made in respect of every product. There are, however, exceptions to allow for products differing only in strength (including homoeopathic and allergen attenuations).

Six copies of each application and supporting documents must be supplied to the licensing authority.

## Manufacturer's licences

Applications for a manufacturer's licence must include a statement of the intended manufacturing or assembling operations; the uses for which the products are intended; addresses of all premises; state-

ment of facilities and equipment available for storage, and distribution, manufacture, etc; name, address, qualifications etc., of the production manager, person in charge of quality control (and the extent of his authority to reject batches), person in charge of animals, person responsible for culture of living tissue; arrangements for identification and storage of materials and products; arrangements for recording production, analytical and test procedures, etc., and for keeping reference samples.

## Wholesale dealer's licence

Wholesale dealer's licence applications must specify the type of dealing proposed, eg, in "many kinds of medicinal products," in products which may be sold otherwise than at a pharmacy, by a practitioner or at a hospital, in herbal remedies, and the use to which the products are to be put, e.g., human or animal administration. The application will also need to indicate the general range of medicinal products to be stored at each premises, the facilities and equipment available for storage and distribution, and arrangements for ensuring satisfactory stock-turn.

In the case of both wholesale dealer's and manufacturer's licences, six copies of the application are required.

## Standard licence provisions

Standard provisions for product licences, including product licences of right, lays upon the licence holder the duty of informing the licensing authority of any changes in specification, method of manufacture, storage, etc. He must also advise the authority of any information that "casts doubt on the continued validity" of the data submitted in connection with the licence application, and is required to maintain a record of adverse effect reports, which will be open to inspection by the authority.

Durable records must also be kept "readily available for inspection" of arrangements for procuring the sale, supply, manufacture, assembly or importation of the product; the obtaining of materials; and the tests carried out in product or materials. These records must be kept for five years from the date of the supply of the relevant batch.

Documents must be kept which will facilitate the withdrawal or recall from sale of any product. If the licence holder is informed by the authority that a batch does not conform with specification, he may be required to hold up supply for a period of up to six weeks.

The authority must be informed of a decision to withdraw a product from sale, and the licence holder must state the reason for the decision.

The standard provisions for manufacturer's licences, including licences of right, require the holder to maintain staff, premises and plant for manufacture, handling, storage and distribution. Material changes in plant or premises or of named personnel must be notified before they are made. There are also provisions relating to records, withholding of batches and testing of finished product.

The wholesale dealer's licence standard

provisions also relate to maintenance of staff, premises and equipment. The holder is required to provide to the authority information on not only the type of product handled, but also the quantity, and must, like the manufacturer, be in a position to facilitate recall of products.

The Medicines (Standard Provisions for Licences and Certificates) Regulations 1971; SI 1971: 972, price £0.07½.

The Medicines (Applications for Product Licences and Clinical Trial and Animal Test Certificates) Regulations 1971; SI 1971: 973, price £0.12½.

The Medicines (Applications for Manufacturer's and Wholesale Dealer's Licences) Regulations 1971: SI 1971: 974, price £0.07½.

September 1 has now been confirmed as "the first appointed day," after which all new products will require a full licence before marketing.

A Medicines Bill was given a second reading in the Commons last week, amending the Medicines Act in relation to licence fees. The intention is to clarify a subsection in the Act so that fees must be charged for licences of right, as is the case with other licences.

# LETTERS

## Terms of service

Xrayser (June 19, p 768) thinks that the sale of prepayment certificates should be regarded "as a valuable service to the community and as such not a subject of terms of any kind." Do we, as pharmacists, not already do the public a number of services, from handing out MAOI warning cards to showing people how to read the back of a prescription form? It is about time that pharmacists as a whole realised that we are in business to earn a living—not as a public convenience!

I did not enter pharmacy as a vocation, and while I agree that it would probably be beneficial to the public if pharmacists were to sell the certificates, let us not confuse the issue and delude ourselves by thinking that is why the Government are seeking our help. The Government will no doubt save considerable money by not having to employ large numbers of staff to administer such a service. They will no doubt be rubbing their hands over this economy especially in this time of financial crisis.

I cannot understand the enthusiasm with which the Chemist Contractors Committee and the pharmaceutical profession jumps at any opportunity to help the Government when our thanks for such assistance consists of increased prescription charges, the probability of cost-related prescription, a Medicines Act that appears, on preliminary investigation, to penalise the pharmacist considerably, and, finally, of course, our enormous pay increase.

R. Axon

South Normanton, Derby



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The Triangle Trust 1949 Fund is an independent charitable trust administered by a Board of Trustees. Its primary aim is the relief of hardship or distress in the case of people and their dependents employed, or formerly employed in the pharmaceutical industry in Great Britain and the British Commonwealth. Such relief may include assistance with the educational expenses of children.

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# Prostaglandins: a paradox with real promise

by S. J. Hopkins FPS

Until recently, prostaglandins could have been described as drugs for which there was no disease, or as hormones in search of a therapeutic use—for their origin and function seemed shrouded in mystery.

Yet many drugs in established use owe their introduction to discoveries that made little initial impact, and this process may be repeating itself with prostaglandins.

The existence of these hormones was first detected some 40 years ago in seminal fluid, but it is now known that traces are present in most body cells. Prostaglandins constitute a group of non-nitrogenous substances possessing unusual properties, but have a common basic chemical structure of 20 carbon atoms, arranged as a cyclopentane ring with two long hydrocarbon chains.

Chemically, they are derived from essential fatty acids, and are divided into four main groups A, B, E and F, which differ from each other chiefly in the structure of the 5-carbon ring. The A and B types have a 9-keto group, the E type has a 9-keto-11-hydroxy structure, and the F type has a hydroxyl group at both the 9 and 11 positions. There are also differences in the number and position of the double bonds in the side chains; a single double bond is usually present in the 13:14 position, but the E<sub>2</sub> and F<sub>2</sub> prostaglandins also have a second double bond at 5:6.

Pharmacologically, the prostaglandins are a paradox, as they influence different organs in different ways. Although normally present in cells and body fluids only as traces, some tissues, when stimulated, can release prostaglandins in relatively large amounts. Thus the brain contains various prostaglandins, notably PGE and PGF, and experimentally these compounds elicit opposite effects.

When PGE is injected, the response is depression of the central nervous system, whereas PGF has a stimulant action similar to that of strychnine. Other prostaglandins act on other tissues such as the bronchial tract or uterine muscle, with stimulating or relaxing effects, and others may act on the cardiovascular system, producing vasodilatation or constriction.

The effects of different prostaglandins on different tissues are so complex that no co-ordinating hypothesis capable of reconciling the apparent contradictions has yet been devised. However, the position is not without precedent, as at one time the vitamins represented a comparable biological puzzle.

There is, nonetheless, one significant

difference between the vitamin and prostaglandin paradoxes. The existence of vitamins was deduced from a study of the clinical manifestations of various deficiency conditions such as scurvy, but no comparable evidence of prostaglandin deficiency has been found. Perhaps no such deficiency exists, and the prostaglandins may function as neurotransmitters.

Their effects may be those of modifying the action of other transmitters, and may represent a feed-back mechanism. Alternatively, their action may be basically physical rather than biochemical, as the prostaglandins have the unusual property of being both lipid and water-soluble, and they may be essential in controlling reactions at the lipid-water interface.

While an explanation of their mode of action is still awaited, empirical studies have already indicated certain fields of clinical usefulness. Some of the prostaglandins, as noted in the early days of their discovery, have oxytocic properties, and more recently prostaglandin F<sub>2α</sub> has been used in the induction of labour.

But unlike oxytocin, prostaglandins E<sub>2</sub> and F<sub>2</sub> can stimulate the uterus during pregnancy, and the successful termination of pregnancy has followed the intravenous infusion of prostaglandin F<sub>2α</sub> in doses of 50 micrograms per minute. An extension of these studies has shown that PGF<sub>2α</sub> can also induce menstruation when given intravenously or as a pessary.

It is of more than passing interest to note that the intra-uterine device (IUD)

may owe its effect on conception to its mild traumatic effect on uterine tissue, resulting in the release of a prostaglandin. Such release of prostaglandin E<sub>2</sub> and F<sub>2α</sub> is known to occur when lung tissue is over inflated, and may be the basic mechanism of the IUD.

It would indeed be ironic if the prostaglandins, which have emerged so swiftly from obscurity, and may even be waste products of cell metabolism, should be the key to the problem of over-population.

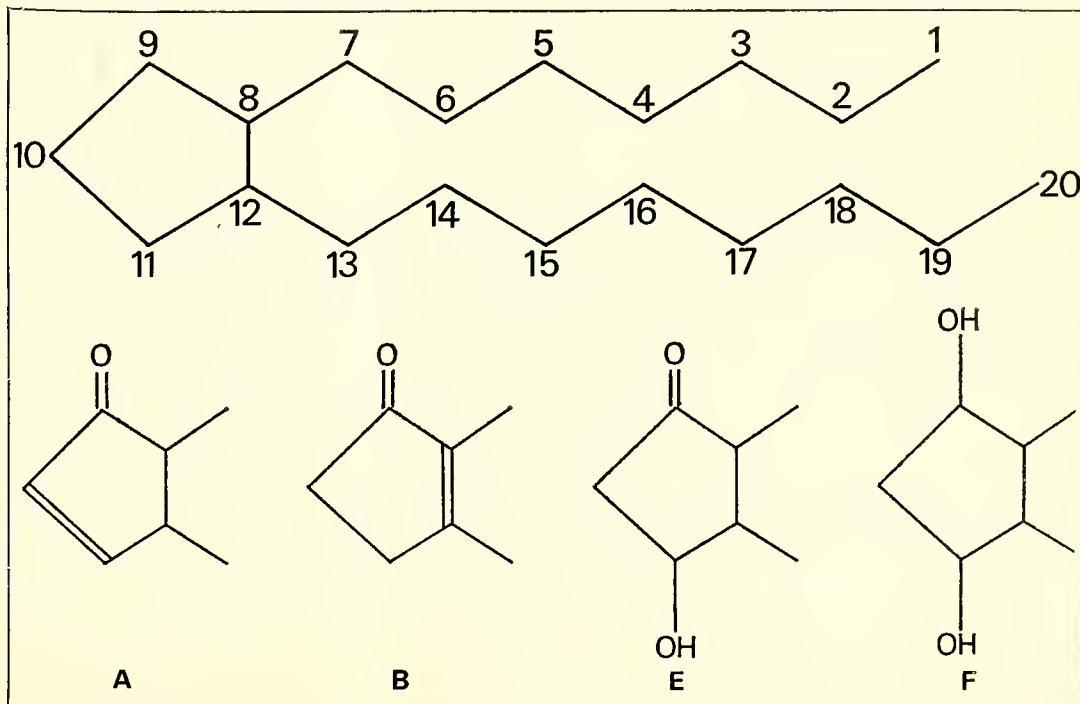
Of more immediate interest is the use of prostaglandins in various clinical conditions. The lung, as well as the uterus, is a target organ for prostaglandin activity, and PGE and isoprenaline have a basically similar bronchodilator action, though the former is much more powerful when given as an aerosol.

Conversely, PGF<sub>2α</sub> has a constrictive effect on bronchial muscles, and it is possible that asthma may be linked with a physiological overproduction or excessive release of PGF<sub>2α</sub>.

Prostaglandins of the A series have diuretic and vasodilator properties, and may have applications in the treatment of hypertension. Other PG's have a pressor action, and it has been suggested that a prostaglandin release may be associated with migraine. A recent paper by M. W. Greaves *et al* (*British Medical Journal*, 1971, 2, 258) has shown that prostaglandins mediate cutaneous inflammation, which supports earlier work on the role of prostaglandins in eye inflammation.

These studies in causation give point and emphasis to research on prostaglandin antagonists. The discovery of suitable antagonists would not only lead to advances in the control of inflammation, and the prevention of premature labour, but would also lead to the identification of natural prostaglandins.

From such identification, the synthesis of modified prostaglandins would be a logical step, leading to the synthesis of compounds with a greater specificity of action and duration of effect. Such a development would be parallel with the development of the corticosteroids, and can be anticipated with equal confidence.





# MARKET NEWS

## Bromides and ether are dearer

London, June 30: Schedules for bromides and ether were being increased by at least one large manufacturer from July 1. The new rates are given below.

Among crude drugs a parcel of Jamaican No. 3 ginger was offered on the spot at £1,100 ton. Brazilian menthol which has been a steadily rising market for a considerable time eased by up to £0.20 kg according to delivery date. The prices quoted for peppers on spot show a discount on those in Singapore but supplies of white Sarawak were not available for prompt delivery.

Easier were Peru balsam, gentian and ipecacuanha. White squill was offered for shipment. Tinnevely senna shipped from Tuticorin during May included 32 tons of leaves for the US and 114 tons for Europe. The continent also received 194 tons of pods.

Lower per kg in essential oils were lemongrass at £2.07½ spot and £1.68, cif; Ceylon citronella at £1 and £0.92½, cif and Brazilian peppermint at £2.23. Dearer were camphor white at £0.40, cif; Chinese peppermint at £2.54 spot and petitgrain at £2.80 and £2.60, cif. Other oils were unaltered.

## Pharmaceutical chemicals

Atropine: (500-kg lots per kg) alkaloid and methonitrate £65.20; methylbromide £64.20; sulphate £52.90.

Bromides: Crystals (£ per kg).

	12½ kg	50 kg	250 kg
Ammonium	0.52	0.43	0.40½
Potassium*	0.47	0.38½	0.36
Sodium	0.46	0.38	0.35½

\*Powder plus £0.02.

Caffeine: (50-kg) Anhydrous and hydrate £1.78 kg.

Cantharidin: £75 per 100 kg.

Cinchocaine hydrochloride: £42.50 kg.

Cocaine: Alkaloid £222 kg; hydrochloride £202.75 Subject to DDA Regulations.

Dextromethorphan: Hydrobromide £98.63 kg.

Ether: Anaesthetic BP—2-litre bottles £0.87 each for under 350 kg; £0.81 for over 350 litres; 32-kg drums £0.41 kg for 500-kg lots. Solvent BP—per metric ton in drums from £294 for 500-kg lots in 16-kg drums down to £266 in 130-kg drums; 250-kg from £304 to £276.

Hyoscine hydrobromide: £314.25 kg.

Hyoscyamine sulphate: per kg.

Iodides: (Per kg) Potassium £2.16 (50-kg lots) £2.14 (250-kg); sodium £2.75 (50-kg).

Iodine: Chilean crude £2.08½ per kg; resublimed £2.87 in 50-kilo lots.

Iodoform: Powder in 50-kg lots £4.54 kg.

Kaolin: BP £62 per 1000-kg.

Magnesium carbonate: (metric ton) heavy £185; light £715 nominal.

Magnesium hydroxide: £541.66½ metric ton, Magnesium oxide: BP (per metric ton); light £541.66½ nominal; heavy £890.

Magnesium peroxide: (15 cent) £21.93½ cwt.

Magnesium sulphate: BP from £38 metric ton exsiccated £75-£80 ton, ex works.

Magnesium trisilicate: £441 metric ton.

Mercurochrome: £7.95 per kg.

Mersalyl: Acid £13.75 per kg; sodium £16.75.

Methadone hydrochloride: Subject to D.D.A. regulations £0.15 per g for 100-g lots.

Methyl salicylate: Per metric ton in 5-ton lots £425; 1-ton £430, ½-ton £435.

Narcotine: Alkaloid and hydrochloride £13 kg.

Opiates: (per kg) subject to DDA Regulations

	1 kg and over	Under 1 kg
<b>Codeine</b>	£	£
alkaloid	153.80	181.60
hydrochloride	133.35	140.00
phosphate	117.20	123.10
sulphate	133.35	140.00
<b>Diamorphine</b>		
alkaloid	176.50	185.08
hydrochloride	161.00	169.08
<b>Ethylmorphine</b>		
alkaloid	176.50	185.38
hydrochloride	152.30	159.90
<b>Morphine</b>		
acetate	140.15	147.29
alkaloid	172.45	181.10
hydrochloride	141.55	148.88
sulphate	141.55	148.65
tartrate	168.35	178.78

Paracetamol: 1-metric ton lots £1.17; 5-ton £1.14.

Pholcodine: 1-kg £198.36; 7-kg £189.20 kg; 60-kg £180.

## Crude drugs

Balsams: (lb) Canada: £1.85 spot; £1.80 cif. Copaiba: BPC £0.60; Para £0.40. Peru: £1.05; £1, cif. Tolu: BP £0.70.

Chillies: Zanzibar £470 ton; Mombasa £635 spot.

Ginger: (long ton) Cochin £370, cif Jamaican No. 3 spot £1,100; Nigerian split £280 spot, £265 cif; peeled £400 spot, £370 cif.

Ipecacuanha: Matto Grosso £3.15 lb spot; £3 cif. Costa Rican £3 spot, £2.90 cif.

Menthol: (kg) Chinese spot £6.80; shipment £6.75, cif. Brazilian spot £5.50; £5.35, cif.

Pepper: (long ton) Sarawak white spot nominal; £432.50, cif; black £410; £360, cif.

Seeds: (long ton) Anise: China star £175, spot; Spanish green £247.50. Caraway: Dutch ex wharf £300. Celery: Indian £295 spot; £250 forward, cif Coriander: Rumanian split £74 metric ton.

Squill: White £300 metric ton, cif.

Turmeric: Madras finger £180 ton, £120, cif.

# Classified advertisements

## Classified Advertisement Rates

Display: £4 per s.c.i. min. 1" s.c. (1" x 1½"); ¼ page (4½" x 3½") £36; ½ page (4½" x 7") or (9" x 3½") £58; 1 page (9½" x 7") £98.

Screen: 100

Semi-Display: £3 per s.c.i. min. 1" s.c.

Lineage: 30p per line, min 5 lines @ £1.50

Box Numbers: 15p extra

Series Discounts: 5% discount on 3 insertions and over; 15% discount on 13 insertions and over

Headings: All advertisements appear under appropriate headings

Copy Date: 4 pm Tuesday prior to publication date; Advertisements should be prepaid

Publication Date: Every Saturday

Post to: John Thelwell, Classified Advertisement Manager, Chemist & Druggist, Bouverie House, 154 Fleet St., London, EC4A 2DL

Telephone: 01-353 3212

Circulation: A.B.C. June/December 1970, 15,879

## Hospital appointments

South West Wales Hospital  
Management Committee, Pembroke  
County War Memorial Hospital,  
Haverfordwest

### BASIC GRADE PHARMACIST

required in the Pharmacy Department at the above hospital. Plans have been approved for a new General Hospital of 324 beds at Haverfordwest.

Salary Scale £1,325 per annum, rising by annual increments to a maximum of £1,443 per annum.

Whitley Council Conditions of Service. Application Forms obtainable from the Hospital Secretary, Pembroke County War Memorial Hospital, Haverfordwest, to be returned as soon as possible.

PHARMACIST LOCUM required for Saturday and occasional Sundays. Tel. 01-723 3305.

## Shows

### BREMNER-WHITE, LTD.

W/sale Chemists and Toilet Specialists. Invite Customers, old and new to their

### CHRISTMAS SHOW

at Five Bridges Hotel, Gateshead, 5th-8th July.

## Business for sale

HYTE, nr. Southampton. New Centre Development. Two remaining shops, storage over. 21 year F.R.I. Lease. £1300 p.a. ex., for first 7 years. Sawbridge & Son, 20 Pylewell Road, Hythe, nr. Southampton. Tel: Hythe 3151.

DRUG STORE lock-up shop. Romford. Nine years lease. Rent £6 a week, takings £200 weekly. £1,750 S.A.V. £1,500. Tel: Romford 43447.

## Situations vacant

### REPRESENTATIVE

required to call on Retail Pharmacies in N.W. Midlands, please apply in writing, giving full details to—R. Horsfield, MPS, Director, Ayrton Saunders (Midland) Ltd., Murhall Street, Burslem, Stoke-on-Trent.

## Trade marks

"The Trade Marks set out below were assigned on the 15 March, 1971 by LEVER INDUSTRIAL LIMITED of City Soap Works, Green Bank, London, E.1. to THE PROCTER & GAMBLE COMPANY of 301 East Sixth Street, Cincinnati, Ohio, United States of America, WITHOUT THE GOODWILL OF THE BUSINESS IN WHICH THEY WERE IN USE.

Registered No. 558444 Trade Mark COMET

740442 COMET

Goods  
Perfumery (including toilet articles, preparations for the teeth and hair and perfumed soap) but not including soaps and goods of the same description for export to Northern Rhodesia.

Soaps, detergents (not for use in industrial processes) and non-medicated toilet preparations, but not including soaps and goods of the same description for export to Northern Rhodesia.



# Classified advertisements

## Hospital appointments



### Senior Pharmacist

- \* In Area Pharmaceutical Department serving 10 hospitals.
- \* Well equipped with separate sterile fluids unit.
- \* First-class experience in all aspects of hospital pharmacy.
- \* Single accommodation available and occasional help with married accommodation.
- \* Work in area surrounded by beautiful countryside, including Sherwood Forest.
- \* Not far from Nottingham. 3 miles from M1.
- \* Salary—Whitley Council Rates of pay and conditions of service—at present £1,446-£1,801 plus higher qualification allowance.
- \* More details available by contacting Mr. C. H. Preston-Robinson, the Group Pharmaceutical Officer at King's Mill Hospital, Sutton-in-Ashfield, Notts
- \* Arrangements can be made for you to see the Department before making an application.

Applications giving full details to Group Secretary, Mansfield Hospital Management Committee, 'Oak Bank', Crow Hill Drive, Mansfield, Notts.

## NORTH MONMOUTHSHIRE HOSPITAL MANAGEMENT COMMITTEE

NEVILL HALL HOSPITAL,  
ABERGAVERN, MON.

### SENIOR PHARMACIST AND PHARMACIST

Required for this new general hospital of 218 acute beds together with a full range of supporting In-Patient and Out-Patient services including a modern well equipped pharmacy department.

#### Salary Scales:

Senior Pharmacist: £1,446-£1,801 per annum  
Pharmacist: £1,325-£1,665 per annum

Application forms are obtainable from the Hospital Secretary.

## ST. PETER'S HOSPITAL, CHERTSEY, SURREY

### PHARMACIST

full-time or part-time

Whitley Council pay and conditions of service. Residential accommodation may be available for single person. Applications, giving names and addresses of two referees, to Hospital Secretary immediately.

### CHIEF PHARMACIST

(Category III)

Duties at the General (Sister Dora) Hospital, Walsall. This hospital has responsibility for Casualty and Orthopaedic Departments.

Salary £1,786 by annual increments to £2,372 p.a. Whitley Council Conditions of Service.

For further details contact Group Pharmacist, Walsall 28911, Ext. 439. Application forms from Group Secretary, General Hospital, Walsall, Staffs.

### HAMMERSMITH HOSPITAL AND THE ROYAL POSTGRADUATE MEDICAL SCHOOL

Du Cane Road, London, W.12.

### LOCUM PHARMACIST

required as soon as possible at the above large postgraduate teaching hospital for several weeks  
Salary £33 per week.

Applications to Chief Pharmacist (01-743 2030, ext. 37).

## Shopfittings

SHOPFITTINGS — Manufacturers of chemists fittings offer Special Terms to chemists opening or re-fitting in June, July, and Aug., willing to act as show installations for new range of display shelving, showcases, counters and check-out units. Usual H.P. facilities. Limited amount of three year rental available. Rocano Ltd., St. Paul Street, Bristol 2. Tel.: Bristol 40328.

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create a refined merchandising persuasion that — SELLS. Plus pilferage protection. Terms: cash, lease or h.p. Send for a brochure to:

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2, Laurel Grove, Galashiels,  
Selkirkshire.

Phone: 0896-3360

### ROYAL INFIRMARY OF EDINBURGH

PHARMACIST, LOCUM

for Group Pharmaceutical Department. Whitley Council terms and conditions. Accommodation may be available for lady. Write Personnel Officer giving full details and names of two referees.

### ROYAL INFIRMARY OF EDINBURGH

PHARMACIST

required in modern well-equipped Pharmacy in Category V Teaching Hospital. Large Sterile Solution Department. Salary according to previous professional experience within the scale £1,325-£1,665 a year, plus qualification allowance and additional pay for evening clinics and week-end duties. Write to Personnel Officer with full details. Telephone 031-229 2477, extension 2491.

### ILFORD AND DISTRICT HOSPITAL MANAGEMENT COMMITTEE

Group Pharmacy

SENIOR PHARMACIST

This is a group post with duties at Barking Hospital, Upney Lane, Barking, Essex, and King George Hospital, Whitley Council salary and conditions of service. Apply to Group Secretary, King George Hospital, Eastern Avenue, Newbury Park, Ilford, Essex.

## Trade services

### IT'S NEW!

Inexpensive personalised Showcards and Notices from One upwards.

#### IMPOSSIBLE ?

DON'T YOU BELIEVE IT !

Sample and Details

Primapak Showcard Service,  
74, Briar Street, Nottingham,  
NG2 1FS. Telephone: 85125



# Classified advertisements

## Situations vacant

### PHARMACEUTICAL JOURNALISM

## Chemist & Druggist

has a vacancy on the editorial staff for a young male pharmacist who is interested in all aspects of the profession and has a zeal to communicate news and information to his fellow pharmacists.

Applicants should have had post-graduate experience in retail, hospital or manufacturing, should be registered with the Pharmaceutical Society of Great Britain, or Ireland or Northern Ireland, and be able to write plain grammatical English — the rest will follow.

Salary is negotiable, conditions of work are good, and there is opportunity to work as a member of an enthusiastic team.

Apply in writing giving age, qualifications and experience to the **Managing Director, Chemist & Druggist, Bouverie House, 154 Fleet Street, London, E.C.4.**

Experienced tablet coater required to take charge of modern coating department. Also experienced tablet machine operators required, good prospects for the right person.

**G. O. Woodward & Co.,**  
225 Putney Bridge Road,  
Putney,  
London, S.W.15.  
Tel: 870 0971

**EXPERIENCED** full-time male dispensing assistant required. Apply: C. S. Nash Chemists Ltd., 190 Stamford Hill, London, N.16. Tel: 01-800 2813.

Please mention C & D when replying to advertisements.

## Businesses wanted

### Businesses Required

by rapidly expanding and progressive Company in the following categories:—

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Single or Groups of Pharmacies with minimum t/o £40,000 p/a.

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Businesses engaged in toiletry proprietary medicines or allied fields any type or size considered.

Capable executive management retained if required.

Quick decisions, adequate funds and bankers. References available. Top prices paid.

Replies treated in strict confidence.

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Type 'A'	Two walls	6" side	...	...	60p.
		8" side	...	...	7Sp.
		10" side	...	...	90p.
		or £2.10 per set			
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		8" side	...	...	8Sp.
		10" side	...	...	£1.00

#### CAPSULE COUNTERS, STAINLESS STEEL

Rapid and accurate counting in multiples of ten.	...	...	...	8Sp.
5" x 3 1/2"	...	...	...	£1.10
7 1/2" x 3 1/2"	...	...	...	£1.10
or £1.80 per set.				

#### BOTTLE LABEL STRIPPER

White enamelled steel platform 10" x 6". Supports bottle and catches stripped labels in tray. Complete with plastic handled cutter and five heavy duty blades. £2.00. Spare cutter 20p. Spare blades 5 for 1Sp.

#### LABEL MOISTENER

Fitted with pure bristle brush for perfect all over moistening of labels up to 6" wide at one flick with no unstuck corners. Will give a lifetime's use... £3.80.

All prices include postage and packing.

**CRIPPS & BROWN LTD.**

**64 HIGHFIELD LANE, BIRMINGHAM 32**

## Miscellaneous

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#### CONTURE Form-Fitting (retail 5s packet of 3)

40 gross	per gross box (48 pkts.)	1 gross
£3 10s	10 gross	£4 10s
	£4	

#### KORALLE Continental (retail 3s 6d packet of 1)

40 boxes	per box of 30	1 box
£2	10 boxes	£2 10s
	£2 5s	

5% c.w.o. discount on orders value £100 or more

**SUREX LTD.,**

**8 Edward Street, Blackpool.**  
Tel.: 0253 20509

## Wanted

WE WILL PURCHASE for cash a complete stock of a redundant line, including finished or partly finished goods packaging, raw materials, etc. No quantity too large. Our representative will call anywhere. Write or telephone Lawrence Edwards & Co., Ltd., 6/7 Wellington Close, Ledbury Road, London, W.11. Tel. Park 3137-8 C 140

**WANTED:** Surplus cameras, enlargers, cine-cameras and projectors, photographic equipment of every description. Surplus and outdated film and paper, large or small quantities. Phone, write or call. Spears (Dept. CD), back Watling Street, Shudehill, Manchester, 4. Telephone: BLACKfriars 9432 (5 lines). Bankers, Midland Bank, Ltd. C 613

WE PURCHASE surplus and redundant stocks of every description especially packing material. Spot cash settlement. Reliance Trading Company, 23-25 Charles Lane, St. John's Wood, London, N.W.8. Tel.: JUNiper 0701. C 599

### FASHION JEWELLERY

Jodez (Manchester) Ltd.  
9 Sugar Lane & 34 Shudehill  
Manchester 4. DEAnsgate 6564

Largest and most exclusive selection of Necklets, Brooches, Chainbelts, Dress Rings, Earrings (all types) Hair-Ornaments, etc. Limited quantity of clearing lines available, parcels from £5.0.0 and upwards.

### OAKES & CO.

DENTYBLEACH — the Perfect Denture Cleanser, 15p (3s) per bottle, Inc. Tax. Order now from your wholesaler.

Sole manufacturers:

Oakes & Co Ltd, Hutton, Essex.

Tel: 01-398 4650

**MANLY MAN'S BELT.** Nationally advertised "obtainable from chemists." £2.68. Full trade terms. Order by waist measurement from Manly Co., 23 Freshwater Parade, Bishopric, Horsham, Sussex. Tel: phone: Horsham 5426.



# Cash in on the biggest Aronde campaign ever!

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**15,500,000 WOMEN!**

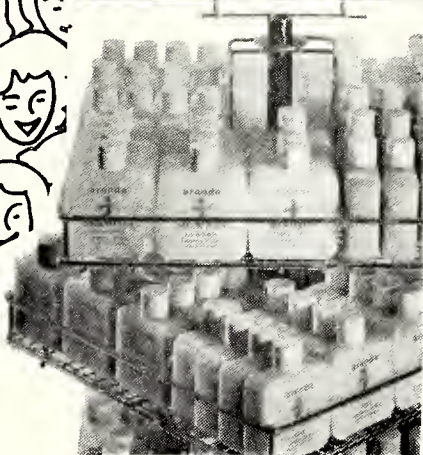
5,000,000 women will see the fabulous 30-second T.V. commercial! 5,500,000 women will see the Woman's Own campaign! 3,250,000 fashion-conscious women will see advertisements in Fabulous, Hers, Honey, Mirabelle, 19, Petticoat, Rave and Valentine! And some 1,850,000 women will see the big-space advertising in Annabel, Flair, 19, Nova, She, Vanity Fair and Woman's Journal!

Which all adds up to some 15,500,000 women with 34,500,000 opportunities to see this—the most fantastic Aronde campaign ever! And that adds up to bigger and better sales than ever! So make sure you stock up now and have the stocks to meet the demand!



## aronde

Columbia Products Ltd., Sherbourne Avenue,  
Binstead, Ryde, Isle of Wight. Tel. Ryde 3761.



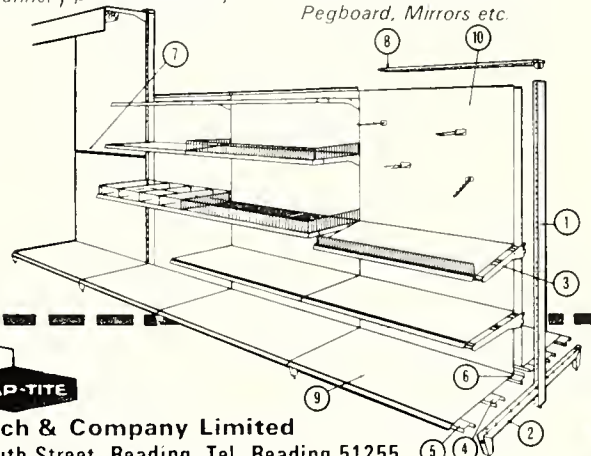
## HOKON SNAP-TITE merchandising units demand a close look.

Like most brainwaves, Hokon Snaptite installations stem from an outwardly simple idea—in this case ten basic parts. However, the ingenious design of each part allows such versatility of use that Hokon installations score heavily over more rigid systems by their completely purpose-built appearance.

Although eye-appeal is of vital importance, merchandising systems have other stringent requirements to meet, such as initial cost and profitability based on optimum use of wall and floor space... Hokon Snaptite installations are not only competitively priced and speedily delivered and erected, but have boosted customers' turnovers on average by more than 20%.

Hokon systems simply clip into place, requiring neither screws nor nails, yet give permanent use wherever required. Advice on how to make the best possible layout for your store or showroom is part of our service and costs you nothing.

- 1 Self-supporting or wall attached uprights.
- 2 One-piece base and legs combined—in various lengths.
- 3 Basic shelf, or Universal, all purpose shelves. Also SNAP-TITE heavy duty shelves.
- 4 Back Channel
- 5 Centre Channel
- 6 Bumper Channel
- 7 Divider Channel for multi-purpose and partial backs.
- 8 Top Channel, for rigidity and dimensional accuracy.
- 9 Interchangeable shelf surfaces—in Hardboard, Metals, Aluminium, Plastic, Pegboard, Glass etc.
- 10 Interchangeable Backs, Hardboard, Metals, Plastic, Pegboard, Mirrors etc.



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**SNAP-TITE**

To: Church & Company Limited  
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Belfast Office. Tel. Whitehouse 3882

Please let me have without obligation, full details of your Hokon Snaptite equipment.

Contact.....

Name of company..... Tel No.....

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# Standards are high when standards are Beatsons

Beatson Clark manufacture glass containers in an extensive range of standard designs. And Beatson standards of quality are high. Standards which push sales figures up—fast. Because Beatson glass has sales appeal. And think of the functional advantages—the unique qualities that keep contents pure and protected. Give a good product the benefits of a glass container from the Beatson stock.



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